



Bushing and Pinning Room.

applied. Beginning at the beginning—the first piano action maker of any extent in Canada—he has grown by natural stages and as the result of thoroughly good productions and most approved business methods. To meet Mr. Barthelmes is enough to give one the key to his success. He is honest and he is an enthusiast on the subject of good piano actions. In his factory are the very highest types of machinery—many of the appliances of his own devising—and always with the end of producing the best results. Personally Mr. Barthelmes is a pleasant gentleman to know. And it is by the combination of agreeable methods and good work that he has won his success and retains his customers.—‘*Presto*,’ Chicago.

This firm possesses the unique distinction of being the pioneer manufacturer of piano actions in Canada, and in its factory at Toronto over one hundred skilled hands find steady employment, filling the orders which are being received in increasing volume every year from all the leading piano manufacturers in the country. The day when articles of Canadian manufacture took second rank with those of the outside world is over, and this is forcibly illustrated in the productions of the above mentioned firm. Barthelmes & Co. manufactures one grade only—the highest—and this accounts in a large measure for the popular patronage which the house is receiving. Not only is the Canadian trade supplied but every year the firm sends quantities of its productions to England, where it competes successfully and favorably with the actions of British manufacture. The Barthelmes’ action received the highest award at the World’s Fair, a significant fact considering that the competition at the exposition was of the keenest character.

—*Ottawa Citizen*.