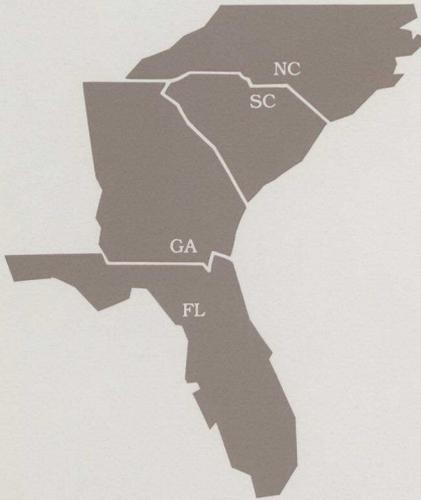


CANADA - UNITED STATES

Partners in Prosperity

The South Atlantic States



Florida, Georgia, North Carolina and South Carolina

Most tariffs and trade barriers between Canada and the United States have been eliminated under the General Agreement on Tariffs and Trade, and trade between them is the greatest bilateral exchange in the world. In 1987 it totalled \$165 billion. The new Canada-United States Free Trade Agreement will eliminate the remaining tariffs and many non-tariff barriers in the next 10 years.

Canada and the four South Atlantic States—Georgia, Florida, North and South Carolina—did \$6.5 billion worth of business in 1987.

The states sold Canada \$3.1 billion worth, including \$498 million worth of transportation equipment, \$306 million worth of industrial and agricultural machinery and \$218 million worth of fruits and vegetables. Exports to Canada supported 82,000 jobs in the four states.

Canada sold the four states \$3.4 billion worth, including \$790 million worth of transportation equipment; \$189 million worth of industrial and agricultural machinery; and \$975 million worth of wood products, paper and pulp.

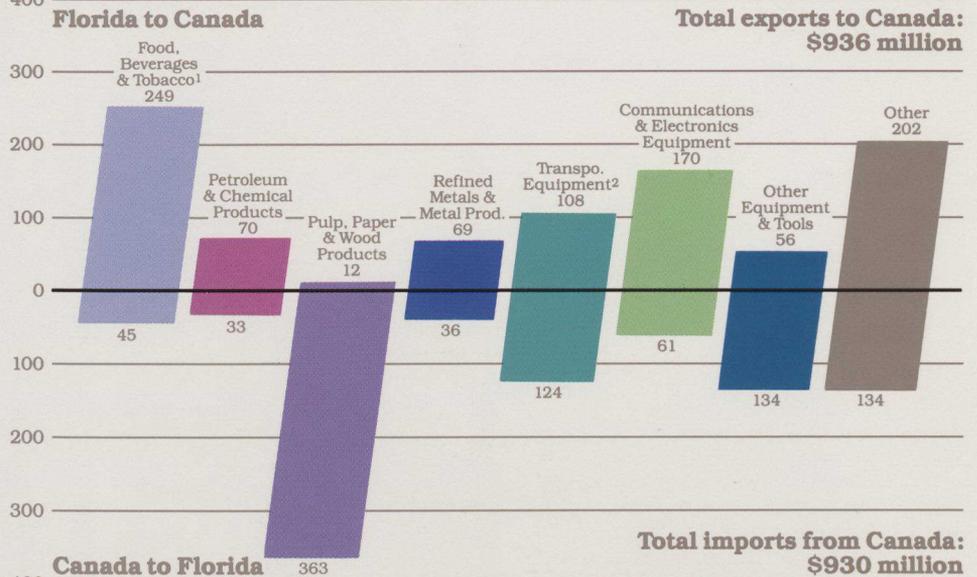
Florida

Canada and Florida did \$1.9 billion worth of business in 1987.

Florida sold Canada \$936 million worth of goods, including \$204 million worth of fruits and vegetables, \$170 million worth of communications and electronics equipment and \$108 million worth of transportation equip-

FLORIDA'S MERCHANDISE TRADE WITH CANADA

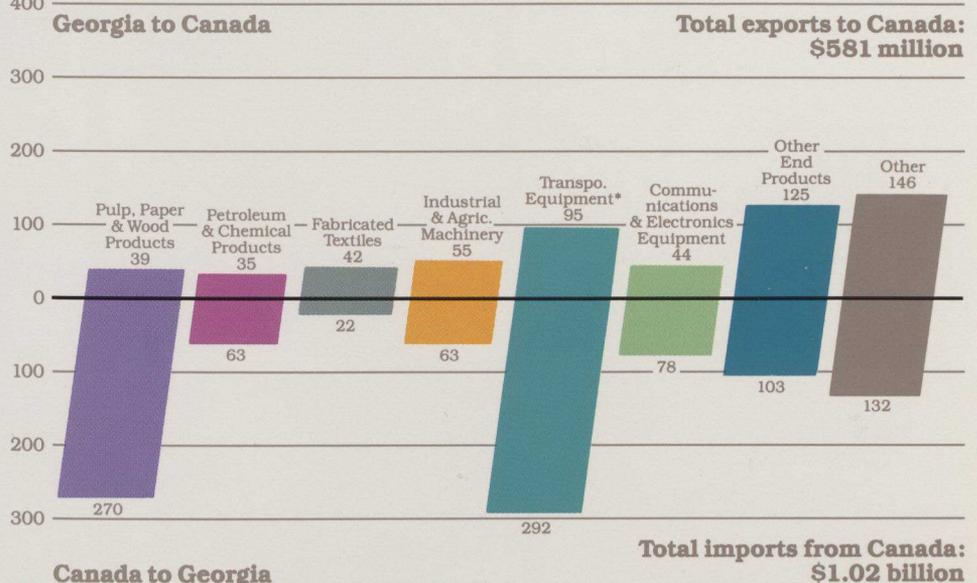
1987, In Millions of U.S. Dollars



¹Exports to Canada include \$204 million worth of fruits and vegetables and \$23 million worth of fish. Imports include \$12 million worth of fish and \$10 million worth of cereals.
²Exports include \$30 million worth of motor vehicles and parts and \$64 million worth of aircraft and parts. Imports include \$59 million worth of motor vehicles and parts and \$52 million worth of aircraft and parts.

GEORGIA'S MERCHANDISE TRADE WITH CANADA

1987, In Millions of U.S. Dollars



*Exports to Canada include \$59 million worth of motor vehicles and parts and \$29 million worth of aircraft and parts. Imports include \$187 million worth of motor vehicles and parts and \$86 million worth of aircraft and parts.

All figures are in U.S. dollars, converted from Canadian dollars using the exchange rate of 1.326. Statistics on world trade are from U.S. Department of Commerce; all others are from Statistics Canada.