

ings in the town. His ability and thoroughness as a contractor could not be concealed and he shortly was called upon to execute important works in other places. He secured large contracts from the Canadian Pacific Railway, and just before his death had been awarded one of the most extensive contracts that had ever been given by that road. The building of pulp and paper mills at Webbwood, Ont., for the Spanish River Pulp and Paper Company had engaged his attention for a year or more, and was nearing completion at the time of his death.

In 1900, on the death of Mr. A. T. White, Mr. Munro was elected to the Ontario Legislature by acclamation. He has served his constituents faithfully and well and obtained for them, it is said, more than did any other member in a similar time. His large business connections and parliamentary duties frequently called him to Toronto, where he was a familiar figure.

As a lumberman Mr. Munro was most successful. He was a large holder of Ontario pine timber limits, and his operations in the woods each winter were quite extensive. The firm of Munro & Son are well known as operators in square and waney timber, the stock usually being sold to Quebec shippers. Mr. Munro was a shrewd buyer and a recognized authority on the value of timber limits.

Individuality in journalism has attained its most surprising results in trade papers. People are seeking more technical information, and while they skim hurriedly over the great dailies for the press news of the world, they study the technical paper for the more vital references to their own immediate business and concerns.—Charles H. Bergstresser.

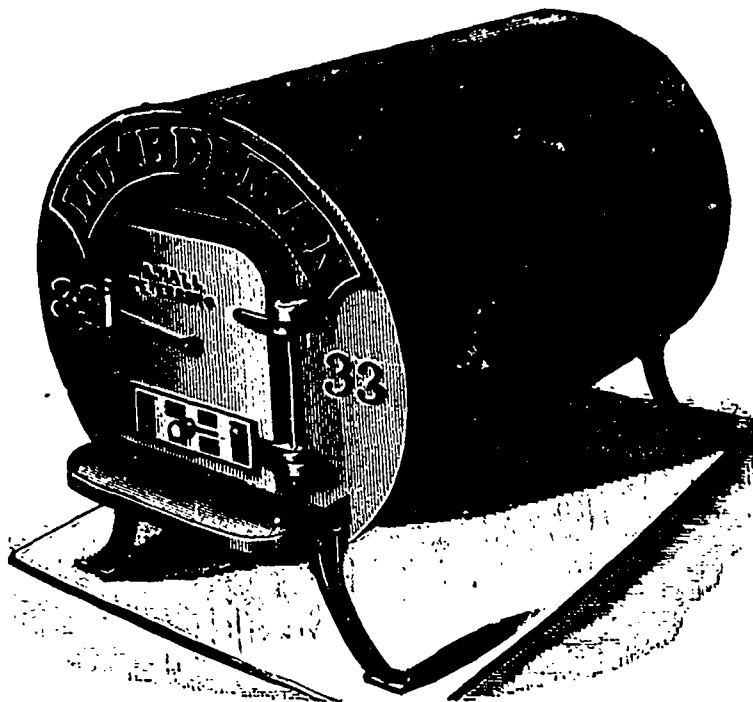
THE LUMBERMAN'S HEATER.

The accompanying illustration represents a type of stove familiar to many lumbermen. It is manufactured by Adam Hall, of Peterborough, Ont., and is commonly termed the Lumberman's Heater. It is manufactured for the special purpose of heating lumbermen's camps and boarding houses, for which service it has given excellent satisfaction. The standard sizes are 36, 42 and 48 inches. The body of the heater is made of

age Company and vice-president of the Otonabee Power Company.

Any lumberman who is not acquainted with the Lumbermen's heater should ask Mr. Hall to send him one of his latest catalogues.

The Price-Portritt Pulp & Paper Company has been organized at Quebec, with a capital of \$250,000. The



LUMBERMAN HEATER.

heavy boiler plate and the ends of heavy cast metal, with a large fire door. The construction is such as to make the heater very durable.

Mr. Hall has been engaged in the manufacture of steel ranges for 24 years, being the oldest manufacturer in the business. His goods are well known to lumbermen throughout the Dominion and his sales are constantly increasing. He is prominent in commercial circles in Peterborough, being president of the Canadian Cord-

promoters include William, Edward and Arthur John Price, all of Quebec.

An ad in a trade journal will do what travelling men as a rule do not do. It will go to towns off from the railroad where there are no hotels. It will work nights, Sundays and holidays, in wet weather or dry, hot weather or cold. It will talk to a merchant before some of the boys are out of bed in the morning and after they have gone to bed at night. It's one of the few things that has not yet struck for eight hours.—Construction and Supply Review.

To Purchasing Agents:

GENTLEMEN:

Corner 22nd and Centre Avenue,

CHICAGO, October 12th, 1901.

Preparatory to increasing our manufacturing interests at Vicksburg, Miss., we have decided to close out and wind up a number of our scattered yards in Mississippi and Arkansas. The stock consists of several million feet of all kinds of Hardwood Lumber, Yellow Pine and Cypress, well seasoned and in good condition for immediate use. We propose to put a price on the above named material that will move it, and make a grade that will be an inducement to the purchaser.

Owing to the rapid wholesale manner in which we move and handle lumber we do not consider it practicable to issue a stock sheet or make standing quotations, for which reason we solicit your inquiries for any material that you are in the market to buy or will use in the future, and if you will take the time to furnish us the above information, we will make you some interesting quotations.

Respectfully yours,

GEO. T. HOUSTON & CO.

Lumber and Mining Supplies

Our Specialty

Our particular business is the supplying of the Lumber and Mining Trade with anything and everything they require.

Ask for our Price List on your requirements, and we will be pleased to quote you We will merit your trade.

THE T. LONG & BRO. CO., Limited, Collingwood, Ontario