

The saffron beach, all diamond drops
And beads of surge, prolonged the roar.

As I came up from Dymchurch Wall,
I saw above the Down's low crest
The crimson brands of sunset fall,
Flicker, and fade from out the west.

Night sank: like flakes of silver fire
The stars in one great shower came down;
Shrill blew the wind; and shrill the wire
Rang out from Hythe to Romney town.

The darkly shining salt sea-drops
Streamed as the waves clashed on the
shore;

The beach, with all its organ stops
Pealing again, prolonged the roar.

—John Davidson, in *The Speaker*.

CONFEDERATION LIFE ASSOCIATION.

The twenty-second annual meeting of this association was held at its head office, Richmond street, Toronto, on Tuesday, April 3rd, 1894, at 3 o'clock p.m.

The following gentlemen were present:—Sir W. P. Howland, president; Edward Hooper, first vice-president; W. H. Beatty, second vice-president; J. K. Macdonald, managing director; Walter S. Lee, W. H. Gibbs, Alfred Gooderham, A. McLean Howard, Hon. James Young, E. T. Malone, William Adamson, D. B. Dick, Major Hiscott, M.P.P., O. A. Howland, Alfred Myers, Henry Swan, W. Macdonald, Thomas McCracken, Frederick Wyld, J. C. Hamilton, C. E. Hooper, A. A. Allan, C. M. Gripton, J. Tower Boyd, J. Russell Snow, C. Blackett Robinson, I. Diamond, R. S. Baird, J. P. Donald, George D. Lewis, and Israel Taylor, William Taylor and John Jenkins, of Clinton, Ont., and others.

The president, Sir W. P. Howland, was called to the chair, and Mr. J. K. Macdonald, managing director, acted as secretary.

The chairman first called upon the secretary to read the official notice calling the meeting, which was done.

The minutes of last meeting were accepted as read, and were adopted.

Mr. Macdonald stated that he had a letter from his Worship Mayor Kennedy, who is a very old policy-holder, in which he expressed regret at not being able to be present.

The following report and statements were then submitted to the meeting:—

REPORT.

In submitting the twenty-second annual report of the association, it affords your directors much pleasure to draw the attention of the policyholders and shareholders to the evidences of continued popularity and success afforded by the statements now submitted. As heretofore, the business has been obtained from purely Canadian sources, and, considering the severe depression in business generally, the volume of new insurances secured is very satisfactory.

We had before us 2,535 applications for a total insurance of \$4,131,000. Of these, 135 for \$243,500 not being desirable risks, were declined; 11 for \$19,000 were deferred for a time, and the balance were accepted and policies issued. Adding the revived policies of previous years and the bonus additions, the total new business for the year was 2,408 policies for \$3,917,543 of insurance.

The total insurance in force at the close of the year was \$24,430,731, under 15,872 policies on 13,961 lives.

The new business for 1893 is the largest ever obtained by the association in any year.

The death claims for the year aggregate the sum of \$209,108, under 123 policies on 109 lives. By re-assurances on two lives the claims were reduced by the sum of \$5,375, making the net loss \$203,733. This sum, while larger than in any previous year, is still very favorable, considering the number of lives and the amount of risk. The value of life insurance is strikingly illustrated by the payment of the large sum of \$209,108 by this association last year, on an average of less than six hours after the receipt of completed proofs.

The financial statement submitted with this report exhibit the true position of the association at the close of the year.

The audit, which is made monthly, has been thorough and prompt.

The delay in finishing the western part of the new head office building has been a cause of great regret to your directors. However, it was completed shortly before the close of the year, and it will be a source of satisfaction to know that a considerable portion has already been rented, with a fair prospect that more will soon be under lease. It is not too much to anticipate that, with a revival of business, there is the certainty that the excellence of the accommodations which the entire building affords and its advantageous position in the centre of the city, every room will be rented at good prices.

As provided by the Act of incorporation, all the directors retire, but are eligible for re-election.

W. P. HOWLAND,
President.

J. K. MACDONALD,
Managing Director.

FINANCIAL STATEMENT.

Receipts.

Premiums.....	\$793,000 37
Annuities.....	7,883 75
	\$800,884 12
Less re-assurance premiums.....	4,379 08
	\$796,505 04
Interest and rents (net).....	185,894 86
	\$982,399 90

Disbursements.

Expenses, salaries and commissions, agents, doctors, solicitors, etc.....	\$187,986 77
Annuities (life, \$5,541 75; temporary, \$25,000).....	30,541 75
To policy-holders—	
Death claims (net).....	\$194,034 78
Endowment claims.....	62,663 00
Surrendered policies.....	29,616 74
Dividends (cash and T. R.'s).....	63,859 51
	350,174 03
Dividends to stockholders and civic tax.....	15,256 82
Balance.....	398,440 53
	\$982,399 90

BALANCE SHEET.

