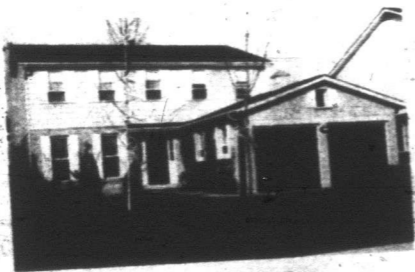


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We probably have the home you're looking for; . . . call us now!



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\$53,700 — 4 bedroom value with master having adjoining sitting room or den, 3 bathrooms, family kitchen with breakfast area plus adjoining family room with fireplace. Many extras—see this one today! Call Mr. Bluett, 278-5273; evgs. 822-0610.



HAPPY NEW YEAR

\$149,000 — 2½ acres of rolling lawns surrounded by an old fashioned Putnam rail fence forms the frame for this picture book home. Only one year old and custom built by a master builder, the home features formal living and dining rooms, main floor family room and panelled library, 4 massive bedrooms with walk-in closets. At some future date the property may be broken up and the capital investment may be recovered by selling the extra lots. Call John Cowieson at 278-5273; evgs. 277-9364.



HAPPY NEW YEAR

\$68,900 — Sturdy well maintained residence offering 4 bedrooms, den, separate living and dining rooms, main floor family room. A dwelling most suited to conversion. Located in Lorne Park overlooking the shopping plaza and featuring an 88x157 ft. lot with excellent parking and zoned commercial. Call John Cowieson at 278-5273; evgs. 277-9364.

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HOW LONG SHOULD IT TAKE TO SELL A HOUSE?



CARL TRAIN

It may take only a few days or it may take months. While some "luck" may be involved, it is usually intelligent planning and consistent effort that makes the difference.

All properties have a range of potential buyers who are "right" for them and if they are correctly appraised and presented to those buyers, pleasing results must follow.

Of course some homes sell more readily than others because of natural advantages. They may have a style or be in an area that is currently in demand so that the number of potential buyers is much greater than for other properties.

But even if this is not the case, a competent Realtor will recognize the property's most saleable points and feature those in his selling efforts. His task is to find the buyer seeking those particular features.

Home owners can help themselves by following the Realtor's suggestions as to decorating or alterations. Perhaps a property's "good points" can be considerably enhanced at modest cost. As an outside expert in the marketing of homes he is in the best position to guide the home owner.



HAPPY NEW YEAR

\$57,500 — Everyone slows down to look at this elegant residence set on an acre of towering hardwoods. 3 bedrooms plus den with old brick fireplace, separate dining room, living room with formal marble fireplace. Absolutely immaculate and the decor and broadloom will appeal to the most discriminating. Call John Bluett, 278-5273; evgs. 822-0610.



HAPPY NEW YEAR

\$82,500 — Very large foyer with deep carpeted staircase greets you as you enter. Panelled separate dining room, living room with marble fireplace. Kitchen is well planned and ultra equipped with access to family room. Front service entrance with adjacent laundry and powder room. Upstairs 4 large bedrooms and 2 bathrooms. Recreation and games rooms with floor to ceiling brick fireplace, broadloomed, draped and air conditioned. Immediate possession. Accommodating financing. Call Jeanette Corcoran, 278-5273; evgs. 274-5644.



HAPPY NEW YEAR

\$75,000 — This is a large modern 4 bedroom home in treed area. 21x15 family room with fireplace and sliding doors to patio, panelled den, bright ultra modern kitchen with plenty of cupboards. Broadloomed dining and living room with fireplace, also finished recreation room and two utility rooms, 3 bathrooms, 2-car garage with circular driveway. Call Ernie Heighway, 278-5273 or after 8 p.m. 277-4322.

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