

5- WHAT ABOUT THE GATT:

- "Canada has played a leading role in getting the trading nations of the world to start another round of multilateral negotiations to bring down more of the existing barriers to trade."
- "The GATT is vital to the maintenance of an orderly trading system throughout the world, and it has brought real gains in attacking trade barriers. It has been, and will remain, the cornerstone of our trading policy."
- "But the GATT must take the needs and aspirations of a hundred nations into account, and so its progress is necessarily slow. Each GATT round takes years to negotiate, and the results are always a compromise. By itself, the GATT is no longer sufficient to address the needs of a bilateral trading relationship as extensive, dynamic and complex as the one between Canada and the United States."
- "The negotiations with the U.S. will complement, not contradict, our commitments to the GATT and our negotiations in the next GATT round."
- "If Canada and the United States could lead the way, if we could show the rest of the world that trade liberalization is to everyone's advantage, I believe it likely that the multilateral negotiations would yield better results -- that more barriers would come down faster throughout the world."

6- CANADIAN FIRMS ARE NOT TOO WEAK TO COMPETE WITH THE AMERICANS:

- "The assumption on which the question is based is that Canadian firms are not competitive and cannot become competitive. But the assumption is demonstrably false. Since the Second World War, large segments of the Canadian economy have been opened to foreign competition by successive GATT rounds."