

BACKGROUND ...

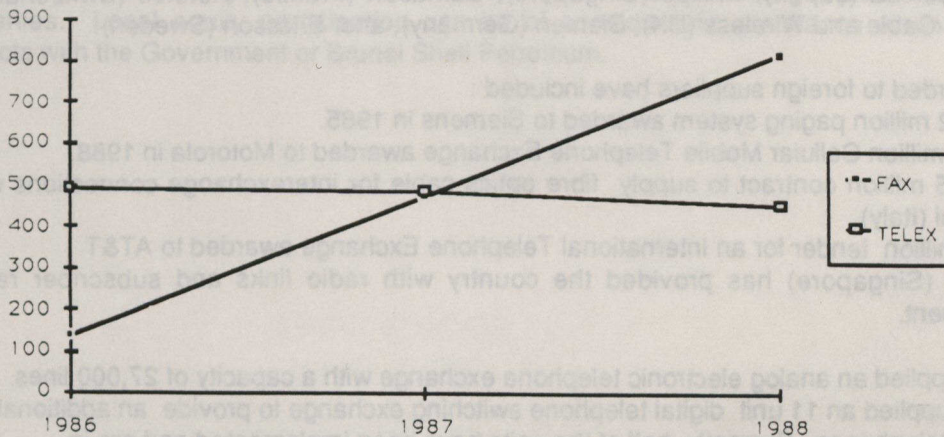
CURRENT SITUATION ...

DEMAND FOR TERMINAL EQUIPMENT ...

Telex and Facsimile

In recent years, the demand for facsimile services has overtaken telex. Between 1986 and 1988, telex traffic minutes have dropped approximately 36%. Telex subscribers have dropped from 490 to 448 for the same period. Facsimile subscribers, for the same period, have increased nearly eight-fold from 139 to 816 subscribers. Demand for facsimile services is expected to remain strong.

FACSIMILE AND TELEX SUBSCRIBERS



Source : Brunei Telecommunications Department

FUTURE TRENDS

JTB will focus on upgrading the international and local exchanges. 30% of market demand for direct telephone lines remains unsatisfied. For the local exchanges, JTB will continue to procure capital equipment and replacement parts.

Following the installation of the AT&T international gateway, JTB will be interested in procuring enhancements for the system.

The installation of the Packet Switching Network by year-end will open sales and service opportunities for more advanced communications services such as teleconferencing, electronic mail and videotex.

The government encourages private companies to tender for external and internal planning projects. and also seeks consulting services in network development, technical training for operations and maintenance services.