REPT4D 90/06/26

PLANNING:

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89

FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :506-SHANGHAI

SECTOR :005-ADVANCED TECH. PROD. & SERV PEOPLE'S REP OF CHINA

ANTICIPATED RESULTS:

SUB-SECTOR: TELECOM, DATACOM, SAT, SPACECOM

THOROUGH SECTORAL SURVEY TO PROVIDE MARKET DATA STUDY. DETAILED INFO TO BE PROVIDED BY COMMISSIONED REGIONAL MARKET

INCREAS.REPRES.TO PTA.& OTHER LOCAL END USERS ON BEH.OF CDN INCREASE OUR MARKET SHARE

ACTIVITIES PROPOSED IN POST PLAN:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 nil

QUARTER: 2 PROMOTION OF SATELLITE GROUND STATIONS

QUARTER: 3 -----

QUARTER: 4 -----

ORGANIZED TECHNICAL SEMINAR FOR SPAR AEROSPACE EXPERTS TO BRIEF SHANGHAI POST AND TELECOM DECIS ION MAKERS

QUARTERLY RESULTS REPORTED:

---- A STRAIN