

ARDROX LIMITED

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Keywords: The manufacture and supply of a range of chemical products and associated equipment used during the maintenance and overhaul of aircraft and aeroengines.

History: Incorporated in 1958. Wholly owned subsidiary company of Brent Chemicals International (PLC), U.K, operating within the North American Business Group.

Capability/Products: Principal Canadian manufacturer of liquid dye penetrant systems used for Non Destructive Testing (NDT) of aerospace components; Supplier of specialized engineering process systems used with these materials; Supplier of Magnetic Particle Inspection (MPI) equipment used for NDT purposes; Custom designed units to meet customer needs; The equipment is mostly manufactured in U.S.A. but some items in Canada; Manufacturer of cleaning materials, paint/carbon/removers and corrosion. Protectives used for many applications during the manufacture, repair, overhaul and maintenance of aircraft.

Experience: Chemical requirements for the Aerospace Industry. Many of our staff worldwide and in North America have been recruited from the Aerospace Industry.

Current Market Activity:

- Products are sold directly to end users or through distributors.
- Products are marketed and sold on the basis of full compliance with all major aerospace specifications and full approval of airframe and engine manufacturers.
- Being part of an International Group, our products are marketed for global applications to all aerospace specifications which are now internationalized.
- ARDROX Canada is the only Canadian company manufacturing a range of NDT products for the Canadian market. Accordingly, we respond and react very quickly to customer needs.
- We are active members of various Technical Boards and Committees in Canada - e.g. CGSB and CSNDT.

Rank Export Countries: U.S.A., Far East (Singapore, Hong Kong), Middle East (UAE).

Market Strategy: Our priorities are based on supplying our product range to meet specific needs of all Aerospace users in Canada. We therefore, are very active in the Aerospace Industry Centres: Montreal, Toronto, Vancouver, Calgary, Halifax and Winnipeg.

Plant Size: 14,000 square feet, St. Catharines office, Laboratory included.

Average Work Force: Manufacturing - 3, Finance/Admin. - 3, Quality Control - 1, Sales/Service - 2.

Gross Sales: \$3 Million

Export Sales: \$100,000

Ratio Commercial/Defence Exports: No Defence Exports.

Date: July 31, 1992