

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :534-CANBERRA

004-DEFENCE PROGRAMS, PRODUCTS, SERV
AUSTRALIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

REACHING AGREEMENT W/AUSTL ON CLOSER COOP BETWEEN CDN & AUST
GREATER CDN INDUSTRY ACCESS TO AUSTLN DEFENCE MARKET

DETERMINE EQUIP SALES OPP FOR CDN SUPPLIERS OF MARINE DEF EQ
SALES FOR CDN COMPANIES

OBTAIN LATEST AUSTLN ASSESSMENT OF CRV-7 ROCKETS
CONTRACT FOR BRISTOL AEROSPACE

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Support of Saint John Shipbuilding & several
systems suppliers to participate in ANZAC Ship
Program. - Monitoring of Dept of Transport and
Communications Nat'l Aeronautical Info Processin
g System North-East Brisbane Project.

Meetings held with both competing consortia.
Good level of interest for several Canadian com-
panies including SJSL established.
Contract awarded to MDA.

QUARTER: 2 Support of St.John Shipbldg. & several systems
suppliers to part. in ANZAC Ship Program. Monito-
ring of Dept of Transp. & Communic'n Natl Aero-
nautical Info Processing System. Updating of Air
Traffic facilities around Australia.

Australian Defence has purchased 15 LAVs through
FMS. Team visiting Canada and USA with a view to
buying additional vehicles.

QUARTER: 3 Support of Saint John Shipbuilding & several
systems suppliers to participate in ANZAC Ship
Program.

Design competition won by Germany: Blohm & Voss
MEKO design. Successful AIDEX exh., reported sep-
arately, indicates excellent def.opp., although we
can expect bias on frigate to suppliers already
participating in MEKO series.

QUARTER: 4 -----