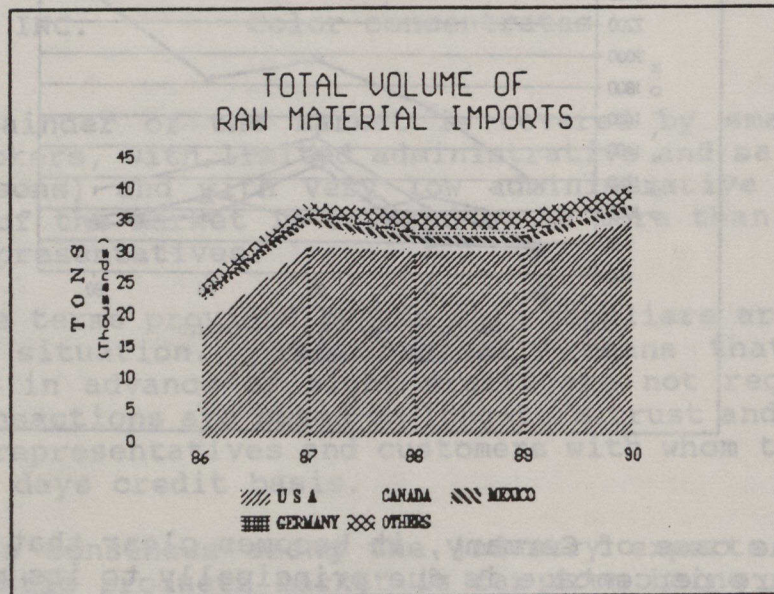


## RAW MATERIALS

### YEARLY IMPORTED VOLUMES (Thousands of metric tons)

<u>COUNTRY</u>	<u>1986</u>	<u>1987</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>
CANADA	3.6	3.3	1.1	0.8	1.5
U.S.A.	17.3	30.4	29.7	30.0	34.2
MEXICO	1.0	1.7	1.6	1.0	1.3
GERMANY	0.9	0.9	0.7	1.0	0.2
OTHERS	1.8	1.4	3.1	2.3	2.9
<b>TOTAL</b>	<b>25.0</b>	<b>37.7</b>	<b>36.2</b>	<b>35.1</b>	<b>40.1</b>

In 1986, 70.6% of the total volume of raw material imported originated in the U.S.A. This volume has been gradually growing and has now reached levels which represent 85.5% of the market. (SEE ANNEX B)



On the other hand, other importing countries have diminished their levels of participation. Such is the case of Canada, who in 1986 sold 3,600 tons equivalent to a 14.4% share of the market and in 1990 it only sold 1,500 tons representing a 3.7% share of the market.

Like the rest of countries which together account for the remaining 7% of total imports, for several years Mexico has