POLO SHOE POLISH

Shines easiest, retains its gloss longest and comes in the BIG box. Ask your grocer or shoeman.

"Good for Leather—Stands the Weather"

10c

The Evening Chit-Chat

By RUTH CAMERON

To know how to do thoroughly good work in any line brings a man halfway up the ladder of business success.

But no further.

Unless he possesses the equally important talent of knowing how to show other people how to do good work, there he sticks.

The men and women who have climbed to the top of the ladder of success were almost invariably men and women who have had that second ability.

The other day I was visiting a business man who is at the head of a concern which makes two hundred thousand dollars a year. I spent the whole forenoon with him, and in that time the only call that was made upon him was to sign a few checks.

"How is it that your employees ask you so few questions?" I inquired. "I should think they would be constantly coming to you for instruction."

"Ah, Miss Cameron," he answered, "that is the secret of my success, that I have been able to pick and train men so that they won't need to come to me. I often say I am the only person in the establishment who has nothing to do. You see, I have put all my work on other shoulders. And if I hadn't been able to do that, I would still be earning a few thousand a year instead of being where I am."

You see, the business man who knows how to make himself unnecessary in a small way will soon find himself necessary in a much larger way.

Another business man told me, with regret, of a thoroughly bright and intelligent man in his employ who "can never go above three or four thousand a year because he must do all the work himself. If he could show others how to do it, we could get two or three assistants for him and enlarge the department and pay him more, but he can't."

Subsequently, when the work of the department made enlargement absolutely necessary, the man who couldn't show others how to do his work actually had to be discharged and was replaced by someone who could.

I know a very bright business woman who overworked herself to the verge of nervous prostration while all the time the concern she was working for was eager to get her an assistant.

"I'd so much rather do the work myself than show anyone else," she protested.

This is the cry not only of business men and women, but of all kinds of workers everywhere.

It is the cry for instance, that often keeps the mother wearing herself out in the kitchen while her daughters grow up in ignorance of the things they ought to understand.

And this cry is always selfish and wasteful as it thinks itself unselfish and saving.

If you want to become a very useful and important person in this world, you must learn to share responsibility and knowledge as well as to have them yourself.

Ruth Cameron

Despair and Despondency

No one but a woman can tell the story of the suffering, the despair, and the despondency endured by women who carry a daily burden of ill-health and pain because of disorders and derangements of the delicate and important organs that are distinctly feminine. The tortures so bravely endured completely upset the nerves if long continued.

Dr. Pierce's Favorite Prescription is a positive cure for weakness and disease of the feminine organism.

IT MAKES WEAK WOMEN STRONG, SICK WOMEN WELL.

It allays inflammation, heals ulceration and soothes pain. It tones and builds up the nerves. It fits for wifehood and motherhood. Honest medicine dealers sell it, and have nothing to urge upon you as "just as good." It is non-secret, non-alcoholic and has a record of forty years of cures. Ask Your Neighbors. They probably know of some of its many cures.

If you want a book that tells all about women's diseases, and how to cure them at home, send 31 one-cent stamps to Dr. Pierce to pay cost of mailing only, and he will send you a free copy of his great thousand-page illustrated Common Sense Medical Adviser—revised, up-to-date edition, in paper covers. For handsome cloth binding, 50 stamps. Address Dr. R. V. Pierce, Buffalo, N.Y.

Household Notes.

Scratches on polished wood, if not too deep, can be removed by rubbing gently with fine sandpaper, and then with a mixture of olive oil and vinegar.

When next making tomato soup try some of the tomato paste rather than canned tomatoes. It will be found delicious and much more economical to use.

A very weak solution of ammonia water is excellent for cleaning a diamond. It should be applied to the under side, and will make it very brilliant.

Baby bottles may be cleaned by filling them with hot water and fine ashes or baking soda. Shake well and rinse. The bottles will be perfectly clean.

If you desire to serve a baked fish whole, and to have it stand upright on the platter, put a carrot inside the fish before cooking, and it will remain in position.

The simplest of puddings, such as chocolate, bread or rice, can be made much more tasty by adding a little cocoanut, a few chopped nuts, or some chopped figs.

When next cooking hominy, stir in a well-beaten egg just before serving it will give the cereal a delicate yellow tinge and the change in flavor will prove pleasing.

A tasty salad is made with cold boiled oyster plant, cut in pieces, pieces of cold boiled beets and sprays of cauliflower, dressed with oil and vinegar or with mayonnaise.

