## SERVICE

It doesn't grow with haphazard or unbusiness like methods.

Each succeeding year finds a larger volume of new assurance written on Old Policyholders. Their appreciation is evidenced in their loyalty to the "Once a Policyholder, always a Policyholder."

Life Insurance, The Manufacturers Life way, means a competence if you live; an estate if you die. Write for particulars of our Guaranteed Plans.

#### MANUFACTURERS $\mathsf{THE}$

INSURANCE COMPANY TORONTO, Canada HEAD OFFICE

#### BUSINESS INSURANCE

on the lives of the men who run the business is just as important as fire insurance on the property. Fire is a possibility but death is a certainty.

The ready cash from a Canada Life Business Insurance Policy at such a time will readjust matters and carry on the business as nothing else can do. Ask for particulars.

### CANADA LIFE ASSURANCE COMPANY

TORONTO Home Office

#### NIAGARA FIRE INSURANCE COMPANY

HEAD OFFICE, NEW YORK

Cash Capital \$1,000,000.00

CANADIAN DEPARTMENT

INCORPORATED 1850

Net Surplus 31st Dec., 1919

\$3,393,907.58 22 ST.JOHN STREET, MONTREAL

AGENTS WANTED

W. E. FINDLAY, MANAGER

"THE OLDEST SCOTTISH FIRE OFFICE"

## Caledonian Insurance Company

FOUNDED 1805

# Caledonian-American Insurance Company

DOMINION EXPRESS BUILDING, - MONTREAL Head Offices for Canada: -JOHN G. BORTHWICK, Canadian Manager