#### THE REAL HENRY FORD.

## ord Jumps At Conclusions, oesn't Possess Trained Mind

ot Illiterate, But His Reading Mind Is Limited—Once Described Emerson as "a Pup"—Likes Men Who Agree With Him.

The greatest possible liberty of thought and action is given an ex-

ecutive in the Ford Motor Company that can be given in a company that

is a one-man affair and is controlled

by a single-track mind. Mr. Ford's

A college-trained man is not handi-

fact. Mr. Ford has his own theory of education. I have never heard him

man, in attempting that which a trained and cautious man would not,

may stumble upon things, make discoveries the trained man would not be likely to make. The fools who rush in where angels fear to tread are at least in possession of some experience, if not some facts, entirely unknown to the angels.

A man may be a very ignorant man from the college student's point of view, and still be a very wise man. It is not that a man is ignorant of the things that are taught in the

schools that counts against him, but rather being ignorant of these things

itations. If Henry Ford knew his

have impaired his reputation. How-ever, I am inclined to think that it is

just as well that all men do not go to college. Now and then an original mind escapes the suppression of its

originality by conventional train-ing. I am sure that many parsons

would have better mental light and

ventilation if they had not had the windows of their minds filled up with

stained glass in theological seminar-ies. I have met men who, I am sure,

grown up without scholarly inhibi-tions. In the case of Henry Ford, however, I am inclined to believe that

the gains would have more than off-

Ford's Reading Limited.

There is one peculiar danger to

wealth untrained in

Copyright United States and in my opinion is the chief reason for eat Britain, 1922, North American waspaper Alliance. Also protected copyright in other countries of the rate is high. The Ford executive has added to those two certainties of life times at noon today, held a month care and death—a third, that is earlier than in former years, there discharge. Of the man climbing un

#### Henry Ford Sticks To His Own Ideas BY OLD DETROITER.

Ford takes the opinion of no an if it conflicts with his own. During a congress of his sales managers from all parts of the earth some time ago, Mr. Ford net a considerable number of his presentatives personally. At a onference one afternoon the uggestion of changing the model of the Ford car came upfor disd from all sides. The opinion was generally expressed that, if he standard hood of the Ford ars were redesigned its lines ould be greatly improved and a reat many more sales would re-This went on for two hanges should be, and expectaion that they would be, made was unanimous. Mr. Ford had stened attentively for more han two hours. He had not poken a word. Suddenly he

wned, stood up, stretched a t and then said: "Well, gentlemen, so far as 1 an see, the only trouble with the ord car is-that we can't make hem fast enough."

Then, without more words or remony, he walked out of the om, leaving a score of sales xperts gasping.

BY S. S. MARQUIS, D.D., mer pastor of Henry Ford, and five years head of the Ford Wel-

CHAPTER VI.

ental Traits and Characteristics. cross section of the mind of ary Ford would reveal some iking contrasts. There are in him ental altitudes which mark him as nius, and there are points below ntal sea level. A complex mind of ength and weakness, of wisdom foolishness—a mind the shallows which are the more pronounced ause of the profound depths which

fr. Ford has limitations which not out the more conspicuously be-use of the far reaches of his mind other directions. He has altoects the most remarkable mind I ever known. Call it insight, inion, vision, or what you please, he a supernormal perceptive faculty certain lines in business af-

Its mind does not move in logical oves. It does not walk, it leaps. It is not a trained mind. It does not w how to think consecutively, and are more interesting for having ubt if it would do so if it could. grown up without scholarly inhibian not endure the pace and bear burden of logic, and it can not ten long to the man who is ching conclusions through rational set the losses. esses. I have known him frently to cut in and give a man a sion before he has had time to his case, and sometimes the ision has had nothing whatever to

does not reason to conclusions jumps at them. A bad thing, ess the jump, as in his case, is rule more unerring than the slow oned crawl of other minds. He told me that he learned early in "to grab the first hunch." His impulses, so he insists, are as a to be relied upon, and acted a. He maintains that if he stops ason about them, to discuss them, eek advice regarding them, he ds them trimmed, pared and filed wn until they fit into the convenal ruts, and there is nothing left at is really worth doing. Concerning matters in general he ns to enjoy a discussion, but conning matters pertaining to his n business on which his mind is de up—and it generally is—he ms annoyed by opposing opinion. et out, and send me an optimist," nturing to question the wisdom some policy decided upon. "I nt to talk to an optimist." And at gives you another definition of optimist—he is the man who es with you.