If a simple brown frame for a photograph seems too dark, it may be greatly lightened by introducing a tiny moulding of gold just inside the inner edge of the frame.

It is an excellent plan to cut the stems of flowers with a sharp knife, rather than scissors. Scissors compress the stems, and close the tiny pores to the life-giving water.

Keep a bottle of cod oil on a shelf in the bathroom and make it a rule that each member of the family, when the bath is finished, shall wipe out the tub with an oiled rag.

A good disinfectant is made by applying a hot poker to a lump of camphor gum in a saucer. The strong fumes will clear the room of offensive odors in a few minutes.

Embroidered table linens should never be folded when put away, but rolled in a long roll with tissue paper rolled up with it. This will save a great amount of pressing.

Clear soup should be strained without forcing through a folded towel laid on a colander; otherwise particles of the egg used in clearing will be forced through and spoil the soup.

New shoes should be allowed to stand overnight in a pan in which just enough olive oil to cover the soles has been poured. They will last much longer and will never squeak.

To take axle grease out of goods, rub the spot with lard. Rub the goods in the hand as is washing, let stay in three hours, then wash out in cold water, using plenty of soap.

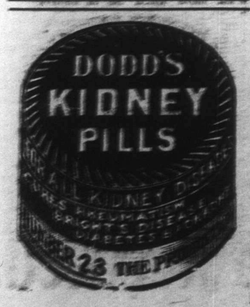
When making lemonade one of the lemons may be peeled and run through a meat chopper with a small piece of the peel. This will give the lemonade a delightfully piquant flavor.

In making a shoe bag or laundry bag that is to hang flat against the door, the brass rings instead of loops for slipping over the nails. They will not pull out as the loops may.

When preparing fish for broiling, split it open down the back. After washing and drying on a cloth, rub the fish well with oil and flour. This prevents it sticking to the broiler.

For toast to serve with poached eggs cut out the centre of slices of bread with a round biscuit cutter. Toast these rounds either over the coals or in the oven, after buttering them.

Rice should be thoroughly washed before cooking, as this cereal nowadays is often coated with a preparation to improve its appearance. It will cook better if it is soaked for 30 minutes.



This is to certify that I have used MINARD'S LINIMENT in my family for years, and consider it the best liniment on the market. I have found it excellent for horse flesh.

[Signed] W. S. PINEO.

"Woodlands," Middleton, N.S.

Pennsylvania's Shame.

No words can be too strong to condemn the horrible burning of a negro in Pennsylvania yesterday, and the criticism in the North should be all the severer because this crime of mob-passion was committed in a Northern town. It was hoped that with the race riot in the home of Abraham Lincoln, a couple of years ago, the high-water mark of this sort of crime has been reached. But yesterday's atrocity was even worse in its humanity. There was no assault upon a woman, there was no question of any possible miscarriage of justice, and the wretched prisoner was in hospital because of self-inflicted wounds. Nevertheless, in a State proud of its general reputation for orderliness and well policed by its mounted constabulary, this fiendish crime was committed, the victim being thrust back on the fire whenever he sought to escape the flames. This is to blacken the American name the world over, for details of this horror are being read in every city in Europe and will be cited as proof positive that Americans are but half civilized. It is now the duty of the local and State authorities to see to it that the perpetrators of this murder receive the punishment they deserve. In no other way can the good name of the State of Pennsylvania be purged of this fearful shame.—New York Evening Post, Aug. 14.

Indigestion & Dyspepsia

In all its Forms Can be Cured.

It is quite a daily occurrence to hear persons say: Oh, what a feeling of distress I have after meals, fullness of the stomach, heaviness and headache. I feel too tired to do anything. I have no heart to exert myself, and at times I care for nothing. I often have a pain in the pit of the stomach, no appetite, my heart beats rapidly on the slightest exertion. I feel just as tired when rising in the morning as when retiring to bed. My sleep it often disturbed, and I often awake with a sense of suffocation and a difficulty of again going to sleep. I have to be careful of what I eat, and my life seems a veritable burden.

Now, it seems a shame and a pity for persons to be suffering like that when it is in their power to get cured by taking a bottle of Dr. Stafford's Prescription A. A sure cure for persons afflicted with stomach troubles. It can be obtained at

DR. F. STAFFORD & SON,
Duckworth St. and Theatre Hill.

Small size, 25 cents; postage 5c. extra; large size, 50 cents; postage 10c. extra. Mail orders must be accompanied by remittance.—aug3

Mr. Business Man

Just you try a glass of

CONVIDO Port Wine

at your lunch.

