

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 308-HARARE

005-COMM. & INFORM. EQP. & SERV
ZIMBABWE

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	ALL SUB-SECTORS	
	CIDA FINANCING HAS OPENED OPPORTUNITIES IN ZIMBABWE FOR TELECOM- MUNICATION EQUIPMENT - RURAL COMMUNICATION SERVICES A PRIORITY.	INCREASED SHARE OF MARKET.
	MISSION CONTINUES TO KEEP CANADIAN EXPORTERS ADVISED OF OPPOTUNI- TIES IN SECTOR TENDERS FOR HANDSETS, TELECOMMUNICATION SYSTEMS, EXCHANGE.	INCREASED SALES TO MARKET.
	CANADIAN ORGANIZATIONS HAVE TENDERED TO ZIMBABWE POSTS AND TELE- COMMUNICATIONS DEPARTMENT FOR FEASIBILITY STUDY CONTRACTS ASSIS- TED BY HICOM.	CANADIAN INVOLVEMENT IN SECTOR.
	TO KEEP IMPETUS GOING IN COMMUNICATION SECTOR NOTIFYING CANADIAN COMPANIES OF CONTINUED OPPORTUNITIES.	INCREASED INVOLVEMENT IN AREA.
	EXCHANGE AND SUPPORT OF JOINT VENTURE (MANUFACTURING) ACTIVITIES BEING PURSUED BY TWO CANADIAN COMPANIES.	ESTABLISHMENT OF A CDN-ZIMBABWE MFTG. FACILI- TY FOR TELEPHONE HAND SETS AND/OR PABX SERVICE FACILITY.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	MODERNIZATION OF TELECOMMUNICATIONS SYSTEMS AND EXTENSION OF DISTRIBUTION SYSTEMS TO RURAL AREAS	DETAILS OF TELECOM'N SYSTEMS EQUIPMENT REQUIRE- MENTS OVER FIVE YEAR PLAN PERIOD OBTAINED FROM POSTS AND TELECOMMUNICATION CORPORATION (PTC) MEETING HELD WITH TOP PTC EXECUTIVE AND EDC IN HARARE TO DISCUSS AVAILABILITY FINANCING.
QUARTER: 2	-----	
QUARTER: 3	-----	
QUARTER: 4	-----	