

The Commercial

A Journal of Commerce, Industry and Finance, especially devoted to the interests of Western Canada, including that portion of Ontario west of Lake Superior, the provinces of Manitoba and British Columbia, and the Territories.

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Publisher.

The Commercial certainly enjoys a very much larger circulation among the business community of the country between Lake Superior and the Pacific Coast, than any other paper in Canada, daily or weekly. By a thorough system of personal solicitation, carried out annually, this journal has been placed upon the desks of a great majority of business men in the east district described above, and including Northwest Ontario, the provinces of Manitoba, and British Columbia, and the territories of Assiniboia, Alberta and Saskatchewan. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, APRIL 13, 1896.

Manitoba.

P. C. Larkin & Co., tea dealers, of Toronto, contemplate opening a branch in Winnipeg. Geo. S. B. Perry, a well known Manitoba newspaper man, has started a paper at Lake Dauphin, called the Dauphin Pioneer Press. This is the first paper to be published in that portion of Manitoba.

Allan & Co., butchers and pork packers, Winnipeg, have dissolved partnership.

The Bank of Hamilton will shortly open a branch in Winnipeg in the Main street building now occupied by the Commercial Union Insurance and other companies.

Dealers at Brandon, says the Times, are paying 8 to 9c for eggs. A considerable quantity have been shipped west from Brandon.

The cold storage warehouse addition to the plant of J. Y. Griffin & Co. pork packers, Winnipeg, is in course of erection. The foundation was put in last fall and the balance of the work will now be completed and made ready for occupation in time for this season.

G. F. & J. Galt, wholesale grocers, Winnipeg, who for some years have made a special feature of the tea trade, have opened a branch office at 42 Scott street, Toronto, and hereafter will compete for the Eastern trade in teas only. Winnipeg is favorably situated as a wholesale tea market. By opening an Eastern branch Messrs. Galt will be able to buy on a larger scale, thus enabling them to secure control of the entire production of certain growers or gardens, and with the close study which they have made of the trade for years, they will no doubt be able to hold their own with any house in this trade.

There was a large attendance at the last regular meeting of the Winnipeg city retailers' association. Twenty-one new members were elected. Much interest was manifested in the Cloutier case, and a delegation was appointed to attend the proceedings before court. A committee was appointed to arrange for a social entertainment at an early date. It was also resolved that additional endeavors should be made to induce the banks to connect themselves with the association as members. A committee, of which Mr. Holman is chairman, was appointed to carry out the resolution.

"A song we sing, a song of hope, the world using Comfort Soap." Another soap on

the market, and it is heralded by the lines quoted above. Comfort soap has been placed on the market by the Dingmans, of Toronto, who formerly gained notoriety in the soap trade as manufacturers of Dingman's Electric. J. E. Dingman, commission agent, Winnipeg, is introducing the new soap in this market and he expects to give it a big boost here. "Comfort" is not an electric soap. It is a boiled laundry soap.

A new business enterprise in Winnipeg, appropriate to the season, is the Chester Seed Co. This firm has opened at 221 Alexander avenue, and they will do both a jobbing and retail business. Mr. Chester was in business in Winnipeg some years ago, and he has now associated himself with another gentleman and opened in the same line, with a fresh stock of garden, field and grass seeds.

A new brick and stone block will be erected on King Street, Winnipeg, this season near the market for A. Carruthers, wool dealer. It will be 35 feet wide and 75 feet long, with two stories and a basement eight feet long. The whole work is to be substantial and massive in character, and when completed will be an ornamental addition to the buildings of the city. The building has been designed specially for the business carried on by Mr. Carruthers.

Hart & McPherson, retail stationers, Winnipeg, have assigned. This firm has not been many years in business and their expenses appear to have been greater than the business would warrant, as they now have liabilities of \$12,000 to \$14,000, and assets of about \$10,000 including about \$3,000 of book debts. The failure is also partly due to limited capital, both book debts and stock being excessive, in comparison with the capital possessed when the firm started business, which was about \$2,500. The firm's liabilities are mostly east, though they had one local account of about \$700.

Alberta.

