

and forward value added switching and networking functions to facsimile users.

Canadian Marconi Company (CMC) is a diversified supplier of electronics and communications equipment. The company was founded in 1903 by Guglielmo Marconi, who engineered and received the first trans-Atlantic wireless signal at Signal Hill, Newfoundland (on Canada's easternmost shore), in 1901. CMC operates independently of its principal shareholder, the General Electric Company, plc, of the United Kingdom, which holds 51.6 per cent of CMC's outstanding common shares.

The company's operations are divided into six autonomous divisions: Avionics, Components, DataComm Products, Defence Communications, Radar and Special Services divisions. The company's wholly owned U.S. subsidiary, CMC Electronics, Inc., complements CMC's activities in product development, sales and systems support.

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Canadian Pacific Consulting Services Ltd. (CPCS) is the consulting arm of the Canadian Pacific group of companies. CPCS provides project services in the telecommunications and transportation sectors, including feasibility studies, planning, engineering design and project management of general and special purpose telecommunications systems — microwave, satellite and fibre-optic transmission facilities, voice, message and data switching networks, SCADA, mobile radio and closed-circuit TV. The company also provides technical and management assistance in operations, maintenance, staffing and training for telecommunications organizations,

including PTTs, transportation (railways, urban transit, aviation, pipelines) and public utilities.

Since its creation, CPCS has worked in some 64 countries. In addition to its Montreal corporate headquarters, CPCS has offices across Canada, in the United States, Europe, Asia and Central America.

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Cancom operates four business units: Cable Market Services, Direct-To-Home Services (DTH), Satlink Business Services and Cancom Teleconference Network (CTN).

The Cable Market Services Group delivers eight channels of television programming on Telesat Canada's Anik satellite. Each signal is scrambled and controlled from a 24-hour Master Control Centre located in the Montreal area.

The DTH Services division markets Cancom's television services to the market not serviced by a cable television service.

The Satlink Business Services Division offers satellite-based services to the business community. Services include a shared use interactive data communications network using the latest in VSAT satellite technology. Satlink also offers broadcast data distribution and audio distribution by means of satellite using innovative technologies to reduce costs.

CTN is the leading satellite teleconferencing service provider in Canada. CTN has successfully completed over 500 business television productions and satellite networking events.

Cancom is Canada's leading satellite network services company and is publicly traded on the Toronto and Montreal stock exchanges. It is the leading user of satellite space segment in Canada with annual sales in FY 1989 expected to be \$40 million. Cancom is interested in international, satellite-based, communication ventures, in either a joint venture, equity investment or advisory role.

Canstar Communications Division of Canada Wire and Cable Limited

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Canstar Communications specializes in the design, engineering, and installation of complete turnkey fibre-optic communication systems for a broad range of telecommunication and data communication applications, including telephone, power utility and transportation. Canstar's products include multimode and single taps and star couplers that are marketed on a worldwide basis and manufactured at the North York, Ontario, and Westboro, Massachusetts, facilities. Canstar's latest product line is the proprietary 100 Mb/s fibre-optic local network marketed under the SuperNetwork trademark, Super 100. It provides multivendor interconnection in the computer intensive processing environment.

The company maintains an ongoing research and development program for optical coupler, optical line terminating equipment and local area networks at its North York facility and a similar program in support of its fibre-optic cables in Winnipeg, Manitoba.

Canstar Communications is a division of Canada Wire and Cable Ltd., wholly owned by Noranda Mines Inc. of Toronto.