Turns a commonplace meal into a banquet.

Unmatched for body and bouquet.

D. O. ROBLIN,
Sole Agent for Canada,
Toronto.

J. JACKSON,
St. John's,
Resident Agent.

Motor Cars and Cycles

At last evening's meeting of the Municipal Council the names of the owners of motor cars and motor cycles as well as those of licensed drivers of such vehicles were presented to the Board. The list is hardly complete, but it appears that the number of registered motor cars is 68; cycles 27, and of licensed drivers 89. The total collected in fees for the season was given at $1,986.25.

The list of car owners and drivers we append:—

MOTOR CAR OWNERS.

Dr. Jas. McLoughlin, Jno. Rendell, Arthur S. Rendell, Harry Rendell, Dr. Thos. L. Hallett, Andrew H. Murray, Robert B. Job, Albert E. Hickman, Jas. Baird, jr., Walter S. Monroe, Jno. Browning, Harold A. Bishop, Chas. P. Ayre, Hon. W. C. Job, Dr. Wm. J. Scully, Hon. J. D. Ryan, Tasker Cook, Jno. S. Munn, Dr. Herbert Rendell, Dr. Cluny Macpherson, Geo. W. B. Ayre, F. W. Ayre, Ellison Collishaw, Hon. J. Harvey, Henry Blatch, Hon. S. Milley, David Baird, Frank T. Brehm, Fred. V. Chesman, Wm. D. Reid (2), Henry D. Reid, Ferdinand Rioux, William N. Grey, Robert G. Reid (2), Wm. H. Lawrence, Hugh Baird, Richard Druken, James W. Grant, Hon. E. R. Bowring (2), Geo. R. Parsons, Geo. Wm. Battle (3), Jno. Parker, Hon. James Angel, James Frank Martin, John Chas. Parsons, Gerald Harvey, Saml. K. Bell, Jno. J. Connolly, Alex. Bryden, Edwin W. Kennedy, Dr. N. S. Fraser, Moses Mayers, Wm. H. Taylor, Hon. J. C. Crosbie, Robt. J. Murphy, Geo. M. Barr, James R. Johnstone, Hon. M. P. Cashin, W. Herder, Sr.

MOTOR CYCLE OWNERS.

Harold C. Ayre, James H. Harvey, Augustus Stafford, Jno. Campbell, Wm. E. Wood, Edward Neary, Saml. A. Churchill, Jno. Fenelon, Ed. A. Hayward, R. A. Squires, Ambrose G. Gosling, Dr. R. A. Brehm, P. E. Outerbridge, M. F. Caul, Herbert Outerbridge, Jno. Maxwell Poole, Bertram Hayward, Hugh A. Anderson, Harold Harvey, Thos. P. Smith, Herbert W. Stirling, Kennare Blair, Jno. J. Cocker, Alex. Bryden, Lewis A. O. Wood, Alexander B. Baird, Chas. F. Karnapp.

LICENSED DRIVERS.

Dr. J. McLoughlin, Jno. Rendell, Horace De Lange, Harry Rendell, Harold A. Bishop, Dr. W. T. Scully, Jno. S. Munn, A. S. Rendell, Ellison Collishaw, Alan Myler Waterhouse, Frank T. Brehm, Thos. Pate, Fred. J. Crocker, Harry D. Reid, R. Greenhill, Wm. Gaulton, R. G. Horwood, Ernest Jones, Fred. W. Angel, Jas. F. Martin, Saml. K. Bell, Otto Oppelt, Herb. W. Winter, Joseph Crocker, E. R. Bowring, A. Power, W. H. Herder, Wm. Lawrence, Dr. T. L. Hallett, Andrew H. Murray, Rd. Anderson, Chas. P. Ayre, George Dawkins, Thomas Rogers, Dr. Cluney Macpherson, Geo. W. B. Ayre, H. Blatch, Fred. V. Chesman, Ferdinand Rioux, Walt. A. Kane, Samuel Hicks, John Harvey, A. H. Murray, Gen. R. Parsons, Robert Harding, J. C. Angel, J. C. Parsons, Robert Almon Brehm, Lassen W. Hennessey, Moses Mayers, Abram Fowler, Robt. Joseph Murphy, Jno. Browning, Edw. Carew, Albert E. Hickman, James Baird, jr., Walt. S. Monroe, Wm. Skenes, Wm. C. Job, Albert G. Tapper, Dr. H. Rendell, Eric A. Bowring, Robert B. Job, Ed. Boone, R. W. Nichols, Wm. N. Grey, W. H. Lawrence, Ed. Druken, Fred. Dodd, Ed. Rogers, Geo. Wm. Battle, Allan Evans, Ed. G. Wiltshire, Gerald Harvey, Jno. J. Connolly, Dr. N. S. Fraser, R. G. Reid, Robt. Evans, Alex. Bryden, Harold Keslake.

