

REPORT 4  
88/03/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 610-SAN FRANCISCO

005-COMM. & INFORM. EQP. & SERV  
UNITED STATES OF AMERICA

PLANNING:           ACTIVITIES PROPOSED IN POST PLAN:  
ELECTRO OPTIC PRESENTATION.

ANTICIPATED RESULTS:

IN COOPERATION WITH LOS ANGELES, POST WILL BE  
PROVIDING SALES, TECHNOLOGY TRANSFER OPPOR-  
TUNITY FOR CANADIAN COMPANIES IN CALIFORNIA.

TRACKING:           ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 A. XIOS SYSTEM CORP. DEMO AT CONGEN.  
B. WATERLOO MICROSYSTEMS DEMO AT CONGEN.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

4 MAJOR FIRMS RECEIVED COMPLETE DEMO AND  
EXPRESSED INTEREST.  
US DEPT. OF HEALTH AND HUMAN RESOURCES DECIDED  
TO PURCHASE PRODUCT ON PILOT PROJECT BASIS.