

SPECIAL SALE BY H. A. NELSON & SONS.

MESSRS. H. A. NELSON & SONS are very busy cleaning out their large and well assorted stock of fancy goods, dolls, toys, games, etc., prior to closing their Toronto house. Several dealers throughout the Dominion have taken advantage of the large discounts being offered, and have ordered extensively. The beauty of purchasing from a stock like Messrs. H. A. Nelson & Sons' is the variety is so immense in every grade of goods that every class of customer can be reached. If you have a demand for one-cent toys they can show you a big range of those articles, and so on up to fine French chinaware, etc., articles restricted by prices to the "Bon Ton."

Special attention is, therefore, directed to this sale, and all live dealers should avail themselves of an opportunity which does not occur very often. Messrs. H. A. Nelson & Sons intimate that they will be pleased to communicate with any dealers, giving them any information concerning the sale they may desire.

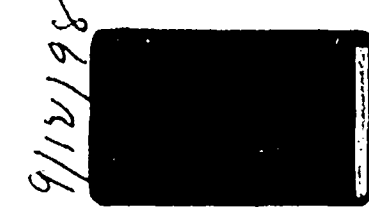
SHOWING A VARIED RANGE.

Two new travelers for Warwick Bros. & Rutter are now on the road with samples of the large range of import fancy goods being shown by the firm this season and noted in last issue. These are Messrs. A. O. Hurst and W. R. Leeson, who are highly efficient men and are doing a large business.

NEW WHOLESALE FIRM IN WINNIPEG.

Love, McAllister & Co., wholesale stationery firm, started business in Winnipeg March 1st, in the Mitchell block, 173 McDermott avenue. John Love is a practical stationer. He represented the firm of Parsons, Bell & Co. on the road for a number of years previous to their amalgamation with O'Loughlin Bros. & Co., and since then he has been connected with the Consolidated Stationery Co. J. E. McAllister was formerly connected with the Winnipeg branch of Hodgson, Sumner & Co.'s, but later has been with the same firm as Mr. Love. They have

both, therefore, had extended experience in the wholesale trade in general and the stationery trade in particular. J. Riley, who joins them, was formerly in the grain business at Cypress River, Man., but latterly has had his office in the Grain Exchange; he

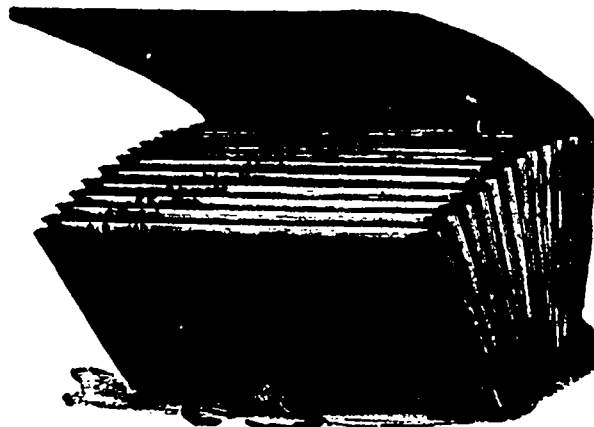


Office Supplies—Brown Bros., Ltd.

will assume the office duties. The new firm carry a full line of stationery goods in Winnipeg. Mr. Love visited Toronto, Montreal, and other places last week, and told BOOKSELLER AND STATIONER that the outlook for business was good this season in Manitoba and the west.

OFFICE SUPPLIES.

The Brown Bros. Ltd., are showing a



Office Supplies—Brown Bros., Ltd.

magnificent assortment of office supplies which it would be worth while for any in the trade to examine. They consist of files of every description made, inkstands, pens, penholders, pencils, cash and document boxes, post and billhead cases, paper fasteners, hand blotters, letter presses, in fact everything necessary to fit an office properly.

Just to hand a large supply of Little's celebrated typewriter paper and ribbons, also Dennison's tags, fancy wax, gum labels, etc.

CHINA VASES.

Nerlich & Co. are showing a fine range of china vases in handsome designs, all sizes, and at popular prices.

A NEW POPULAR GAME.

A new game which is sure to take, and forms a legitimate successor to the pigs in clover, is announced this month by Nerlich & Co. The game consists in putting the little pigs to bed. It consists of a card-board box, and a raised platform in the centre of the bottom. The pigs are marbles, and by

manipulating the box are to be driven into an enclosed place, "bed." The feat is difficult, as those who have tried assert. The game retails at 10c.

A GREAT RANGE OF DOLLS.

Some of the most beautiful goods seen in this market have just been imported by Nerlich & Co. They are showing dressed dolls which in make and finish have no superiors. Special value in dollar dolls are seen, being in all sizes and with the latest patterns in children's dress. These dolls can be dressed and undressed and are complete in every detail. There is also a fine assortment in kid dolls, in sizes to retail at 25c., 50c. and \$1, which are special values. In the more expensive lines the same variety and finish are seen. The dolls have movable limbs, shut eyes, and the dressing is done in the most perfect way down to the boots, underwear, hats, with hair of finest quality, etc. The range will certainly attract the attention of the trade everywhere.

A FRESH SUPPLY

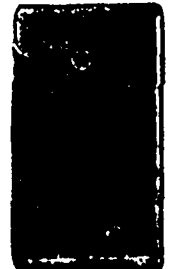
Warwick Bros. & Rutter have received another shipment of Water pens, and are ready to receive orders. The first stock went off rapidly.

ONTARIO BUSINESS GOOD.

D. Rolland, of J. B. Rolland & Sons, Montreal, has just returned from a business trip through Ontario and some points in Manitoba. He reports business as fully equal in volume to that of last year.

STRONG FISHING TACKLE.

Tell a man that an ordinary trout line and an 8 ounce rod would land an object weighing 232 pounds and he would laugh at you for your pains. Yet the feat was performed in Montreal the other day with H. Milward & Co.'s rod and tackle at the Laurentian swimming baths. The object to be landed was not inanimate either, being one of Montreal's heavyweight expert swimmers, Jas. Paton, who weighs 232 pounds if he weighs an ounce. He laughed when he was told that he could be landed in 20 minutes, and attaching the trout line to his belt, plunged into the water for a test. The result was that he greatly miscalculated the strength existing in the small piece of line. The fun began



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