Fifty, Not Five

In our last issue, we made men-tion of the wonderful success achiev-ed by The Tudhope Carriage Com-pany, Limited, of Orillia, Ont. Unintentionally we did the company an

Remarking on the growing demand Remarking on the growing demand for Tudhope Carriages in all parts of Canada, we stated that the output of the Tudhope factory was 15,000 vehicles a year, or "five a day." This, of course, should have read fifty (50) carriages a day.

.58

A Square Deal

The following telegram tells how the Sharples Separator won in recent public contest:

public contest: Kendalls, Wis., April 11th. The Sharples Separator Co., Chicago. "In presence of forty dairymen, Tubular won big contest here yester-day over three competitors. Sold committee six sixes." Maire

Maire.

Mr. Maire is the traveling repre-sentative of the Sharples Separator Co., of West Chester, Pa., Chicago, Ill., and Toronto, Canada, manufac-The and Foronto, Canada, manufac-turers of the famous Sharples Tubu-lar Cream Separator. The Sharples Separator Co, certainly seem to have things coming their way, easily winthings coming their way, easily win-ning contests in which they enter their machines. Mr. Maire says that six of the popular number six Tubular Cream Separators were sold on the spot as a result of this contest."

An Independent Company

Probably no concern in the world has done so much toward the estab-lishment of rural telephone lines as the Swedish American Telephone Company, of Chicago, whose adver-tisement appears in this issue of THE FAMING WORD. This is undoubtedly the greatest trial of the Telephone Trust, and to the liberal and pro-gressive policy of this independent company much of the present popu-larity of the telephone in rural com-munities may be traced. The special book for farmers, which the company sends free contains a mass of inforhas done so much toward the estabsends free, contains a mass of infor-mation written in simple language that does not require scientific or expert knowledge to understand. The establishment of telephone lines and systems is thoroughly treated from the first step of organizing the com-pany to the complete equipment and management of the telephone com-pany. Much less cash capital is re-quired than most of our readers will quired than most of our readers will believe until they have read this book. If any in your community are inter-ested it is well worth while to get together and write to the company, and they will not only send their valuable book to you free of charge, but will also give you any special in-formation that you desire formation that you desire. .58

An Enviable Record

The Good Book says that the years The Good Book says that the years of a man are three score years and ten and it intimates that he will have trouble afterwards, but our good friends, J. A. & W. Bird & Company, of Boston, manufacturers of Rex Flinktote Roofing, are entering upon the seventieth year of their business life with all the ginger of youth. It is rather unusual for a firm to remain for three generations in one

remain for three generations in one family, and it gives that firm an im-portant advantage, as it keeps their policy of business constant from genreputation of this firm throughout the world is reflected in the Rex Flint-

(Continued on Page 368.)



Frost Wire Fence is high carbon coiled steel wire, with "spring" and "life" to hold its coiled abape. It "gives" in cold weather—"takes in" on hot days. And is as elastic as a spring bed. That's why cattle can't break through nor high winds blow down—why it lasts a lifetime.

FROST WIRE FENCE

costs practically the same as third or fourth rate fences —for with heavy horizontals, stiff stays and the famous Prest Locks-fewer posts are necessary. The amount which is saved in this alone should give "FROST" the preference.

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