CONTENTS

PART II: CREDIT AND THE CREDIT MAN.

CHAPTER I.

NATURE OF CREDIT.

BECTION						PAGE
1.	Relation of Confidence to Business					212
2.	Contracts Support Confidence	į	·		•	918
3.	Money a Sign of Economic Progress		Ţ	•	•	914
4.	Bargains Which Involved Future Delivery	•	٠	•	•	015
5.	The Relation of Money to Credit	•	•	•	•	010
6.	Banking and Credit	•	•	•	•	210
7.	Relation of Credit to Panics and Depressio	•	•	•	•	217
8.	Different Degrees of Business Confidence	ns D	•	• .	;	217
	hy Different Credit Instruments	ĸej	pres	ente	ed	
	by Different Credit Instruments	•	•	•	•	219
9.	Time as a Factor in Credit				. '	221
10.	Various Classes of Credit	•	•	•		222

CHAPTER II.

DIVISIONS OF CREDIT.

11.	Varieties of Business Credit	225
12.	Portonal Cradit	226
13.	Why a Personal Credit System Is Not Well Organized	220
14	De la l'ensonar creat System is Not well Organized	226
14.	Reasons for Not Making Proper Inquiries	227
15.	Relation of Dansan I C 111 1 Out C 1	232
16.	Effect of "Too Ready Credit" upon the Consumer	099
17.	Other Abuses of Credit	
	Other Abuses of Credit	234
18.		235
19.	Fasters That III. OI IN G IN G	237
20.	The Custom of Dating	-
01		238
21.		239
22.	Two Methods of Assigning Accounts	241

CHAPTER III.

DIVISIONS OF CREDIT (Continued).

23.	Capital or Investment	Credit					243
QA.	Element C.C.C.	a	~ ~		-	•	~
24.	Elements of Safety in	Capital	Credit				244