## TABLE OF CONTENTS

1.	INTRODUCTION	7
2.	THE ENVIRONMENTAL PROTECTION MARKET: SOME DEFINITIONS AND OBSERVATIONS	9
3.	THE EP MARKET OPPORTUNITIES IN WESTERN EUROPE	11
	Sources of Information	11
	The Markets	11
	Conclusions	23
4.	CANADIAN DOMESTIC INDUSTRIAL STRENGTHS IN ENVIRONMENTAL	
	PROTECTION	23
	Methodology	23
	Domestic Industry Strengths	23
	Conclusions	26
5.	SUCCEEDING IN THE EUROPEAN MARKET	27
	Six Success Stories	28
	Tips from Trade Commissioners	36
	Conclusions	36