Assets.

Mortgages.....	\$2,166,298 86
Debentures and Government stock.....	459,198 31
Real estate, including company's buildings in Toronto and Winnipeg.....	997,156 82
Loans on stock and debentures.....	124,754 13
Loans on company's policies.....	405,253 72
Fire premiums due from mortgagors.....	5,733 62
Furniture.....	6,873 87
Advance to agents, etc., on security of salaries and for travelling expenses.....	3,508 46
Sunday current accounts.....	1,838 60
Cash in banks, \$87,134 74; at H. O., \$798 55.....	87,933 29
Outstanding premiums.....	\$137,858 06
Deferred premiums.....	37,530 22
	\$175,388 28
Less 10 per cent. for collection.....	17,538 82
(Reserve thereon, included in liabilities).....	157,849 46
Interest and rents due and accrued.....	103,733 90
	\$4,520,133 04

Liabilities.

Assurance and annuity funds.....	\$4,001,198 00
Losses by death accrued (not adjusted).....	33,051 85
Fees, doctors, directors, etc.....	9,906 94
Capital stock paid up.....	100,000 00
Dividend due January 1, 1894.....	7,500 00
To policy-holders for balance declared profits (cash and T. R.'s).....	73,996 93
Cash surplus above all liabilities.....	294,469 32
	\$4,520,133 04

Cash surplus above all liabilities.....	\$294,469 32
Capital stock paid up as above.....	100,000 00
Capital stock subscribed not called in.....	900,000 00

Total surplus security for policy-holders.....	\$1,294,469 32
--	----------------

J. K. MACDONALD,
Managing Director.

AUDITORS' REPORT.

We beg to report that we have completed the audit of the books of the association for the year ending December 31st, 1893, and have examined the vouchers connected therewith, and certify that the financial statements agree with the books and are correct.

The securities represented in the assets (with the exception of those lodged with the Dominion Government, amounting to \$84,500) have been examined and compared with the books of the association, and are correct, and correspond with the schedules and ledgers.

The bank balances and cash are certified as correct.

W. R. HARRIS,
WM. E. WATSON, C.F.A., } Auditors
Toronto, Feb. 28th, 1894.

PROCEEDINGS.

The president, Sir William Howland, moved the adoption of the reports and statements submitted to the meeting, and, in doing so, briefly referred to the commercial stringency which had existed during the past year over the larger portion of the civilized world, and the responsibility and anxiety which is imposed upon those having charge of the management of institutions of this kind and on all others connected with the monetary affairs of the country, but stated that it was satisfactory to know that the stringency which existed in financial matters had not been so great in Canada as had been the case in other countries. In view of these circumstances it was particularly gratifying to report the large volume of business which had been secured by the association during the past year, and for the general measure of prosperity which had attended the operations of the company.

He referred to the loss which the board had sustained in the death of their dear friend and colleague, the late Mr. William Elliot, vice-president, who had been associated with the company, and had given constant and unremitting attention to its affairs during a long period of time.

Mr. E. Hooper, vice-president, seconded the resolution, and said: "I have great pleasure in seconding this resolution. I certainly must express myself as well pleased with the result of the year's business, which is the largest done by the company any year since its organization. We have reason to be proud of it, for it has, to my own knowledge, been done on business principles, and not forced by resorting to the too common practice of allowing exorbitant commissions varying from 75 per cent. to 100 per cent. of the first premiums on new business." The resolution was carried unanimously.

During the proceedings of the meeting several of the prominent policyholders and others who were present referred in complimentary terms to the business of the association for the past year, the manner in which it had been conducted, and to the strong financial and prominent position which this company occupies amongst the life insurance companies of Canada.

Reference was also made to the new "Unconditional Policy" which had recently been adopted by the company, with its absolutely and automatically non-forfeitable provision known as the "Extended Insurance" feature. The adoption of such a policy in conjunction with the other forms of policy contract would, without doubt, tend to popularize in a very large measure the plans of the company and result in a largely increased measure of public confidence in the future.

The following were elected as directors for the association for the current year:—Sir W. P. Howland, Messrs. E. Hooper, W. H. Beatty, Hon. James Young, S. Nordheimer, W. H. Gibbs, A. McLean Howard, J. D. Edgar, M.P., Walter S. Lee, A. L. Gooderham, W. D. Matthews, George Mitchell, of Halifax, Frederick Wyld, J. K. Macdonald.

The meeting then adjourned, immediately after which a meeting of the new board of directors was held, at which Sir W. P. Howland was re-elected president, and Messrs. Edward Hooper and W. H. Beatty, vice-presidents.