Patrons of Industry of the Edmonton district will open a grocery store in Edmonton. D. Evans has been appointed manager.

The Edmonton pork packing company, says the Bulletin, have purchased 240,000 pounds of live hogs during the season ending March 31st. This represents nearly \$10,000 in cash paid to the farmers of the district. The company will resume packing in the fall, in any case, and perhaps sooner, as they are considering the advisability of providing cold storage so that they can carry on business in the summer.

The bankrupt stock and book debts of John Cameron, general dealer, Edmonton, have been sold to A. Macdonald & Co., of Winnipeg. The business will be continued.

The Brackman & Ker Milling Co., who operate an oatmeal mill at South Edmonton, have brought in a quantity of seed oats from British Columbia, in order to introduce a desirable quality of milling oats into the district.

The board of underwriters, says the Edmonton Bulletin, have forwarded their new reduced rates on insurance for Edmonton, to take effect on April 1st. The rates are fixed for each building according to Guard's plan of the building of the town, revised up to 1895, and in many cases is a very considerable reduction from the rates hitherto prevailing. The reductions depend on the town introducing a system of electric fire alarm with five boxes, and having ten men occupying the fire hall.

Assiniboia.

A company, with Dan Black, of Medicine Hat, at the head, has been formed to open a drug business at Maple Creek.

Dairy Matters.

The following circular has been issued to the creameries and cheese factories in Manitoba dated Winnipeg, March 31:

It is the intention of the Manitoba Dairy Association to appoint an agent at the city of Winnipeg, whose duties shall be as follows:

To receive by wire, or otherwise, the English, American and Eastern Canada quotations for butter and cheese, and forward the same once a week to all the creameries and cheese factories in Manitoba, and tri-weekly or daily by wire to those who desire them more frequently. The association to pay the cost of transmission of the quotations to Winnipeg, and the creamery or cheese factory receiving same cost of transmission from Winnipeg. The agent will also receive consignments of butter and cheese, place them in cold storage, attend to matters of insurance, etc.

He shall also sell consignments when requested by the consigner to do so.

The agent is on no account to be himself a dealer.

This appointment will be made at an executive meeting to be held on the 16th of April next, and the agent will commence his duties about the 15th of June.

The executive will be pleased to receive any communication in this matter from those who intend to avail themselves of the services of this agent. All letters to be addressed to the secretary as under, and to be sent in not later than the 15th of April, to E. Cora Hind, secretary Manitoba Dairy Association, 361 Main Street, Winnipeg.

Winnipeg city jobbers report a large demand for butter tubs from the country, so great in fact that some of them have been unable to fill all orders promptly.

Regarding the appointment of an agent at Winnipeg to represent the dairy factories, the opinion has been expressed that while such an agent may be found very useful in looking after consignments, it would be a mistake to make him a salesman at the same time as it would be liable to lead to much dissatisfaction. However, the whole thing is an experiment, which may or may not prove satisfactory to the dairymen.

The Hamiota, Man., creamery, will get to work about April 15. J. H. McConnell is to receive 5 cents per pound for the butter made, to include all expenses of making, storing and delivery on cars at Hamiota. The sales committee will have frequent sales, so that patrons can be paid every fortnight, or at least monthly.

The Birtle creamery will start operating in about ten days. A very much larger patronage has been promised this year than last.

The cheese factory at Beulah, Man., will not be operated this year, and it is expected that the residents of the district will patronize the Birtle creamery.

J. Y. Griffin & Co., Winnipeg, are introducing a new package this season for packing butter. It is a 56 pound box, and will be very useful and convenient, especially for the export trade. One advantage in favor of a box, as compared with tubs is, that they are nicer to handle, and can be packed closely together, whereas the tubs are awkward to handle and cause a great waste of space. The boxes are also much cheaper than tubs, being only about half the price of the latter. Boxes are becoming popular, particularly for creamery use.

Geo. Hamilton will establish a creamery at Neepawa, Man.

The supplementary estimates brought down at Ottawa on Tuesday, aggregate \$2,504,941.60. They include \$12,000 on account of the Northwest exhibition and \$25,000 for taking a census in Manitoba.