

April 30, 1925.

Dear Sir:

You recently requested that we should give preference to students of McGill University, who are taking up the Commercial Course, should we require any additional help during the holiday season.

I am sorry to say that I have been very much disappointed with the applications that have been made to us from time to time by graduates of the course. If the impressions made upon the minds of the students are represented by the attitude shown in some of the applications we have received, they would seem to be quite astray in their conception of what a business career calls for, if success is to be attained.

I quote from one application, as follows:

"Secured my degree from McGill this year. My studies included Accounting, Economics, Statistics, Banking, Insurance, French and English as major subjects. I specialized in Accounting.

I would like very much to have a chance to give expression to my own ideas and initiative. I find it very difficult to describe exactly what I would like to do, but at the same time I would prefer to escape as much routine work as possible."

I quote from another application:

"I enclose herewith my application for employment to your company. I would like to enter the Financial or Secretarial end of the business as I beleive (incorrectly spelled) the general business education I have received would be very valuable to me along those lines. Concerning my education and qualifications, I have obtained a thorough practical education. I have passed through -- -- -- the school of Commerce of McGill University, During my University course I have had a three years training in Economics, Corporation and Commercial Law, Accounting, Business Organization and other Arts and commercial subjects including a study of the fundamentals of Production, Merchandising and Advertising."

In this application the word 'mentioned' was spelled 'mentionned'. Believe was written as 'Beleive' twice. Technicalities was written 'technalities'.

The writer of this second letter was 21 years of age at the time of his application. You will note that in spite of his mistakes in spelling that he felt he could fill a secretarial position.

Yours truly,