

PROGRAM RESULTS: AFRICA & MIDDLE EAST

1. BUSINESS ACTIVITY

During the July-September 1986 period seventeen posts reported the following business activity:

1. 17 EXPORT SALES WORTH \$45 MILLION
2. 40 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 2 NEW JOINT AGREEMENTS/LICENCING AGREEMENTS
4. 0 INDUSTRIAL DEVELOPMENT INITIATIVES IN CANADA
5. 0 CANADIAN INVESTMENT INITIATIVES IN TERRITORY
6. 0 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- o \$3.7 million sale of incubator equipment (Baghdad)
- o \$1.1 million sale of radio station equipment (Tunis)
- o \$0.6 million consultancy contract (Addis Ababa)
- o \$0.4 million sale of abattoir equipment (Nairobi)
- o \$5 million sale of wheat (Accra)
- o \$0.4 million sale of locomotive spare parts (Riyadh)
- o \$31 million sale of power station boiler (Cairo)

KEY STATISTICS: for the seventeen posts reporting workload information

	Missions Reporting To	
	GAT	GMT
No. Trade Enquiries	5695 (8339)	2859 (3334)
No. Investment Enquiries	27 (62)	93 (226)
No. Business Visitors	928 (1135)	810 (1020)

(Previous quarter figures in brackets)