

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

PAGE : 10

POST : 301-ADDIS ABABA

005-COMM. & INFORM. EQP. & SERV
ETHIOPIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TELECOMMUNICATIONS (INC SPACE)

MONITOR PLANS FOR DEVELOPMENT OF RURAL TELECOM.

SPECIFIC DETAILS OF PROJECT IN RURAL
COMMUNICATIONS.

ANALYSE NEEDS OF STATE FORMS FOR IMPROVED TELECOM SERVICES.

IDENTIFY PROJECT OPPORTUNITIES.

INCREASE LEVEL OF CONTACTS WITH GOVT MINISTRIES AND PROCUREMENT
AGENCIES.

INCREASE AWARENESS OF CDN EXPERTISE LEADING
TO POSSIBLE INVITATIONS TO DEMONSTRATE TECH-
NICAL CAPABILITY OR GOODS/SERVICES.

ASSIST CDN MANUFACTURERS TO OBTAIN LOCAL AGENTS.

MORE EFFECTIVE PROMOTION OF TECHNICAL
CAPABILITY.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 MAINTAIN CONTACT WITH LOCAL GOV'T OFFICIALS FOR
RURAL TELECOM PROJECT.

INITIAL PREPARATION UNDERWAY FOR RURAL OFFICIALS

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----