le has the courage of his convic-is, and I have never known him change his mind on an important tter, once it was made up. Minds t work intuitively, I have cbed, have a feeling of finality in ne mind on occasions, for example. is so because . . . it is so. And ere is an end to the matter. This

## Had Bad Pains In Her Heart

Nerves Were Very Bad

Mrs. John Case, R. R. No. 4, barines Ont., writes: "I wish to that I have been bothered very with my heart and nerves. I two different doctors, did not find much relief. I would such bad pains in my heart, at s. I would be almost afraid to or breathe, and at night I could sleep. If the pains in my heart my nerves would be so bad uld not lie still and would only a little sleep by being tired out.

Nerve Pills a fair trial. I have taken five boxes and am feeling much better, I am able to do my n work, and can eat anything I I cannot praise

Milburn's

eart and Nerve Pills

the scholastic sense are exposedwith the case. Under such circumnces there was no use trying to a real problem before him. A later cause they have made a great success and shown exceptional ability in one field of action, therefore ortunity must be waited for. their opinions are of equal weight Jumps at Conclusions. in all others. It does not follow, beroad president, that he is a final authority on beetles and butterflies. It does not follow because a man without training has made import-ant scientific and mechanical discoveries that he has the last word to say on religion and philosophy.

Mr. Ford now and then enters fields of action for which he has not the special fitness that distinguishes him in his own particular field. But it is human to desire a wider scope for the exercise of our faculties. Even parsons in some instances feel pe-culiarly fitted to give big business-Mr. Ford is not an illiterate man that some have maliciously tried to make him out. His reading is limited,

but he reads-not the heavy tomes out, and send me an optimist," of history, philosophy, political nee said to an executive who was science, and the like, but what for the want of a better name I would call the life books. He once gave me a volume in which he had inscribed his name. He gave it to me, he said, because he considered it one of the greatest books he had ever read. It was Drummond's "Greatest Thing in the World." One Sunday afternoon I found him curled up on "How do you like him?" he was asked. "Oh," he replied with a chuckle, "Emerson is a pup."

"Why a pup?"
"Well," he said. "I just get com-

His Favorite Theme.

His Favorite Theme.

The law of compensation—whether he got the idea from Emerson or not, I do not know—is a favorite theme with him. Faith and optimism are also favorite subjects. He frequently repeats St. Paul's definition of faith. And faith and optimism in business have certainly figured in his success. I would not 'eave the impression that Henry Ford is a diligent reader of Holy Scripture, or a student of Emerson. He is neither. As a manufacturer he is naturally immersed in Emerson. He is neither. As a manufacturer he is naturally immersed in a sea of practical affairs to the surface of which there rises once in a while bubbles of mysticism, haunting suggestions of "The Plan," a shadowy, Calvinistic belief in fate or foreordination, the serenities of one conscious of being a child of destiny. But his vast material interests are conscious of being a child of destiny.

But his vast material interests are
first. He is more interested in things
than in thoughts. He perhaps reads
a blueprint more readily and more a little sleep by being tired out. stomach was also very bad and I ld eat but very little, and then y certain things or I would have nuch distress which always made heart worse. had been suffering for nearly two rs until one day I was talking to druggist about the way I felt. He ised me to give Milburn's Heart Worve Pills a fair trial. I have

AGED MAN DIES OF INJURIES.

## NOMINATE 27 **CANDIDATES IN GUELPH FIGHT**

Five Workmen's Municipal Association Candidates File Qualification Papers.