Returned From Camp.

The C. C. C. to the number of 70 broke camp at Topsail, where they had been staying ten days, and marched back to the city. They made good time on the march, leaving Topsail at 2 p.m. and arrived here about 7.30. They halted on the way at Donovan's and had refreshments. The boys thoroughly enjoyed their outing, and the percentage of attendance in camp was very large, and at one time over 100 were under canvas. Lt.-Col. Greene and the other officers worked with assiduity to make the stay of the boys in camp a pleasant one and certainly succeeded.

Evening Telegram Fashion Plates.

The Home Dressmaker should keep a Catalogue Scrap Book of our Pattern Cuts. These will be found very useful to refer to from time to time.

9003.—A CHICK DESIGN FOR AN OVER BLOUSE.

Ladies' Over Blouse With Tucker.

Dotted chiffon combined with figured net was used for this model. It may be worn over any guimpe or underwaist, and is suitable for all dress fabrics. The design is unique and easily made. The Pattern is cut in 5 sizes: 34, 36, 38, 40 and 42 inches bust measure. It requires 1 5-8 yards of 27 inch material for the tucker, and 1 5-8 yards of 36 inch material for the Over Blouse for the 36 inch size.

A pattern of this illustration mailed to any address on receipt of 10c. in silver or stamps.

Suitable materials for any of these patterns can be procured from AYRE & SONS, Ltd. Samples on request. Mention pattern number. Mail orders promptly attended to.

8986.—A SMART SUIT FOR THE BOY

Boy's Russian Suit with Knickerbockers.

Blue linen with braid in self color was used for this design. Every line of it is pleasing. The blouse is cut on comfortable lines, and the left front is finished with a revers. The "knickers" are made in regulation style. The pattern is cut in 3 sizes: 2, 4 and 6 years. It requires 2 5-8 yards of 44 inch material for the 2 year size.

A pattern of this illustration mailed to any address on receipt of 10c. in silver or stamps.

PATTERN COUPON.

Please send the above-mentioned pattern as per directions given below.

No.....

Size.....

Name.....

Address in full:—

.....

.....

.....

N.B.—Be sure to cut out the illustration and send with the coupon, carefully filled out. The pattern cannot reach you in less than 15 days. Price 10c. each, in cash, postal note, or stamps. Address: Telegram Pattern Department.

Rush-Bagot Treaty Will be Observed

Manchester, August 18.—The Manchester Guardian to-day says that it understands that a report has been received from His Excellency Earl Grey that the Government of the United States had undertaken that no manoeuvres by ships of the United States naval militia shall be carried out on the Great Lakes this year.

A New Shipment of

Baby Carriages and Go-Carts

IS NOW ON DISPLAY.

You certainly will want to take the Baby out these bright sunshiny days, and this store is ready to furnish the finest

BABY CARRIAGES and GO-CARTS

that can be secured anywhere. WE HAVE THEM AT ALL PRICES.

U. S. PICTURE & PORTRAIT Company.

Complete House Furnishers.

Pianos & Organs!

EVERY INSTRUNENT GUARANTEED.

Chesley Woods.

August 15th.

NEW POTATOES.

Extra Choice Stock.

Just landed to-day, August 15th,

160 barrels CHOICE NEW POTATOES.

GEORGE NEAL.

aug15,tf

Sixty Years on the Market

and has not given a poor Cup of Tea yet.
That is the recommendation of

'Golden Pheasant' Tea.

The best 60c. Tea that has been or ever will be sold.
OUR MOTTO:—"Cost is forgotten, but Quality remains."

J. B. MITCHELL,

Telephone 714. Agent. P. O. Box 324.

NO THOUGHT READER

Can foretell the day or the hour when your property may burn. Most people are aware of this and make provision for the disaster by insurance. Why are you not so insured? I offer the lowest rates and strongest offices. The promptness and liberality of my settlements are well known.

PERCIE JOHNSON Insurance Agt.

Office: corner Duckworth and Prescott Streets.