

NOTES AND ITEMS.

An advertisement in Manchester "Guardian" of 28th February read:—

INSURANCE.—Wanted, Clerk in an Insurance Office in Manchester, with some experience in fire and employers' liability business; salary, £30. Address, in own handwriting, stating age, past experience, and where at present employed, in confidence, X 69, at the printer's.

A contemporary gives a copy of one reply. We doubt the genuineness of the advertisement; it is incredible that an insurance company would offer a salary of \$2.80 per week to a clerk "with some experience." However, here is the reply:

"Dear Sirs,—I reply to your advertisement, and beg to offer you my services. I have made a special study of insurance law in all its branches. In addition to my vast knowledge of insurance work, I converse fluently in many languages, among which I may mention French, Greek, Latin, Gum-Arabic, Boer, Germano, Sausago, Italiano (Gorgonzola), Billingsgate, Hindoo and Doodoo. I write shorthand (200 words), longhand, lefthand and righthand, and can write with both hands at once, thus getting through a vast amount of work in my working day of 23 hours. I am willing to devote my whole time to your service, and give my life if necessary, if you still adhere to your generous offer of £30 (thirty pounds) per annum. I am only 27 years of age but feel quite capable of taking the position offered. If agreeable to you, my wife would be pleased to clean your office regularly without extra charge. My references are irreproachable, and if you consider my application favourably I would forward them to you per goods train. The cost of postage for your answer to me can be deducted from my salary."

WANTED.

An EXPERIENCED LIFE INSURANCE man to take charge of the Province of Quebec; to a competent man a liberal salary will be paid. Apply A. J. Pattison, Managing Director, Home Life Insurance Company, Toronto.

THE BOARD OF TRADE, NELSON, B.C., has passed a resolution urging the Dominion Government to grant a bounty of \$5 per ton of pig lead, the product of ores mined, smelted and refined in Canada.

SWITZERLAND increased its population between 1860 and 1900 from 2,510,494 to 3,312,551. This is a gain of only 32.4 per cent. in forty years. Canada can show a far better record in spite of the exaggerated drain of the "exodus" to the States which will set in the other way in years to come.

AT THE INSURANCE INSTITUTE'S meeting on 28th ult., Mr. R. D. McGoun, manager of the Standard Life, read a most interesting and valuable paper on "The West Indies and South Africa as a field for life business," and Mr. Chas. M. Holt, LL.B., on "Interesting points in insurance law." The meetings are open to friends of the members.

PERSONALS.

Mr. Henry D. P. Armstrong, agent at Toronto, of the Guardian Fire Assurance Co., was in Montreal last week visiting the head office for Canada.

The death of Mrs. Bethune, wife of Mr. Strachan Bethune, K.C., has excited very widespread regret and sympathy for the bereaved.

Mr. Jas. R. B. Van Cleave, vacates the office of Superintendent of Insurance for State of Illinois on 6th May next, and will be succeeded by Hon. Henry Yates.

WANTED

The National Life Assurance Company of Canada wants a special agent for the City of Montreal, and an Inspector of Agencies for the Province of Quebec. References required, with full particulars regarding present occupation and business ability. Apply to Head Office, Temple Building, Toronto, Ontario.

The...

London & Lancashire Life

OFFERS an ideal contract.

It is the best form of protection and security obtainable. It is free from conditions, world wide and may be revived without evidence of health.

The record of the Company shows steady progress.



COMPANY'S BUILDING, MONTREAL.

The London and Lancashire Life

Increases are shown for the year 1900 compared with 1899 averaging

3¼% to 11¼%

In New Business, Premium Income, Total Income and Assets.

Board of Directors:

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