

## A VERY MEAN TRICK.

A LIFE INSURANCE AGENT EFFECTUALLY CIRCUMVENTED.

"The toughest experience I ever had in my life," said a solicitor of life assurance recently, "was with an iron manufacturer in Troy."

"I had been informed that he was a hard customer, but a wealthy man, and one who had carelessly neglected to provide himself with insurance, and so I resolved to tackle him."

"Upon entering his office and explaining the nature of my business, I was surprised at his greeting. It was friendly, even cordial. 'Life insurance,' said he. 'Well, now, that's a subject that interests me. Come with me to the shop; I've got to go there, and you can tell me all about the superiority of your company over all others.'"

"Then he took up his hat and bade me follow him. As we went out of the office I noticed a smile on the faces of all the clerks, and though I didn't understand it, I smiled in return, for I thought possibly they knew my errand and were congratulating me on my success."

"The proprietor walked hurriedly, and I after him, until he flung open a door. It was a machine shop. The din was terrible. A thousand hammers, I think, were all at work beating iron at once. Involuntarily I put my hands to my ears."

"Looking at my man I saw his lips move, and lowering my hands I just managed to catch his words, shouted above the deafening racket, 'Now, tell me all about it!'"

"He smiled sardonically as he said this, and I could have murdered him. It was impossible to say a word, and so I went right out. It was a very mean trick."—*Albany Express*.

## A SURE CURE.

The merchant was rather blue, and his wife, noticing it, asked what the matter was.

"Matter enough," he sighed. "I've been looking over my books and I find I've lost money every month for the last year."

"How did you lose it?" she inquired.

"Oh, I don't know," he said wearily, shaking his head.

"Nor where?"

"No."

Then she thought a minute and remembered what she did when she lost her pocketbook, and her face brightened.

"Why don't you advertise for it?" she asked innocently.

"By George," he exclaimed, "I never thought of that," and the next day he had a big display ad in the paper, and the next, and the next, and in three months' time he was in clover up to his chin.—*Detroit Free Press*.

—From reports received by the Department of Marine and Fisheries it is shown that 69 United States fishing vessels took out licenses from the Newfoundland Government last season, paying in the aggregate \$10,387 for the privilege. Canadian licenses were taken out by 71 United States vessels, a decrease of 37 as compared with the previous season.

—A large dam at Caledonia, which provides water power for the Farmers' Milling Co., and R. Schiera's mill, has been almost totally wrecked by the recent flood on the Grand River, and it is not likely that it will be rebuilt. Over 600 feet of the apron is carried away, and the whole structure is so much damaged that it will cost from \$10,000 to \$15,000 to put it in proper shape again.—*Brantford Couriers*.

—Messrs. John W. Y. Smith, John M. Beaton, Matthew Lodge, Wm. B. Chandler and Clifford W. Robinson are applying for incorporation as the Moncton (N.B.) Gas, Oil, Mining and Development Company. The capital stock is \$25,000.

—The Minister of the Interior will introduce a bill next session of Parliament, designed to protect the fur-bearing and game animals of the unorganized districts of the North-West. The non-treaty Indians are now in the habit of slaughtering such animals as the wood buffalo and musk ox out of season.

## Commercial.

## MONTREAL MARKETS.

MONTREAL, Mar. 14th, 1894.

ASHES.—Within the last few days there have been shipments of 57 brls. to Britain and the United States, and stocks are not over 60 brls. Values, however, do not stiffen, and \$4.15 to 4.20 is the quotation for first quality pots, seconds scarce and wanted at about \$3.70. No new transactions in pearls.

CEMENTS AND FIREBRICKS.—A good deal of cement is moving out, but prices are not ap-

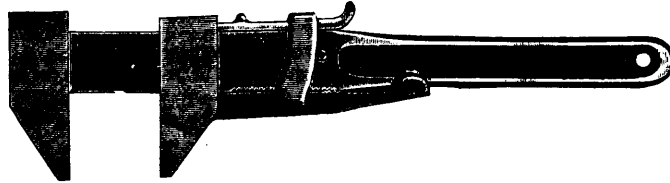
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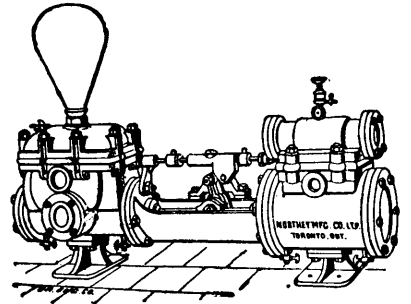
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