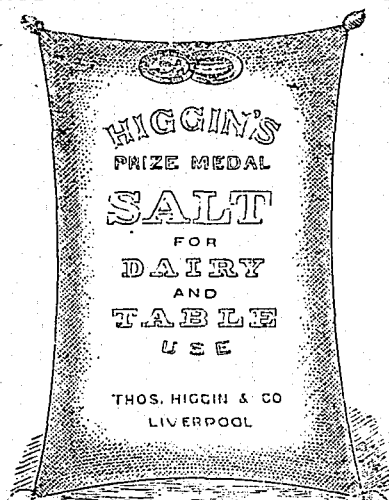


## HAVE YOU TRIED IT?



## Have you tried Higgin's Eureka Salt?

It will cost but a trifle to do so, and perhaps you may find it the best investment you ever made. A majority of the fine butter makers of the United States are now using it, and makers of fine cheese are just beginning to find out that it pays the biggest kind of a profit to use it. The *American Dairyman* of April 3, says:—

## IMPROVEMENT IN SALT MANUFACTURE.

"Whether people are familiar with and use Thomas Higgin & Co.'s Eureka Salt or not, they must admire the enterprising and progressive spirit of that firm. It is only about three years since the manufacture of this improved Salt was begun, and the statistics of importation now show the following wonderful increase:—

In 1876..... 5,350 sacks.

In 1877..... 32,800 " "

In 1878..... 69,016 "

"When we take into consideration the prejudice naturally existing in favor of old established brands, this progress is simply wonderful, and forces the conviction that there must be a basis of superior intrinsic merit behind it."

During the same time the importations of Ashton's, which previously had been considered the best brand known, declined from 96,170 sacks in 1876 to 68,413 in 1878; and all this in the face of great exertion and lavish advertising on the part of the talented agent for the brand.

With the great advantage of its being the oldest and best known brand in the market, if its quality had kept pace with the times, its importations should have increased. If the Higgin's brand had had the advantage of being known to commission merchants and dealers in dairy products, it would have taken the country by storm, but dealers, being familiar with the Ashton brand, naturally favored it, until the superior quality of the Higgin brand became known to them. This has been largely accomplished in the short space of three years, and, while there are some yet to be convinced, it is only a question of time. Men who have not experimented and studied the question, naturally do not like to at once relinquish long settled impressions, but after careful investigation and three years' experience, we are prepared to state upon our reputation as merchants and as men, our belief that *Higgin's Eureka salt is made by a more perfect process, costs at least one-third more to manufacture, and is the best salt known at the present time.*

Ask your Salt dealer for *Higgin's Eureka Salt*, and do not be put off with arguments that the low-priced salt is the cheapest, nor that, because another brand was once considered the best, that it always must continue to be so. TRY AND JUDGE FOR YOURSELVES.

Respectfully, etc.,

ABRAHAM HODGSON & SONS,

12 ST. PETER STREET.

Importers for the Dominion.

## G. E. CAMPBELL,

House, Land and Investment Agent.  
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Riviere, Gardrat & Cie., Cognac, Brandoles.  
Wynand, Fockink, Amsterdam, Beste Schiedammer  
Gin and Cordials.

La Grande Chartreuse, Isere, L. Garnier, Chartreuse  
(genuine).

E. Mercier & Co., Epernay, Champagne.

La Benedictine, from the Abbey of Fecamp.

J. Brisson & Co., Bordeaux, Clarets.

H. R. H. the Duke d'Aumale, Palermo, Zucco-  
Madeira.

Odrien & Piot, Purveyors to the Court of Russia,  
Côte d'Or, Burgundy Wines.

E. Cusenier & Co., Purveyors to the Court of Italy,  
Paris, Cordials.

Chevalier-Appert, Paris, Conserves Alimentaires.

Gaillard & Cavaillon, Provence, Oils.

Amieux Freres, Nantes, Sardines in Oil.

The Gruyere Model Cheese Factory, Gruyere,  
Switzerland, Cheese.

H. Tavernier & Co., Vevey, Switzerland, Cigars and  
Tobacco.

The French and Belgian Plate Glass Companies.

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Jules Turquetil & Cie., Paris, Wall Papers.  
Jeautet David, St. Claude, Jura, Smokers Goods and  
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GUSTAVE A. DROLET, A. GIBERTON  
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IMPORTATIONS  
OF  
CHAMPAGNE WINES

Into the United States in 1878.

According to Benfort's Wine and Liquor Circular  
of Jan. 10, 1879.

Brand.	Importer.	Cases.
G. H. Mumm & Co.	Fred. de Bary & Co.	35,906
Piper Heidsieck	John Osborn Son & Co.	10,636
L. Roederer	J. D. & M. Williams	13,469
Pommery & Greno	Chas. Graef	7,236
Mout & Chandon	Reynald, Franken & Co.	5,478
Heidsieck & Co.	C. F. Schmidt & Peters	5,491
Chas. Heidsieck	Emil Schultze	4,675
Bollinger	E. & J. Burke	3,221
Delbeck & Co.	R. La Montagne	2,980
De St. Marcoux & Co.	Herm. Bätjer & Bro.	2,802
De Venoge & Co.	L. De Venoge	2,802
Vve. Cliquet-Ponsardin	Hy. G. Schmidt & Co.	2,715
Napoleon's Cabinet	Houché Fils & Co.	1,362
Chapin & Goro's Brands	Chapin & Goro	1,336
George Goulet & Co.	Jos. Hillard's Sons	2,450
Theo. Roederer & Co.	Leszynsky & Troup	2,013
Giesler & Co.	Purdy & Nichols	1,960
Ayala & Co.	Runk & Ungor	1,525
Brunswick Priv. Stock	Acker, Merrill & Condit.	1,512
Ackerman-Laurance	Timothy Stevens	1,010
Various Brands		7,429
Total		126,349

## HENRY CHAPMAN &amp; CO., Montreal,

Sole Agents for Dominion of Canada,

For G. H. MUMM & Co.

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(For Assignees, Accountants, &c., see other page.)

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