

**PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN**

**BUSINESS ACTIVITY**

During the January - March 1992 period fourteen posts reported the following business activity:

**58 EXPORT SALES WORTH \$167 MILLION**

**4 NEW BUYING CONNECTIONS/39 AGENCY AGREEMENTS**

**11 NEW JOINT VENTURES WORTH \$2.5 M/2 LICENSING AGREEMENTS**

**0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA**

**3 CANADIAN INVESTMENTS IN TERRITORY WORTH \$58.1 M**

**20 TECHNOLOGY TRANSFERS WORTH \$10.4 M**

**HIGHLIGHTS:**

\$57.8 million Canadian investment in territory for oil fields (Buenos Aires)

\$ 50 million sale of wheat (Mexico)

\$ 27 million sale of design for sulphuric acid plant (Santiago)

\$ 12 million sale of rural telecom equipment and services (Santiago)

\$11.5 million sale of beef and pork meat (Havana)

\$ 6 million sale of microwave radio equipment (Mexico)

**KEY STATISTICS: for the fourteen posts reporting workload information**

**Missions Reporting To**

		LGT
No. Trade Enquiries	Cdn	8511
	Local	9788
No. Investment Enquiries	Cdn	96
	Local	65
No. Business Visitors	Cdn Pr/Pub	2756/197
	Local Pr/Pub	2053/264