## THE WHY OF THE CONFLICT What Is Likely To Be The Outcome resent Leon Goldmerstein

he considers best. On the other hand, when the man in Chemnitz finds that his business is gone and that there is but keep; the girls go to town as housemaids

the masses, after all is to a very large extent a matter of conditions, and it is the great fortune of this country that it

your end, especially if there is no com-petition. But if you have failed to do ment of a great export industry, even

ods are cursed. They can, therefore, soid cheaper, and, like all staples, will to justify the creation of a navy to pro-DUCATED TO TAKE YOUR COM-ETITORS' GOODS. If it finds them ust as serviceable and at the same time heaper, it will very soon begin to con-ider articles formerly made for its spe-ial market as OLD FASHIONED AND

VILL REJECT THEM LATER FOR THAT VERY REASON. THAT VERY REASON.

When Germany comes back to Brazil,

China, Argentina and a good many
other countries to which it used to export hundreds of millions worth of goods
manufactured for these special markets. will find that such goods are now in demand only in the most backward, and bemsag only in the most backward, and therefore poorest, sections of the coun-try and that everywhere else people are perfectly willing to take the staple goods and are rather proud to be "dressed and addressed" like Americans

and Englishmen, rather than maintain their out of date fashions and methods. In their willingness to deliver to counis in itself such a great consumer of its tries somewhat backward in their de own products that, no matter what may velopment exactly what these countries happen, American workmen, led by the demanded the Germans got their trade genius of American engineers and business men, will always be able to maintain their standard of life well above the average of most countries of Europe. the in their standard of life well above the average of most countries of Europe.

There are two essential elements in the istuation created by the war with which one has to count with respect to its probable outcome and bearing on the world's trade, and they are the probable outcome and bearing of the flow of trade and the world's trade, and they are the resumption of traffic after the war. Imagine for a moment two concerns vigorously contesting the trade in a certage long to the trade in line, say a certain kind of speed.

a large export trade in order, first, to create in this respect a political ma-chine scarcely inferior to the war ma-chine in importance to German aggresment of a great export industry, even so for any length of time, the 'jobber will not close his place. If he cannot deliver the exact brand that the trade deliver the exit brand that the trade demands, he will deliver the next best thing that well satisfy the requirements. of the market, and that will be your lost abroad was, in effect, a concealed competitors' goods. As these goods are not made to special demand, with banks, which otherwise would have special gages, tools and loems, they do not carry with them the extra overhead unfavorable trade balances; in the third avestment with which all specialty trade | place, exports were necessary to develop the German merchant marine, and then

> When the smoke of battle clears away together with plans for aggressive polities. BECAUSE, IF THIS WAR ACCOMPLISHES ANYTHING, IT WILL CERTAINLY MAKE NATIONS UNDERSTAND THAT FOR A FEW YEARS AT LEAST ALL IDEAS OF AGGRESSION AT THE EXPENSE OF WEAKER NATIONS MUST BE LAID ASIDE. THE SIGNING OF A PEACE TREATY MAY NOT BE THE BEGINNING OF A RESPITE FROM THE HELL.
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> BE A RESPITE FROM THE HELL.

This is particularly important in view of the fact that a very large share of export trade is done with large corporations, municipalities and governments, whose field of activity has a strong tendency to expand in all directions. With this cheer, hence we have a superscript of the corporation of

an order for electrical machinery for, say, the London County Council lightmediae Elektrozitaets-Geseltschaft on the other. Both are really foreign concerns, the first American and the other German. Suppose that the German concern better prices. Who after the war sould get the contract!

The Landen County Council and its to make and whether to take up American the consider war, and especially the economic reconstruction which will follow the war, and especially the economic reconstruction which will follow the war, and especially the economic reconstruction which will follow the war, and will the war, and will the war, and will the war, and will the war there was a strong tendency toward consolidation, either in the form of several concerns uniting in one or by what is known in this country as trust formation. The war, and will the war there was a strong tendency toward consolidation, either in the form of several concerns uniting in one or by what is known in this country as trust formation. when the smoke or outtle clears away quoted ten per cent better prices, who it will be found that the political importance of the expert trade is gone. The London County Council and its

and indicated. New suppose that the surrey conducted as power, grade of good to be a month of the surrey and the surrey of the surrey and the surrey of the surrey and the surrey of the

devastation of a fair part of its territory, BUT PTS INDUSTRIES ARE OF SUCH A PECULIAR KIND THAT THE CONCLUSION OF PRACE WILL MEAN FOR IT A BOOM SUCH AS NO OTHER COUNTRY

French wines, articles de Paris, silks. this class of buyers it may be conserva-tively assumed that sentiment, political considerations, &c., filey not five but at clast fifteen per cent, and a fifteen per cent handicap is absolutely prohibitive to modern business getting.

Suppose that two encorps are out for in supplies of those beautiful things for which their customers have been hungerwhich their customers have been nuiger or which their customers have been nuiger or defer of electrical machinery for, the London County Council lights, the London County Council lights station, the Thomson Houston is leading money to countries in debtwing no one hand and the Alferine Elektrozitaets-Gesellschaft on the war, and while the peasant in northead to be war, and while the peasant in northead to be war, and while the peasant in northead to be war, and while the peasant in northead to be war, and while the peasant in northead to be a support of the banking and corporate life of the European countries. Already before the the war, and while the peasant in northican securities or Russian loans.

Time is with the Allies not only because of their greater facilities for supplying their armies with men, but also westward. enuse of their greater facilities for sup-plying their armies with men, but also because of their different, and on the whole better, economic condition. As far as the outcome is concerned, that means that the longer the war lasts the better equipped will the United States England and Russia be to meet the Ger-

economic reconstruction which will fol-low it, must naturally intensify this lean securities or Russian loans.

In 1871 France, weakened by the misrule of Napoleon, paid a contribution of a billion dollars to Germany and two years later was ready to make extensive investments elsewhere. It has had now forty-four years of peace and good however, and its financial reserves are

A FEW YEARS AT LEAST ALL IDEAS OF AUGRESSION AT THE EXPENSE OF WEAKER NATIONS.

American concern, at a loss to itself, and the concern, and the concern, at a loss to itself, and the concern, and the concern, at a loss to itself, and the concern, and the concern, and the concern, and the concern, and the concernment of the interruption of treds. For increasing balance also will be scarcely possible for Germany after the war created by the concernment of the concernm

tain extent already, with the difference, tain extent aiready, with the difference, however, that it was using its trusta for political purposes of foreign ex-pansion, and in this way prevented them from making any money.

To this must be added another in-

fluence which it would be difficult to express in figures or percentages, but which is apt to affect the conditions of life and industry in Europe more pro-foundly than perhaps the war itself.

THERE IS NOTHING TO GIVE AS SURANCE THAT IT WILL NOT, England will go on developing its overseas trade; the United States will develop its industries; Russia, with its tremendous production of grain, will go on building its chemical factories and machine shops; France, with the southern ports free, will import and export all she wants, and it will be only Germany that will have to meet a shortage of food and gasolene with a dead export trade.

Time is with the Allies not only be-

losses to the German commerce and complete change in the export policy of the Kaiser's land, includi England will profit in the first place.

It will also mean an expansion of forcign trade for England and development of new lines of industry for Russia.

It also will mean concentration of

Democratization of the throne and