SIX WILL BE ELECTED

rate is high. The Ford executive has added to those two certainties of life—taxes and death—a third, that is discharge. Of the man climbing up in the Ford organization it may be said that he hath but a short time to live and is full of misery. He cometh up and is cut down like a flower. He never continueth for long on the job. A judge of national remarks the five candidates of the Workmen's tree is none. The only people who can stop them are the irregulars themselves. "If they surrender their arms executions will cease. If they come only five minutes before any execution and say that they will surrender. I will gladly reprieve the condemned. We only seek the peace and prosperties of the workmen's tree is none. The only people who can stop them are the irregulars themselves. "If they surrender their arms executions will cease. If they come only five minutes before any execution will gladly reprieve the condemned. We only seek the peace and prosperties of the workmen's the five candidates of the Workmen's tree is none. The only people who can stop them are the irregulars themselves. "If they surrender their arms executions will cease. If they come only five minutes before any execution will gladly reprieve the condemned. We only seek the peace and prosperties that the other tree is none. The only people who can stop them are the irregulars themselves. "If they surrender their arms executions will cease. If they can only five minutes before any execution will gladly reprieve the condemned. We only seek the peace and prosperties the people who can stop them are the irregulars themselves. "If they surrender their arms executions will cease. If they can only five minutes before any execution will gladly reprieve the condemned. We only seek the peace and prosperties the people who can stop them are the irregulars themselves. flower. He never continueth for long on the job. A judge of national repute once said to me: "I have a great admiration for Henry Ford, but there is one thing about him that I regret and can't understand, and that is his inability to keep his executives and old-time friends about him." The answer is, it is not a matter of abilance.

His Own Theory on Education.

It is my impression that in business organizations men are hired as executives and paid among other things for their judgment and advice. The greatest possible liberty. nomination, but it is known that some of them have no intention of again contesting their seats, among them being Ald. Wing, Ald. Quarmby, Ald. Barlow, but the others, Mayor Howard, Ald. Buchner and Ald. Penfold will be all probability take and fold will be all probability take and the second and marr divorcing. fold, will in all probability take another fling at the game. In the list are some who have served the city on previous occasions, among them being ex-Ald. George M. Henry, ex-Ald. R. H. Brydon, ex-Ald. J. E. Cartago et al. 1 is to the transfer of the control o favorite executive seems to be the man who does not think, either from choice or lack of ability, and does what he is told to do regardless of ter, and it is not yet known whether they will qualify or not. capped in the Ford Motor Company on that account, provided he does not place too much emphasis on the

Elected by Acclamation. For the seats on the board of education there were two acclamations, John Berry being elected in St. Pat-rick's Ward and A. E. Smith getting

express any regret over his own limited opportunities.

It is possible that an untrained Ward. in without a contest in St. James
Ward.
Those nominated were:
Aldermen—George M. Yates, R.
Stewart Clark, L. W. Bullock, Alfred
V. Gumbley, James Fitton, John
Lorne Cunningham, John Kinnard,
George M. Henry, Charles Elgin Fulton, James Arthur Wilson, Wesley
Willoughby, Robert H. Brydon, Maurice Coady, John Armstrong, Charles
R. Penfold, R. Beverley Robson,
James A. Finnie, James E. Carter, F.
F. Bogardus, Angus McNiven, Harry
Quarmby, Alexander A. Buchner,
grand opera, hears once more the call
of the stage, and returns under an
assumed name to achieve fame as
the star of a new production.
In order that she may be free to
carry out this plan she induces her
sister, who is also her double, to
take her place in the house, thereby
preventing her husband from knowing of her return to the stage.
Geoff Landreth, the husband, noticing the great change in the girl that
be believes to be his wife, falls in
love with her. The little country
girl grows to reciprocate this love,

School trustees, St. Patrick's Ward

John Berry (elected by acclamation); St. George's Ward, Ross H.
Wing, John Strachan; St. John's
Ward—William Templeman, Robert
Hayhurst, J. D. McArthur, Herbert
C. Steele, J. A. Lillie; St. David's
Ward, William J. Greenaway, Rev. C.
Sorenson, Mrs. Edith Crowe; St. Andrew's Ward, William Andrus, S.
Craig, Harry Westoby; St. James'
Ward, Alfred E. Smith (elected by acclamation).

