

# QUALITY! STYLE! PRICE!

Every sensible man when purchasing Clothing looks first for the best possible Quality of Material, and then the most modern Style and Finish, and last but not least the RIGHT PRICE. We claim that our Readymades are of the best Quality and made up-to-date in Style and Finish, and that our Prices are RIGHT. The increasing sales of our Readymades prove we are right. We offer from to-day to July 15th our Entire Stock of Men's and Boys' Readymade Clothing at a Special Discount of 10 per cent. for Cash only.

**Men's Tweed Pants**  
from 2.00 up to 6.50  
Less 10 p. c. Discount.  
A full range of sizes.  
Goods charged to account at regular prices

**Men's Tweed Suits from \$12.00 up to \$45.00.**  
**Men's Black and Navy Serge Suits**  
from \$35.00 up to \$50.00  
Less 10 p. c. Discount. Full range of sizes.

*Marshall Bros*

**BOYS' TWEED NORFOLK SUITS,**  
from \$4.20 up to \$15.00,  
(sizes 1 to 8)  
Less 10 Per Cent. Discount.  
**BOYS' TWEED RUGBY SUITS,**  
from \$6.00 up to \$18.00,  
(sizes 4 to 12)  
Less 10 Per Cent. Discount.  
**BOYS' PINCH BACK SUITS,**  
from \$10.00 up to \$20.00,  
(sizes 4 to 12)  
Less 10 Per Cent. Discount.

## Side Talks<sup>®</sup> by Ruth Cameron

HAVE YOU ANY ACQUIRED CHARACTERISTICS.



RUTH CAMERON

Sometime ago I ran up against the interesting statement that when one acquired a characteristic by deliberate effort, that characteristic in the end would be stronger than those which one had by nature. The authority for the statement said that that was why women are more accurate than men in business. By nature they are inaccurate, but when they entered the business world they found they must overcome this weakness and they went about it so painstakingly and so thoroughly that they have actually made themselves more accurate than men who are accurate by nature. At first, I did not believe this theory at all. But gradually I have come to give it more credence because I have seen illustrations of the strength of acquired qualities.

**He Used to Say "Never Do To-day What You Can Put Off Till To-morrow."**

I have a friend who used to be a newspaper man. If you know anything about the newspaper fraternity, you know that their natural instinct is to be easy-going to a fault. They never answer letters promptly; it is as much as your life is worth to get them to be business-like; and their favorite motto for everything except news-gathering is, "Never do to-day what you can put off until to-morrow."

This is, of course, a conception of the typical newspaper man, not of every individual. But it fitted this particular man. When he left the

newspaper world and went into business, he gradually became the most systematic, rapid-fire, clean-desk business man I ever met. He answers letters the day he gets them. He is punctilious about acknowledgment of every sort. In fact, he sometimes goes to an extreme of promptness, and wears himself out unnecessarily in his effort to be ultra-prompt and business-like.

**She Found Fault With Me for a Characteristic I Once Lacked.**

Again I had a great surprise the other day when a new friend found fault with me because I never did anything on impulse. "You always stop to think before you say anything," she said. "Aren't you ever impulsive?" If that is true, it is certainly a marvelous example of the acquired characteristic, for impulse used to be my middle name. All through my childhood I was constantly getting into trouble because I spoke and acted on impulse. I had been trying to overcome this, but I hardly realized I had succeeded to such an objectionable extent until I had this startling testimony.

**One Makes Up And Goes Ahead.**

Doubtless we get acquired characteristics so strongly because the realization of an obstacle to overcome is the greatest stimulus one can have. I never in all my four years of college did so well as during the one term when I had lost several weeks through illness. I studied so hard to make up, that I not only made up but went ahead.

So perhaps the author is right, after all, and it is with characteristics as it is with children's diseases—if you catch them after you are grown up, you have them harder.

Only whereas the diseases really catch you, it is you who must catch the characteristics.

**Minard's Liniment Co., Limited.**  
Gentle—cured a valuable hanting dog of mange with MINARD'S LINIMENT after several veterinarians had treated him without doing him any permanent good.  
Yours, &c.,  
WILFRED GAGNE.  
Prop. of Grand Central Hotel,  
Drummondville, Aug. 3, '04.

To clean delicate fabrics use a mixture of gasoline and flour. Dip the articles in and scrub.  
Place a piece of paper under lace needing mending and stitch on the machine until the hole is filled. Pick out the paper.  
Set delicate embroideries by soaking, before washing, in a tablespoonful of turpentine dissolved in a pail of cold water.



WISH I WAS A MILLIONAIRE.

Wish I was a millionaire! many a time I've said it. Ownin' stocks an' bonds an' lands an' gold an' endless credit. Wish I was a millionaire! Then I chance to see one. An' I change my wish again. I don't want to be one.

Got one cornered yesterday, Lord, but he was funny! Acted like he was afraid I was after money. Talked a little 'bout the kids, romping round us glad some. Then he sighed an' looked away an' said he wished he had some.

Showed him round the yard a bit, with the roses growin'. Said he wished that now and then he could work at hoelin'. "Hired men do this for me, an' they do it badly!" Seemed to me with all his wealth he was talking sadly.

