

in Southern Alberta and Southern Saskatchewan, with parts also of southwestern Manitoba, and as your Directors have pursued the policy of making their investments throughout all three provinces to spread and minimize the risk, the area adversely affected by the drought and rust was comparatively large, and the Company's returns were correspondingly lowered, and while the gross revenue is slightly greater than that of a year ago, and a corresponding increase appears in the expenditure, the Company is, at the same time, paying a dividend on a greater capitalization.

The reserve fund remains the same and intact.

The provincial and federal taxation is becoming a serious factor with companies of a trust and investment character, where rates have remained stationary, where remuneration for trust service is also still on a pre-war basis, with a constant and steady uptrend in the cost of management difficult to control.

Your Directors look forward to a better agricultural season in 1920, all reports received indicating that in August and September last as much moisture fell in the drought-stricken areas as had fallen in the entire preceding twelve months, the same succeeded by good snow falls.

On account of exchange working arbitrarily against importation of British money, no new investments on behalf of Old Country clients have been possible during the greater part of the

past year, shutting off a former source of profit alike to Company and client.

Your Directors announce with deepest concern and regret, the death of Mr. J. T. Gordon, who passed away on Sunday, 31st of December last. He presided over, and guided, the Company's affairs most successfully from the formation of the Company, nearly eighteen years ago, to the time of his passing. Another Director, in the person of Mr. G. F. Stephens, was compelled on account of ill-health to relinquish the duties of his office. In both instances the Company suffers. Their places have been respectively filled by the appointment of Mr. J. C. Gage, President of The Consolidated Elevator Company, Winnipeg, and Mr. John McFarland, President of The Alberta-Pacific Grain Company, Calgary, both gentlemen widely known, highly esteemed and deemed by your Directors eminently fitted and qualified to fill the vacancies so created.

All your Directors, in accordance with the Company's bylaws, retire, but are eligible for re-election.

Your Auditors, John Scott & Company, also retire and offer themselves for reappointment.

Respectfully submitted,

E. S. POPHAM, Vice-President.

Winnipeg, 22nd January, 1920.

THE STANDARD TRUSTS COMPANY

FINANCIAL STATEMENT FOR THE YEAR ENDED 31st DECEMBER, 1919

COMPANY ASSETS

| | |
|--|------------------------|
| Cash in Bank and on Hand | \$ 139,239.62 |
| Dominion of Canada—War Bonds | 15,000.00 |
| Loans on First and Equitable Mortgages | 1,177,856.10 |
| | <u>\$ 1,332,095.72</u> |
| Advances to Estates under Administration | 890,977.52 |
| Office Premises—Winnipeg and Saskatoon | 246,565.78 |
| Mortgages and Foreclosed Properties | 480,835.10 |
| Shareholders' Calls Unpaid | 2,877.50 |
| Miscellaneous | 5,389.44 |
| | <u>\$ 2,958,741.06</u> |

TRUSTS' ASSETS

| | |
|---|------------------------|
| Mortgages and Agreements of Sale in Process of Collection | \$ 2,839,484.03 |
| Estate Assets—Real | 5,521,884.48 |
| Estate Assets—Personal | 3,683,845.96 |
| | <u>\$12,045,214.47</u> |

AGENCY ASSETS

| | |
|-------------------------------------|------------------------|
| Clients' Allocated Securities | \$ 1,192,376.07 |
| Grand Total | <u>\$16,196,331.60</u> |

COMPANY LIABILITIES

| | |
|---|------------------------|
| Balances due to Estates under Administration | \$ 727,341.63 |
| Invested and held for Distribution Clients' Invested Funds—Guaranteed | 548,672.77 |
| Sundry Outstandings | 11,081.32 |
| Dividend No. 31, payable 2nd Jan., 1920 | 45,000.00 |
| | <u>\$ 1,332,095.72</u> |
| Capital Stock Subscribed | 1,000,000.00 |
| Reserve | 600,000.00 |
| Profit and Loss Account | 26,645.34 |
| | <u>\$ 2,958,741.06</u> |

TRUSTS' LIABILITIES

| | |
|---|------------------------|
| Clients' Estates under Administration | \$12,045,214.47 |
| | <u>\$12,045,214.47</u> |

AGENCY LIABILITIES

| | |
|---|------------------------|
| Clients' Funds | \$ 1,192,376.07 |
| Invested in allocated Securities as per contra. | |
| Grand Total | <u>\$16,196,331.60</u> |

N.B.—The Company is also Trustee for Bond Issues amounting to \$10,000,000.00.

E. S. POPHAM,
Vice-President.

WM. HARVEY,
Managing Director.

PROFIT AND LOSS ACCOUNT

| | |
|---|---------------------|
| Balance, 31st December, 1918 | \$ 5,640.79 |
| Net Profits for the year, after deducting Expenses of Management, Directors' and Auditors' Fees, Commissions, etc. | 111,004.55 |
| | <u>\$116,645.34</u> |
| Appropriated as follows: | |
| Dividends Nos. 30 and 31, at the rate of 9 per cent. per annum | \$ 90,000.00 |
| Balance carried forward | 26,645.34 |
| | <u>\$116,645.34</u> |

AUDITORS' CERTIFICATE

We beg to report to the Shareholders that we have audited the Books and Accounts of The Standard Trusts Company at its Head Office and Branches for the year ending 31st December, 1919, and hereby certify that the above Balance Sheet is, in our opinion, properly drawn up so as to exhibit a true and correct view of the Company's affairs, according to the best of our information and the explanations given us, and as shown by the Books of the Company. All loan balances have been checked with the Mortgage Ledgers, and the Securities covering such loans have, as in previous years, been duly inspected and the cash and bank balances verified. All our requirements as Auditors have been complied with.

JOHN SCOTT & CO.,
Chartered Accountants,
Scotland and Manitoba.

Winnipeg, January 20, 1920.

Messrs. John Scott & Co. were reappointed Auditors, and the following Directors were re-elected to serve on the Board during 1920:

Messrs. Wm. Harvey, E. S. Popham, M.D.; John A. Girvin, Kenneth MacKenzie, John Persse, John Stovel, Manlius Bull, W. A. Matheson, P. C. McIntyre, W. R. Bawlf, Hon. W. B. Willoughby, K.C.; John McFarland and J. C. Gage.

At a subsequent meeting of the Directors, Mr. Manlius Bull was elected President, Mr. Wm. Harvey and Dr. E. S. Popham, Vice-Presidents, while the working or Executive Committee were elected as follows: Messrs. M. Bull, Wm. Harvey, E. S. Popham, M.D.; John A. Girvin, P. C. McIntyre and W. A. Matheson, with Mr. Bull as Chairman.