REPT4D
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :437-LONDON

010-MINE,METAL,MINERAL PROD & SRV
UNITED KINGDOM

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

MINERALS AND MINERAL PRODUCTS

CONTACT WITH GOVT/ASBESTORS ASS. TO MONITOR LEGISLATION
REGULAR REPORTS TO BE MADE

MAINTAIN EXISTING & EXPAND RANGE OF CONTACTS-METAL BUYERS
HOLD OR INCREASE CDA MARKET SHARE

PREPARE ADDITIONAL MARKET PROFILES
STRATEGIC ANALYSIS OF SECTOR

METALS, PRIMARY & FABRICATED

ACTIVELY ENCOURAGE FORMATION OF NICKEL/COPPER STUDY GROUPS
ESTABLISHMENT OF STUDY GROUP

CONT. MONITORING/REPORTING ON INTERNATIONAL METALS SCENE
INSIGHT INTO MARKET ACTIVITY

PREPARE ADDITIONAL MARKET PROFILE
STRATEGIC ANALYSIS AND IDENTIFICATION OF TRADE OPPORTUNITIES

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 1.Prepare additional market profiles

2.Monitor and report on International metals scene.

Reports have been prepared covering:Cdn.mineral/metal exports to UK in 1988,Cdn.coal sales to UK tests on Stewart Lake Graphite samples,formation of International Molybdenum Assoc.,sale of BP Minerals to RTZ plc.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----