Then I took him in the house to get a look at mother. Bowed to her an' shook her hand like he was her brother. "Let me hold the baby now," tried, but couldn't stop him. Mother almost scared to death he was goin' to drop him.

Wish I was a millionaire! Never more I'll say it. There's a price men pay for wealth, an' I'll never pay it. Can't do things like common folks, have no kids to race with. Poor am I, but I don't know a rich man I'd change place with.

## Just Received

LARGE STOCKS OF THE FOLLOWING ITEMS:

Dodd's Pills, Gin Pills,  
Indian Root Pills, Hamilton's Pills,  
Nyls Face Cream,  
Stafford's Peroxide Cream,  
Woodbury's Face Powder,  
Electric Oil, Radways,  
Fletcher's Castoria,  
Wampole's Cod Liver Oil, Carnol,  
Woodbury's Soap,  
Colgate's Tooth Paste,  
Colgate's Talcum.

Also several other well-known preparations too numerous to mention. Phone or write for Wholesale Prices.  
**DR. F. STAFFORD & SON,**  
Wholesale Chemists & Druggists,  
St. John's, Newfoundland.  
June 10, 1919

## READY

for delivery to-day.

200 only 90 lb. Bags

**P. E. I. Blue Potatoes.**

**Soper & Moore**  
Importers and Jobbers.

## Household Notes.

Whenever clams are prepared for deviling the juice should be saved for clam broth.

In boiling potatoes add a little cold water now and then to check the boiling.

A housewife should never let herself get to tired or a rest will do her no good.

Put a few marbles into the kettle when cooking catsup. They prevent burning.

Olive oil, or a substitute, applied with a fannel will preserve black leather shoes.

Place a small piece of gum arabic in the water used to dampen pleats, when pressing.

Whole wheat bread and butter, and a good salad forms a most wholesome luncheon.

Use cheese cloth for the pantry windows. It is more desirable than wire screening.

Quick tapioca and junket tablets should always be included on the emergency shelf.

## ANGER.

The blood was boiling in my veins, my lawn was spotted by Johnson's tears; I felt a stinging in my brain, and smoke was coming from my ears. That day my little nephew Pete, was taking snap shots 'round the place; and, in his gutless way and sweet, he made a picture of my face. He laid the picture on my knee, when it was printed and complete; I glanced at it, and cried, "Oh, cheer! That's not my map, so help me Pete!" But when I looked again I saw it was my mug, deformed by ire; the foam was flecked upon my jaw, my eyes were like a house afire. My fangs were bared, as though to bite, my hair like bristles stood on end; I saw myself a holy fright, a wild beast built to tear and rend. "Oh, Pete," I said, "you bet your hat, I ne'er again shall yield to rage; the fact that I have looked like that, will keep me humble till old age. I never knew that anger made man's face a thing to spoil one's sleep; so now we'll take your little spade, and plant that picture cubits deep." And now I keep my rage in check when dire misfortunes are the rule; I tie the cracked ice upon my neck, and fan myself, and thus keep cool.

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## Girl Stowaway Attired As a Man.

Dressed as a man, a young woman appeared before the Liverpool stipendiary. Accused, Elsie Williams, 21, was charged with having stowed away on an American transport. She was clad in a suit of workman's overalls, and had her hair closely cropped, and was discovered concealed in one of the holds of the vessel before it left Liverpool for America. She was then wearing men's attire. The stipendiary said that, according to a report which had reached him, the girl had already tried to stow away on a steamer in January last. Defendant's father, who belongs to Birkenhead, said the girl left home about two years ago. He occasionally heard from her by letter, and was now anxious to have her back. Her one object had been to get to America. The girl told the magistrate that she was willing to go home. The stipendiary, to the girl: "Are you going to stop all this nonsense?" The girl: "Yes, sir." "Very well, then, remarked the stipendiary, "I will give you a chance. You are placed on probation for 12 months."

## The Newest 1919 Trench Coats!

The Trench Coats for men we are now showing arrived on the last English boat and are quite the finest Coats we have ever handled. They are the product of a first class English firm, famed for its Military Tailoring, are built of fine quality Gabardine in all shades of Khaki, well-lined with smart-patterned Twill Plaid. Pockets velvet lined. Three very special features in these Coats are: (1) Extra high and well-fitting storm collar; (2) extra wide revers, forming when fastened ample throat and chest protection; (3) an entire interlining of Oilskin, rendering them not only doubly waterproof but absolutely wind and cold proof as well; forming an ideal Coat for all weathers. All Coats are belted and strapped at wrists. All sizes.

PRICE FROM \$30.00 UP.

**U.S. Picture & Portrait Co.,**  
Men's Furnishings.

## SLATTERY'S Wholesale Dry Goods

are now offering to the trade the following English and American Dry Goods.

English Curtain Net.  
English Art Muslin.  
White Nainsook.  
Children's White Dresses.  
Misses' Colored Dresses.  
Gent's White Handkerchiefs.  
White Curtains.  
Valance Net.  
White Seersucker.  
Children's Gingham Dresses.  
Ladies' Handkerchiefs.  
Gent's Colored Handkerchiefs.

Also a very large assortment of SMALLWARES.

**SLATTERY'S DRY GOODS STORE,**

Duckworth and George Streets.

## JEFF KNEW THE JOCKEY.

