Market Intelligence Service (MIS) provides Canadian businesses with detailed market information on a product-specific basis. The service assists Canadian companies in the exploitation of domestic, export, technology transfer and new manu-facturing investment opportunities. MIS is offered free of charge by fax, letter or telephone. For more infor-mation, call (613) 954-5031, or fax (613) 954-2340.

Department of Industry

International Business Development
Department of Industry
235 Queen Street
Ottawa, ON K1A 0G5
Tel.: (613) 990-4096
Fax: (613) 990-4215

Canadian International Development Agency (CIDA)

CIDA is an important possible source of financing for Canadian ventures in Mexico. A special fund is available through the CIDA under the Industrial Cooperation Program (CIDA/INC). This program provides financial contributions to stimulate Canadian private-sector involvement in devel-oping countries by supporting long-term business relationships such as joint ventures and licensing arrange-ments. For more information, call (819) 997-7905/7906, or fax (819) 953-5024.

Export Development Corporation (EDC)

EDC is a customer-driven, financial services corporation dedicated to helping Canadian businesses succeed in the global marketplace. EDC pro-vides a wide range of risk manage-ment services, including insurance, financing and guarantees to Canadian exporters and their customers around the world.

EDC has established relationships with leading commercial and public sector institutions in Mexico and Latin America. Exporters can call (613) 598-2860 for more information. Smaller exporters, with annual export sales under C $1 million, should call the Emerging Exporter Team at 1-800-850-9626. Exporters in the information technology industry can call EDC's Information Technologies Team at (613) 598-6891. For infor-mation on the full range of EDC services, call (613) 598-2500, or fax (613) 237-2690.

Revenue Canada

Revenue Canada, Customs Program Branch provides a NAFTA Help Desk telephone line with service available in Spanish. For information, call (613) 941-0965.

Sponsoring Organizations

Baker & McKenzie
Barristers & Solicitors
BCE Place
181 Bay Street
Suite 2100
Toronto, ON M5J 2T3
Tel.: (416) 865-6910/6903
Fax: (416) 863-6275

Business and Professional Associations

British Columbia Technology Industries Association
1122 Mainland Street
Suite 450
Vancouver, BC V6B 5L1
Tel.: (604) 878-0393
Fax: (604) 683-3879

Software Productivity Centre
1122 Mainland Street
Suite 450
Vancouver, BC V6B 5L1
Tel.: (604) 662-8181
Fax: (604) 689-0141

Software Alberta Society
10611-98 Avenue
Suite 1002
Edmonton, AB T6J 0M1
Tel.: (403) 426-7762
Fax: (403) 424-4888

Software Development Association of Saskatchewan
15 Innovation Boulevard
Saskatoon, SK S7N 2X8
Tel.: (306) 244-3889
Fax: (306) 652-1955

Software Technology Centre
Two Research Drive
Regina, SK S4S 7H9
Tel.: (306) 791-9111
Fax: (306) 347-3322

Manitoba Software Association
1313 Border Street
Unit 68
Winnipeg, MB R3H 0X4
Tel.: (204) 697-6020
Fax: (204) 697-6025

Information Technology Association of Ontario
2800 Skymark Avenue
Suite 402
Mississauga, ON L4W 5A6
Tel.: (416) 602-8345
Fax: (416) 602-8346

Canadian Advancced Technology Association
388 Albert Street
Second Floor
Ottawa, ON K1R 5B2
Tel.: (613) 236-6550
Fax: (613) 236-8189

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