

DATE 07/16/97

774005

SCR. Q.6 In which of the following industry sectors does your company operate?

REPORT 7 (continuation)

	COUNTRY								CURRENTLY CONSIDER N. AMERICAN INVESTMENTS		CONSIDER INVESTING IN CANADA (NEXT 3 YRS)		NORTH AMERICA IS MOST ATTRACTIVE INVESTMENT LOCATION		OVERALL MOST ATTRACTIVE INVESTMENT LOCATION			% NORTH AMERICAN REVENUE		
	TOTAL	U.K.	Germany	France	Italy	Sweden	Switzerland	Netherlands	Yes	No	Yes	No	Yes	No	Canada	U.S.	Mexico	None (0%)	1-9%	10% Plus
TOTAL INTERVIEWS	704 100.0	100 100.0	104 100.0	100 100.0	100 100.0	100 100.0	100 100.0	100 100.0	156 100.0	543 100.0	111 100.0	584 100.0	87 100.0	613 100.0	77 100.0	466 100.0	98 100.0	166 100.0	212 100.0	249 100.0
Mining/ mineral development	17 2.4	6 6.0	- -	2 2.0	- -	4 4.0	1 1.0	4 4.0	4 2.6	13 2.4	6 5.4	11 1.9	3 3.4	14 2.3	4 5.2	9 1.9	2 2.0	2 1.2	3 1.4	10 4.0
Pharmaceuticals	27 3.8	5 5.0	9 8.7	1 1.0	1 1.0	- -	1 1.0	10 10.0	7 4.5	19 3.5	6 5.4	21 3.6	3 3.4	23 3.8	- -	23 4.9	2 2.0	3 1.8	6 2.8	12 4.8
Plastics	44 6.3	6 6.0	15 14.4	2 2.0	9 9.0	3 3.0	1 1.0	8 8.0	6 3.8	38 7.0	4 3.6	40 6.8	5 5.7	39 6.4	4 5.2	29 6.2	4 4.1	16 9.6	11 5.2	8 3.2
Telecommunications	12 1.7	4 4.0	- -	- -	- -	2 2.0	- -	6 6.0	5 3.2	7 1.3	1 .9	10 1.7	3 3.4	9 1.5	1 1.3	9 1.9	1 1.0	5 3.0	3 1.4	3 1.2
Other	171 24.3	26 26.0	6 5.8	16 16.0	11 11.0	21 21.0	46 46.0	45 45.0	26 16.7	142 26.2	26 23.4	144 24.7	12 13.8	156 25.4	23 29.9	98 21.0	24 24.5	49 29.5	57 26.9	49 19.7
D.N.S.	6 .9	- -	- -	1 1.0	3 3.0	- -	2 2.0	- -	1 .6	5 .9	1 .9	5 .9	1 1.1	5 .8	1 1.3	3 .6	2 2.0	1 .6	- -	2 .8