

# Massey-Harris Service

Talk No. 2.—A Helping Hand.

**S**ATISFIED Customers are the foundation of any permanent business. We have been in the business of manufacturing and selling Farm Implements for seventy years and are in it to stay. We have supplied three generations of farmers with their requirements in this line, and our steadily increasing business is sufficient proof that our Customers are receiving full value, both in the implements themselves and in the service rendered.

The past is a good index of the future—Massey-Harris Service will always be a prominent factor in the business.

Satisfactory service cannot be rendered by a middleman. He does not have the necessary knowledge and experience, and may this year handle the products of one factory and next year be handling a different line, so that no continuous service of any kind is to be had.

We are represented in several thousand towns and villages throughout Canada by Local Agents backed up by our factories and branches located at convenient points. In dealing

with one of our Agents, you are dealing with Massey-Harris Company, Limited, and should there be any change in your Local Agent, this does not in any way affect the situation, for Massey-Harris service is always available—right in your neighborhood there is a Massey-Harris Representative ready to extend a helping hand.

Is it not worth while to know that when you buy a Massey-Harris Implement it will be carefully erected, a reliable man will see that it is properly started, and that further service will be available at any time on short notice?

*In an early number of this publication we shall have more to say regarding Massey-Harris Service which is of such vital interest to every farmer.*

## MASSEY-HARRIS CO., LIMITED

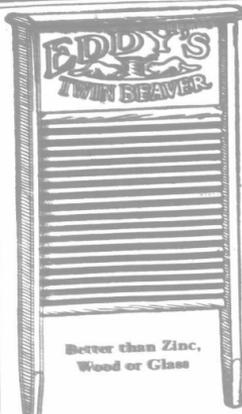
Head Offices—Toronto.  
Factories at Toronto, Brantford and Woodstock.  
Branches at:—Montreal, Moncton, Winnipeg, Regina, Saskatoon, Swift Current, Yorkton, Calgary, Edmonton.  
AGENCIES EVERYWHERE



Concrete Machinery for Farm Use  
This latest model Hand Mixer pays for itself in 7 days. Write for Special Offer. Crushers Brick, Block, Tile Machines, Power Mixers etc. New and second hand Gas Engines.  
Wettlaufer Bros., Ltd  
178A Spadina Ave., Toronto, Ont.

### Louden Barn Equipments

SAVE TIME—Save Labor—Save Expense  
Our new catalogue describes every kind of device for money-making and labor-saving on farms. Write to:  
**LOUDEN MACHINERY CO.**  
Dept. 1, Guelph, Ont.



### TWO Washboards for the Price of One!

Both sides of Eddy's Twin Beaver Washboards can be used—giving double service for the price of one. Made of one solid piece of EDDY'S INDURATED FIBREWARE (Hardened Pulp)  
It cannot splinter or fall apart. Won't hurt your fingers or harm your clothes. You can wash your favorite linens with safety. Double value for your money—almost life-lasting. Don't do another washing until you get one.

ASK YOUR DEALER.

The E. B. EDDY CO., Limited  
HULL, CANADA

Better than Zinc, Wood or Glass

When writing please mention Advocate.

### The Maytag Company Limited

WINNIPEG, MAN.

Urgently request that every reader of this publication write at once to

### WHITES Limited

COLLINGWOOD, ONTARIO

for full particulars as to our line of Washing Machines. They have in stock the

- Maytag Hand Washer
- Maytag Power Washer
- Maytag Electric Washer
- Maytag Multi-Motor Washer
- Maytag One-Horse Engine



Maytag Multi-Motor Washer

BETTER STILL

Show this advertisement to the dealer you trade with and ask him to write them.

Every machine warranted for three years

### WHITES LIMITED

are sole distributors for the Province of Ontario, Quebec, Nova Scotia New Brunswick, P. E. Island.

Write them now--to-day

### Steel Rails

for Reinforcing Bridges and Barn Driveways  
**CUT ANY LENGTH**

JNO. J. GARTSHORE  
58 Front Street West, Toronto

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Your money can earn 5% just as easily as 3% if you invest it in the debentures of the Standard Reliance Mtg. Corpn. Our booklet, entitled Profits from Savings, tells you all about it. It's free. Write now for a copy.  
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KITCHENER, CANADA