

# Increase Their Faith!

“Price” is an argument for trade, but “quality” goes far ahead of it. *Quality holds* trade while price attracts for the moment only. Sell *standard goods* and you increase the faith your customers have in the service of your store. It pays to “increase their faith”

By Selling These Goods :

## Felix & Co. Italian Macaroni

Always the same delicate, tender, Macaroni that makes for *permanent* trade. Most attractively labelled and packed. Macaroni that will “increase their faith.”

## “Thistle” Brand Maple Syrup

A rich, clear, pure **Maple Syrup** that reminds you of boyhood days way up among the sugar trees. Always the same, and always choice.

A Maple Syrup that will “increase their faith.”

## Griffin & Skelley's Dried Fruits

“The pick of the pack” from the finest vineyards and orchards on the Pacific Coast. Peaches, Pears, Raisins, Apricots, Nectarines, Dried Plums and Prunes. “Increase their faith” by selling them.

## “Thistle” Brand Canned Fish

Canned Haddies, Kippered Herring and Herring and Tomato Sauce. Selected, cured and packed by Captain Austin of The Thistle Canning Co., Little River, N.S.

Absolutely clean, rich, delicate, appetizing. Prepared right at the water side where they are caught. The brand of highest quality and so recognized the world over.

Arthur P. Tippet & Co.

8 Place Royale, Montreal  
20½ Front St. E., Toronto.

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RADE

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co, Lion Brand,

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Choice Barbados

ND PRICES

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TORONTO  
HAMILTON  
LONDON  
WINNIPEG