George's Ward, Ross H.
Still finds time to play with the fire of an old love, now the manager of the operatic company, finding in his friendship the happiness that she lacked in the affection of her husband. The opening night provides a climax, intense and thrilling: it sees the end of these two strange love affairs; it proves that the price we affairs; it proves that the price we all have to pay for our unworthy joys is higher than we can have any he sometimes suffers on account of his lack of knowledge of his own limlimitations he undoubtedly would not have attempted some things which

Mayor, B. B. Baine, Dr. W. A. McIntosh, Dr. A. C. Burt and T. E. Langford; reeve, Dr. A. C. Burt, R. M.
Hamilton, A. Jacques; deputy reeve, R.
Hamilton, A. Jacques; deputy reeve, R.
Of the series of "Go Get 'Em Hutch," son, A. Mather, H. A. Purcell, H. Nelson, G. S. Curtis, D. T. McCall, R. Simpson, E. V. Ramey, T. E. Langford, B. Baillie, F. Jackson, William Gilbertson, N. Werrett, Horace Sebring, A. Jacques.

### **4 ROBBERIES TAKE** PLACE IN ONE NIGHT

Office At Wallaceburg Entered by Thieves.

Special to The Advertiser. Wallaceburg, Nov. 27.—Daring robberies took place here last night, when the stores of W. Clifford, butcher; C. McCreary, grocer; Chas. Hazzard, butcher, and the Wallaceburg Gas Company's office were broken into and an attempt made to break into Gilhuly's poolroom.

At Clifford's the combination of the safe had been broken off, but the robbers did not get any further. The safe contained about \$12,000. At Hazzard's the cash register had been rifled, and was afterwards thrown by the thieves into the river, and many important papers to do with his ice plant are missing. About \$100 in cash is also missing. At the gas company office about \$350 was taken, "Well," he said. "I just get com-fortably settled down to the reading of him when he uses a word I do not understand, and that makes me get up understand, and that makes me get up In this case the combination of the safe was also broken off. At Mc-Creary's about \$100 in cash was taken, and checks amounting to over \$650. The police are working on the matter, but as yet have no clues. It appears very probable that the burg-lars after making their haul left by

#### BLANDFORD RESIDENT 69 YEARS OLD PASSES

Special to The Advertiser.
Woodstock, Nov. 27.—The death
occurred on Sunday evening of Henry Balls of Blandford township, aged 69 years. For many years Mr. Balls was the proprietor of the hotel at Eastwood village. He was born in East Oxford township, a son of the late Mr. and Mrs. Edwin Balls. Sur-viving are his widow, ten daughters

#### ALFRED TREE HAS NARROW ESCAPE

Woodstock, Nov. 27.-Alfred Tree had a narrow escape from serious injury on Saturday, when the team Tomorrow's Chapter: "Just Kids."
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Injuty the was driving ran away, and in their flight wagon and driver were thrown over a cement embankment. Tree was pinned beneath the wagon, and when extricated was found to be suffering from nothing more seritain a few bruises.

Hamilton, Nov. 27. Knocked down by an unknown bicyclist near his home on Wednesday last, Jonathan and today no less than 8,239,000 the T. Milburn Co., Limited, To-into, Ont.—Advt.

Hamilton, Nov. 27. Knocked down by an unknown bicyclist near his home on Wednesday last, Jonathan and today no less than 8,239,000 bushes of all grains cleared for the lower lakes, of which 7,460,000 bushento, Ont.—Advt.

