News briefs

The Quebec government, working with the private sector and the federal government to mount an international software trade show in Montreal next year, hopes it will become an annual event. The show, planned for June 3 to 5, 1985, will be organized and operated by a new company called Le Marché international du Logiciel de Montreal (MIN) Inc. of Montreal. It will feature the work of software designers, manufacturers and distributors. It will be held concurrently with a series of international technical and marketing conferences.

A \$1.7-million contract — the largest ever awarded by the radar group of Hughes Aircraft Co. of Los Angeles to a Canadian supplier — has been signed with Epic Data Sales Ltd. of Richmond, British Columbia. The contract, for the supply of data collection equipment, is the fifth to be signed between various Hughes divisions and Epic and calls for 16 host control units and a total of 597 dual-function terminals.

A Cornwall, Ontario company has been awarded a contract by the American Institute of Aerospace Medicine of Miami, USA, for the construction of a sonar system to be used in medical-research submarines. Scannar Industries Inc. will sell the new sonar system at \$500 000 per unit. It expects to sell up to 100 systems to the Institute and associated groups over the next four years.

Seven Canadians are among the first 49 international businessmen and women chosen to discover firsthand the Japanese way of doing business. Under a one-month intensive training program sponsored by the Japanese government, participants will take part in lectures, plant and office tours, marketing studies and in-house training at Japanese businesses. The idea is to acquaint business people from Japan's major trading partners — the European Economic Community, the United States and Canada — with the Japanese way of doing business and to help them expand their trade.

Honeywell Inc. of Willowdale, Ontario has signed a letter of intent to acquire the assets of its distributor in the Republic of Korea, Hyundae Engineering Co. Ltd. of Seoul. Hyundae has distributed Honeywell residential, commercial and industrial control products since 1963. Honeywell has also agreed to form a joint venture with The Lucky-Goldstar Group of Korea, principally to market and

New wave lifeboat



Toronto insurance broker John Ingle shows off a scale model of his invention, a 14-person lifeboat called a Sea Orb, at the Canadian Spring Boat Show held recently in Toronto. Ingle's creation is a circular platform suspended inside a plastic ball about three metres in diameter. It contains provisions for 14 people for six days, self-powered beacons, homing devices, a radio and an airexchange system. It has a toilet and can navigate at up to ten knots an hour.

install commercial-building and industrial systems in Korea.

Spar Aerospace was one of a number of Canadian companies honoured by a Canada Export Award at recent special ceremonies in Montreal. The company, which received a large Canada Export pennant, won the award for its Satellite and Aerospace Systems Division's Brazilsat program. The newly established Canada Export Award recognizes outstanding achievement in exporting Canadian products.

The newest container shipping line on the North Atlantic began service recently when The Canada Line's Dart Europe loaded 1 800 containers bound from Montreal to the European ports of Felixstowe, Le Havre, Antwerp and Hambourg. A new company formed jointly by CP Ships and Dartcan, The Canada Line will be the leading cellular container shipping company on the North Atlantic between Canada and Europe.

A new generation of magnetic tap drives for computers that replaces to familiar reel of tape with a cartridge ha been introduced by IBM Canada Ltd. 0 Markham, Ontario. The drives, part of the IBM 3480 magnetic tape subsystem double the rate at which tape device transfer information and offer signif cantly greater data reliability. The small rectangular cartridge used in the sulp system is about one-fourth the size of standard 26 centimetres reel of magnetic tape, but stores up to 20 per cent more data – about 200 million characters. The drives also achieve reductions in power and maintenance requirements.

Canadian Commercial Corporation (CCC) has awarded a contract amendment valued at \$7.3 million (Cdn.) to Montreal's CAE Electronics Ltd. of behalf of the Federal Republic Germany for the Tornado operational flight and tactical simulator. Since the early 1950s, Germany has purchassed and Sea King helicopters and for the F-104 Starfighter and Alpha Jet trained support aircraft. This particular sale represents the seventh Tornado aircraft simulator to be supplied by CAE for the German forces.

Canada will provide \$225 000 in emergency funds to assist the victims of a severe cyclone and subsequent flooding Mozambique and Swaziland. These funds will help to provide shelter, food blankets for some 10 000 families have lost all their possessions. There been 109 deaths in Mozambique, and in Swaziland. Seventy thousand families lost all or part of their crowners of agricultural when 250 000 hectares of agricultural land were flooded.

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