

until I had given you a chance to explain I should probably avoid making a mistake."

"Yes," he added thoughtfully, more to himself than to Tosh, "Judge Nought" is a right good motto."

Well, just then Mrs. Ballanytine brought Tosh his supper, and by and by tucked him up and put the light out, and he went to sleep and dreamed that the brownies had filed off the sharp points of the bear's teeth and were feeding them with bread and milk.

And the next day Tosh was allowed to get up, and as it was Saturday and there was no school, Jennie and Malcolm and Bruce were at home.

Malcolm pretended to think that Tatters had grown enormously fat in the three days, so he and Bruce took him for a good walk, and Jennie played dominoes and other games with Tosh; and that is all there is to tell you about that "frightfully bad cold."

Building Up the West via the Tourist Route

Millions of dollars are spent to procure more business and more trade for British Columbia. In a recent statement made by Mr. Jno. Hooper, President of the Canadian Tourists' Society, consisting of all Canadians who make their winter home in Southern California, he states that over \$400,000,000 was expended in Southern California during the past year by tourists. This vast amount, many millions of which came from wealthy Canadians, tourists to the Southland, includes the amounts spent in travel, in amusements, in accommodations, and in business ventures.

Mr. Hooper states that the amounts invested by the tourists in oil, real estate, stock or bond companies, is prodigious. Why is this? It is because the people in that land have faith in their country and apparently make the tourist see their viewpoint. Much of the money spent in California by tourists would be spent in other places, if the tourist can be made to see the opportunities and openings that B. C. has to offer.

"The holding of the annual Re-Union of the tourists at Stanley Park, Vancouver, on Wednesday, July 25th, is an opportunity for B. C. and especially the business man to seize advantage of," says Mr. Hooper. "We come here to be shown, and if you have opportunities that we can invest some of our money in, we will gladly do so. But, we want to be met in a friendly spirit, we want to be accorded a real welcome—not the welcome that is only looking for our money. The tourist traffic is far and away the best 'crop' for B. C., just as it is the best crop for California. The tourists see and appreciate the magnificent scenery in B. C. We see and know you have the best summer climate on this continent and your winters compare favorably with those of others not so well situated. All of our tourists are retired people, or wealthy people, who are enjoying the fruits of their labors. We invest where we believe we will be treated right. Many of us are people who are satisfied with 'reasonable' returns from investments, and not looking for schemes to get rich quick. Personally, I have invested in Victoria, New Westminster and Vancouver bonds, since my stay here, through your local dealers. We now stay here months, instead of a few days as formerly. We spend thousands of dollars in merchandize. We find your stores reasonable in price and our purchases are large. Why not propagate the tourist trade, by not only getting the tourists here, but to KEEP THEM HERE for as long a period as possible?"

A cordial invitation has been extended to all B. C. people to come and meet the tourists on Wednesday, July 25th at Stanley Park. These tourists will be here from all parts of the World.

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