#### Fears Many Other Constantinople Wears Wry Face Irish Rebels Will Face Firing Squad

London, Nov. 27.—William T. Cosgrove, president of the Dail Eireann, discussing what the Dublin correspondent of The Daily Mail describes as "the new phase of government by application of the iron hand," said today that the execution of Erskine Childers was inevitable, and added:

"I fear there will be many more."

A vast throng of veiled Turkish women thronged out of the city to greet the Kemalists, shouting: "Long live Kemal!" Fifteen triumphal arches were erected along the route of the Turks, bearing such inscriptions as "The Truk seizes his rights by his own strength."

Calves and goats, decked with flowers, were slaughtered before each all liquor had disappeared from the shops and restaurants shortly before the Kemalists. Shouting: "Long live Kemal!" Fifteen triumphal arches were erected along the route of the Turks, bearing such inscriptions as "The Truk seizes his rights by his own strength."

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We do not want these executions, and would give anything to avoid them, but there is no other course open. We have tried to find other ways, but there is none. The only

The greatest critic in the art of the silver screen will find all his or her expectations fulfilled in the "Broadway Bubble," showing this week at the Majestic.

In "Broadway Bubble" Adrienne Landreth and her husband have been gradually drifting apart for some time, until Adrienne, before her marrick's Ward and A. E. Smith getting riage, had dreamed of a career in in without a contest in St. James' grand opera, hears once more the call

Quarmby, Alexander A. Buchner, girl grows to reciprocate this love, Ross H. Wing, David H. Barlow, and they become involved in a series Frank Howard, Samuel Penfold, Charles W. Dempsey.

School trustees, St. Patrick's Ward delicacy.

HOLD SIMCOE NOMINATIONS.
Simcoe, Nov. 27.—Little interest close a well-arranged picture that is was displayed at the municipal nom- a very long way above the average.
inations in the town hall here this of the two sisters, an exacting part morning, with about two dozen citthat she plays delightfully. Joe King
izens present. However, there were makes a brave, heroic figure of the izens present. However, there were many nominations, as follows:

Mayor, B. B. Baille, Dr. W. A. Mc
Rust and T. E. Lang
C. Burt and T. E. Lang
Con both paters and story.

M. Hamilton, D. Austin, A. Jacques; public utilities commissioner, L. C. Gibson, H. A. Carter; councillors, R. M. Hamilton, A. L. Jeffries, R. R. McCall, A. A. Winter, D. A. Austin, F. C. Cassidy, H. A. Johnson, J. W. Thomson A. Muther, H. A. Purcell H. Nei

For those who love a stirring tale of love and adventure, laid in the sunny Arabian desert, with a backsunny Araban desert, with a back-ground of palms and sand dunes, and warm with the flery passions of a southern race, "The Sheik's Wife," by the author of "The Sheik," will be a genuine pleasure. Estelle Graydon, an English girl, marries an Arab prince whom she met in England while he was a stu-dent at Oxford. With him in his own country her life is a continual restraint imposed by the customs of his people, until finally, believing that his race will die with him, her husband decides to follow his usual custom and take a second wife.

The story of her attempts to escape, of her recapture, of the efforts made by an English naval officer, an old friend, to save her, and of her final reconciliation with her husband, form the theme of a picture of un-The program includes one of Hal Roach's comedies and the very charming singing of Miss Josephine

#### 26 BELIEVED TO HAVE DROWNED

Barcelona, Spain, Nov. 27.—Twenty-six women and children are believed to have been drowned in the sinking Sunday of a local passenger steam-boat, which was rammed by a cus-toms boat. Eleven bodies were recovered today.

#### SELLS PROPERTY TO MAKE HOME IN WEST

Special to the Advertiser. Cargill, Nov. 27.—Mrs. Edgar trownscombe held an auction sale of household effects here on Saturday, and is leaving tomorrow with her family for the west where her husband has purchased a farm. She will visit for a few days at her old home at Tavistock en route.

## Holeprot Hosiery

Women know how important well-dressed ankles are.

