

K-Flex Systems Division of Aero Tool Inc.

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Marketing Profile

K-Flex Systems has been a custom manufacturer of material handling systems (conveyors) for over 20 years. Each system sold is designed to the specific needs of the customer, using the most advanced technologies possible (eg. CAD/CAM).

The company provides for all the needs of its customers, from design, through manufacturing, to installation. After-sales service particularly distinguishes K-FLEX from its competitors. Whether the customer is based nationally or internationally, the firm will provide the best possible service to ensure customer satisfaction.

K-Flex has successfully marketed its products worldwide to a variety of customers. Such distinguished business organizations as Quantas Airlines, British Airways, the Sheraton Hotel in Peru, Nabisco Brands, and Nielsen's Dairy use its systems.

In recent years the company has greatly increased its sales in the food services industry, notably in hospital cafeteria tray handling and flight kitchen systems. To broaden its market, the firm is now focusing on the food processing and general industrial material handling systems. To secure these markets, K-Flex would be interested in licensing or other international business arrangements.

Products/Services Available for Export:

Specialized Conveyor Systems