June 30, 1916.

#### THE MONETARY TIMES

### You Can Improve Your Position

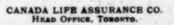
Have you heard of the Sales and Intelligence Departments of the Canada Life ?

They give special assistance to the Company's representatives.

They teach a man the insurance business by correspondence and personal assistance free of charge

Then they place him in a position and help him to make good

The first two lessons of the Company's correspondence course will be sent to anyone inter-ested. It will pay young men who desire to get on in the world to look into this. All corre-spondence strictly confidential.



WESTERN	MONEY-WESTERN		ENTERPRISE
	WESTERN	ENERGY	

The Western Empire Life Assurance Company

Head Office : 701 Somerset Bldg., Winnipeg, Canada.

POLICIES SECOND TO NONE. PLAIN BUSINESS CONTRACTS FOR BUSINESS MEN.

Vacancies for proven producers as District Managers. If you want to increase your earnings, see our latest Agency Contracts. Apply-WILLIAM SMITH, Managing Director

## Live OPPORTUNITIES are OPEN for AGENTS who CAN DELIVER

Men capable not only of writing applications but of collecting the premiums, are always welcome to our forces and can be advantageously placed.

#### Union Mutual Life Insurance Co. Portland, Maine

ARTHUR L. BATES, PRESIDENT. HENRI E. MORIN, SUPERVISOR Por Agencies in the Western Division. Province of Quebec and Bastern Ontario, apply to WALTBR I. JOSEPH, Manager, 502 McGill Building, Montreal. Por Agencies in Western Ontario, apply to B. J. ATKINSON, Manager, 107 Manning Chambers. 72 Queen St. West, Toronto

# Still Popular

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Public favor has made Nineteen Hundred and Fifteen a record year for the Sun Life of Canada.

Canadian Business issued and paid for was larger by \$1,746,961 than in any previous year in the Company's history.

Total business issued and paid for was \$34,873,851-the largest amount ever issued by any Canadian life company.

Assurances in force at December 31st last totalled \$257,404,160-much the largest amount carried by any Canadian life company.

A Sun Life of Canada policy is a safe and profitable policy to buy and to hold.

SUN LIFE ASSURANCE COMIPANY OF CANADA HEAD OFFICE -MONTREAL

INCORPORATED 1851. WESTERI ASSURANCE COMPANY Fire, Explosion. Ocean Marine and Insurance. Head Office : TORONTO, Ont. W. R. BROCK.

W. B. MEIKLE, Vice-President and General Manager Secretary



The Right Hon. J. Parker Smith, Pres. D. W. Maclennan, Gen. Mgr. Head Office Canadian Branch-TRADERS BANK BLDG., TORONTO A. C. Stephenson, Manager Liberal Contracts to Agents in Unrepresented Districts



Applications for Agencies solicited in unrepresented districts. G. E. MOBERLY, Supt. E. P. PEARSON, Agt. ROBT. W. TYRE, Man. for Can