

TRADE TRACKING SYSTEM

09/05/12

WORKLOAD AND OFFICER SUBDIARY
ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1998

REGION : LATIN AMERICA & CARIBBEAN

LATIN AMERICA & CARIBBEAN

		NUMBER	% OFFICER-TIME CANADA	% TOTAL-TIME LOC-ENG	% PERSON-CER
A. EXPORT/TRADE/POLICY ENQUIRIES	FROM CANADA	3647	16.78	10.41	11.18
	FROM TERRITORIES	2937	10.32	23.79	7.89
B. VISITS TO CLIENTS IN TERRITORY		1047	5.30	21.45	4.89
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS	FAIRS	17	6.04	5.20	2.64
	MISSIONS	34	7.04	3.83	2.54
	CONFERENCE SEMINARS	12	1.04	3.95	1.19
	OTHER	18	2.00	1.79	0.99
D. COMMERCIAL* ECONOMIC	BRIDGETOWN				
	GUATEMALA	NO REQUESTED	3.00	0.79	0.88
	HAVANA	NOT INITIATED	4.17	3.25	1.74
	*KINGSTON				
	*MEXICO				
	PORT OF SPAIN				
	SAN JOSE				
E. COMMUNICATIONS ACT	BOGOTA				
	LIMA				
	SANTIAGO				
	SAO PAULO				
F. INVESTMENT ENQUIRIES	FROM CANADA		0.43	0.41	0.30
	FROM TERRITORIES	87	0.95	1.58	0.80
G. TECHNOLOGY INFLOW PROGRAM	EXPORTS FROM CANADA	5	0.08	0.00	0.02
	CONNECTIONS ARRANGED	4	0.11	0.00	0.03
H. PARTICIP'TN IN PROG-REL EVENTS OUTSIDE POST			0.43	3.09	1.96
I. SERVICE REQUESTS FM GOV'T SOURCES	NGO	38	1.04	1.08	0.58
	OTHER DEPARTMENT	109	1.72	0.59	0.84
	PROVINCES/MUNICIPALITIES	63	2.88	2.08	1.12
			1.50	1.19	0.64
J. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN			0.48	2.62	2.80
	LEAVE, PROFESSIONAL DEVELOP		9.30	4.16	3.14
K. SERVICE TO OTHER MISSION PROGRAMS			0.56	0.50	1.48
***** TOTALS *****			25.91	35.92	47.00

* Quarterly reports for these posts were not available

NUMBER OF BUSINESS VISITORS FROM CANADA : 639
FROM TERRIT : 736

NUMBER OF FIRM APPLICATIONS COMMENTED ON : 52

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 33
- LOCALLY-ENGAGED : 24