

Monkfish:

This is a very good example of an underutilised species which has finally found its way onto this market. From almost nothing in 1985, imports from Canada amounted to 202 tonnes in 1988 which represents only 18 percent of French monkfish imports. Demand is for peeled tails and fillets.

Frozen Crab:

The market from Canadian sources is almost strictly for snow crab in the 60/40 combination pack. Although some reputable trade marks are well established, competition is very present, (especially from Asia.) Product is purchased by importers who sell it to catering, distribution and freezer centers.

Product	Current Imports (\$M)	Specific Product Opportunities
Salmon	\$20.00 M	M 0.0%
Cod	\$3.40 M	M 1.2%
Lobster	\$3.00 M	M 0.0%
Crabs	\$0.80 M	M 1.1%

Product	Current Imports (\$M)	Specific Product Opportunities
Crabs	\$3.00 M	M 1.1%
Salmon (canned)	\$2.00 M	M 0.0%
Salmon (smoked)	\$1.00 M	M 0.0%
Cod (smoked)	\$1.00 M	M 0.0%

...the market for monkfish is growing rapidly. The demand for monkfish is primarily for peeled tails and fillets. The market for frozen crab is also growing, with snow crab being the most popular variety. The market for salmon is also growing, with canned and smoked salmon being popular varieties. The market for cod is also growing, with smoked cod being a popular variety. The market for lobster is also growing, with frozen lobster being a popular variety. The market for crabs is also growing, with frozen crabs being a popular variety. The market for fish products is growing rapidly, with a wide variety of products being available. The market for fish products is growing rapidly, with a wide variety of products being available. The market for fish products is growing rapidly, with a wide variety of products being available.