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Chairman,---

I take much pleasure in calling upon Mr. Lamonte who is going to read us a paper to-night. I want you to remember that this paper is open for discussion, and any member, or the friend of any member, is at liberty to ask questions, and the lecturer will only be too pleased to answer them as far as possible.

SELECTION AND CONTROL IN BUYING COAL

BY MR. H. LAMONTE,

Treasurer and Manager, Toronto Testing Laboratory, Limited, Toronto.

Before reading my paper this evening, I have a confession to make. This is positively my first attempt at reading an address in public, and any one acquainted with my naturally backward disposition can appreciate the embarrassing position I am in. I am here this evening as a result of listening to what your friends tell you. When this subject was first broached to me, I said, "Why I have never given an address in public." My friends said, "Go on, go on; all you have to do is get up and read a paper and then answer any questions they ask you." "Well, that sounds easy," but it will be found that that is enough.

In presenting this paper, I wish to briefly outline the scope and object of same. I will attempt to explain and interpret the meaning of the ordinary commercial analysis of coal, how it is effected, its value to the engineer and to the buyer, the