

Other state corporations and some public bodies can also import directly, by prior arrangement with the corporation holding the monopoly.

Most contracts and transactions leading to the importing or exporting of products, goods and services of any kind are under exclusive state control. However, new regulations now permit some private importing, to a maximum value of 100,000 Algerian dinars or \$25,000 Canadian. Only the private sector, with hard currency, generally has access to these imports.

## Calls for Tenders (*see also Section IV*)

Any supplies or services to be obtained from abroad at a cost of more than 500,000 Algerian dinars (\$130,000 Canadian) by a public or semi-public organization, such as a state corporation, must be procured through an international call for tenders that is published or, in certain cases, addressed directly to a number of previously qualified companies.

The supplier is normally selected on the basis of a comparative analysis of a number of tenders in the case of a call for competition, and on the judgment made by the public operator concerning a partner consulted directly in the case of a private contract (one for less than \$130,000 Canadian).

For large contracts, a call for prequalification will precede the call for tenders per se, and will follow exactly the same terms and conditions. To prequalify a foreign operator must

- satisfy the applicable Algerian regulations and legislation and the basic conditions formulated by the Algerian public operator (according to the technical specifications for the tender);
- possess the technical, commercial and financial capabilities for completely carrying out all contractual obligations placed on him within the prescribed deadlines;
- have sufficient professional references, that is work already carried out, products already delivered, that demonstrate that the company is reliable and capable of performing the work according to standard practice in the field and under the best conditions of quality and effectiveness.