

The Sherlock-Manning 20th Century Piano

"Canada's Biggest Piano Value"



Louis XV. Design. Style 105.
Many others to choose from.

THAT'S no mere advertising claim, but a plain business statement, the truth of which we are prepared to prove. Pianos, you see, are just like young colts, only worth so much to begin with. You know that as well as we do. The actual value of a piano, when ready to leave the manufacturer's shipping room is solely determined by: 1st, the cost of raw material; 2nd, the cost of production; 3rd, overhead expenses and selling cost, plus a reasonable profit. Some piano manufacturers charge a hundred dollars over and above all that for their names—names may be worth that amount extra, but we don't think so. Here are the reasons why we consider



COLONIAL—Style 70
Finished either in Walnut or Mahogany.
Several other styles to choose from.

Sherlock-Manning 20th Century Piano

"Canada's Greatest Piano Value"

Consider these reasons, not as they interest us, but as they interest you.

Our factory is big and modern, thoroughly equipped with labor-saving machinery—a 20th Century plant in every respect. We employ skilled artisans only, each an expert in his particular department. We are in a position to buy lumber at the lowest figure it can be bought for cash, and every inch of it is thoroughly kiln-dried on our own premises.

Our large turn-over makes it possible for us to buy

the standard parts, parts used by the best manufacturers in building their instruments, at very favorable prices.

The selling cost of most first-class piano manufacturers is enormous, simply because their methods are antiquated. We sell direct to you. Having no big road-force of travelling men to maintain at high salaries and higher expenses we are able to sell the Sherlock-Manning at a price that staggers competition. So, when you buy a Sherlock-Manning Piano you simply save \$100, and at the same time

you know that your instrument is unrivalled in brilliancy of tone—you know that you have a piano that's built to endure.

Write to us direct and ask us how you may own a Sherlock-Manning Piano—one of the world's best—and at the same time save \$100. Your name and address on a post card will bring you inside information which will prove to your satisfaction the big initial economy and the lasting value of a Sherlock-Manning Piano.

The Sherlock - Manning Piano and Organ Company, London, Canada

NO STREET ADDRESS NECESSARY

NEW TELEPHONE DIRECTORY

The Bell Telephone Company of Canada is soon to print a new issue of its Official Telephone Directory for the District of

WESTERN ONTARIO
INCLUDING
LONDON

Parties who contemplate becoming subscribers, or those who wish changes in their present entry should place their orders with the Local Manager at once to insure insertion in this issue.

Connecting Companies

Should also report additions and changes in their list of subscribers, either to the Local Manager or direct to the Special Agent's Department, Montreal.

The Bell Telephone Company of Canada



Health Brand

No More Wet or Cold Feet. Try a pair of our Health Brand Clogs, leather tops, wooden soles, all felt-lined. Children's \$1.25 Ladies' or Gents' 1.95

2-Buckle 1.80
3-Buckle 2.25
Half-Wellington 2.75
High-Legged 3.25
Delivered free to nearest Express or Post Office.

Notice—As our goods are marked at close prices, money order must be sent with order—no checks.

The Canadian Felt-Lined Clog Co.
363A Spadina Ave., Toronto, Ont.

Whilst there was a clear prophecy of tragedies to come in the outer world, the few months of our own stay in the mining settlement of Eersteling was one of very definite tragic import to ourselves. My little book says but little of this—it makes but occasional reference to the gradual breakdown in the health of one upon whom so heavy a responsibility had rested, a breakdown which, it was apparent to all, could have but one ending, an ending which, while it left me stranded upon life's shore alone, with much of its journey still to run if God so willed it, but which bore him, my husband, with all buffetings over, all pains surceased, to that rest in which He giveth His beloved sleep.

By way of postscript.

Considerably over one hundred more pages of my printed book are devoted to the many and varied incidents of our return journey, few mentions being made of the increased difficulties entailed by the care of a helpless invalid. This journey took us over another pass of the Drachensberg mountain, directly into Natal, and not by way of the Free State as had been deemed necessary nine months before. It occupied us between six and seven weeks.

On Saturday, March 18th, 1876, at 8 p. m., we found ourselves once more at Howick, with its lovely wayside flowers, its rushing waters, and its beautiful view of Pietermaritzburg nestled below it. One trek more, and we had outspanned on the sward outside the city, to await the verdict of such momentous import to us both. On the 29th our camp was pitched for the last time just beyond Briar Ghyll, and there the hope which had sustained me for so long died utterly away, but it was there also that many hands in active friendship grasped ours, lifting from me the heavy weight of responsibility which had well nigh overwhelmed me, so it seems but fitting that a beautiful Briar Ghyll, with all its beneficent memories and its tender ministrations, should end the story of our Trek in the Transvaal.

One note more with reference to what had occurred, even before my little book had left the printer's hands in 1878, to change the whole political aspect of the relations between England and the Transvaal, a solution which had seemed so happy and peaceful, but which lacked the necessary quality of finality. Although it has passed into history, as has also that later cruel conflict which it was hoped it might have averted, it is thus in appendix fashion, I ventured to make optimistic allusion to the fact which at that time had set all hearts rejoicing:

"Although my tale is ended, and my last page somewhat blurred in the telling, yet a fair new leaf has just been turned for the Transvaal. It tells of old discords healed, fears allayed, anxieties set at rest, strength taking the place of weakness, and substance that of shadow. The Transvaal has lost the name of an independence it could not maintain, but it has gained in its place the security ensured by the protection of a great power, and 'the prestige which so large a political relationship confers.'"

"Who does not know what Old England can do for her children? And do they not one and all love to call her 'mother' at last, however shy each may have been when she first counted them in as one of her brood." H. A. B.

ANOTHER PRECOCIOUS CHILD.

A director of one of the great transcontinental railroads was showing his three-year-old daughter the pictures in a work on natural history. Pointing to a picture of a zebra, he asked the baby to tell him what it represented. Baby answered "Colty."

Pointing to a picture of a tiger in the same way, she answered "Kitty." Then a lion, and she answered "Doggy." Elated with her seeming quick perception, he then turned to the picture of a chimpanzee, and said:

"Baby, what is this?"

"Papa."



Winter Protection

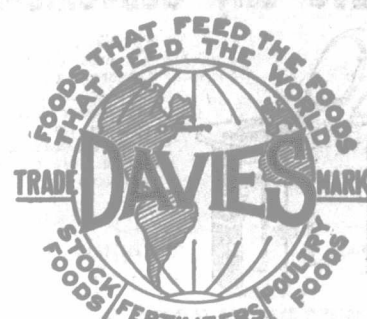
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Made of flannel, with cloudless goggles. Perfectly sanitary. Recommended by all medical authorities. Write to-day for one.

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