So millions now wear Holeproof.

MADE IN CANADA

## As Kemalists Ban Liquor From City

the Kemalists came.

The grand dinner in honor of the restoration of Turkish sovereignty was a thoroughly dry affair. One hundred and fifty covers were set. The various dishes were labelled with patriotic names—for example there was "refugee" soup, "national pact" meat and "Turkish sovereignty dessert."

As the Turks entered the city, ancient religious canticles were chanted from the tops of minarets and mosques, and in the evening the women, contrary to all customs, promenaded until a late hour through the brilliantly illuminated streets.

Tahir Bey has issued a proclamation, asserting the sovereignty of Turkey throughout all Eastern Thrace.

terrent, not a punishment.
"If I am shot, as many of my colleagues have been shot, it will make no difference. There are others ready to take our places."

#### Goes Back to First Wife on Finding "Mail Order Bride" Deceived Him

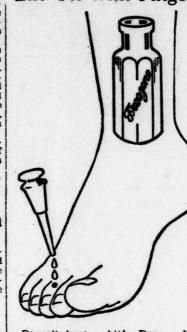
South Bend, Ind., Nov. 27.—Professor John Tiernan jilted his "mail tanglements. "That woman deceived me," Tiernan said. "She told me Brimmar, whom she married in Chito his first and legal wife, Augusta cago, was dead, and I understand he call lives" Tiernan. Tiernan's second wife, Mrs. still lives." Blanche Brimmer of Airedale, Iowa whose marriage to the professor was BOOTLEGGERS BUSY AT DELIGHTS PATRONS declared illegal nine hours after they were wedded in Crown Point Sunday.

returned to her home in Iowa disillusioned.

Special to The Advertiser.
Milton, Nov. 27.—It is reported that bootleggers are again doing a land office business among guests at country dances in certain parts of Hallow County with disgraceful results.
Last winter several bootleggers the central figure of at least two days after the country days after the central figure of at least two days after the country d

CORNS

Lift Off with Fingers



Bruises & strains Sloan's It works this way: It starts circulation. This scatters congestion. The inflammation disappears— and along with it the pain. Relieves painful rheumatic twinges too Warms and cases backaches, neuralgia colds in chest. Keep it handy. Sloan's Liniment-kills pain!

## A hard cough

of the Extract of Cod Liver & Tar

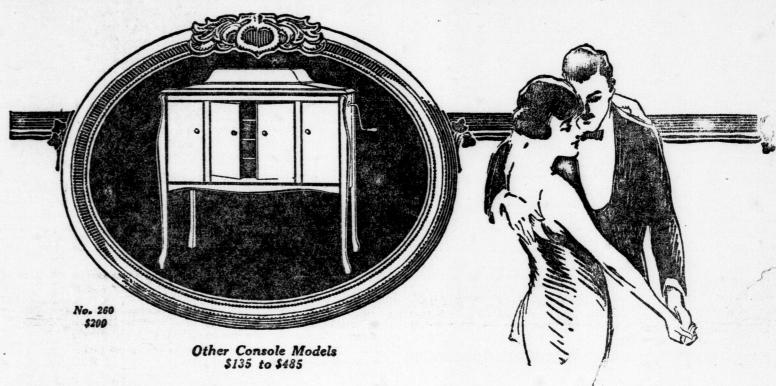
**VICTROLAS** 

QUALITY

#### **VICTOR RECORDS** HEINTZMAN & CO., Limited

242 DUNDAS STREET

SERVICE



This New Console Victrola offers Supreme Value

> It brings you the world-famous Victrola encased in a rarely beautiful cabinet at a remarkably low price.

> It's simple dignity and beautiful finish lend an indescribable charm to any surroundings. Yet like every other Victrola, it vividly brings into your very presence the incomparable art of two generations of great musicians.

Will there be a Victrola in your home this Christmas?

Owing to the immense popularity of the Console Victrola we would advise making your selection now and your dealer will deliver it at Christmas.

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