

## MUSICAL.

**SAMUEL I. SLADE**—Basso, of Detroit, has returned his class here, and will be pleased to receive pupils for vocal training, every Monday, at his studio, McCall Block. Slade will come to Chatham every Monday during the winter months.

## VETERINARY SURGEON.

**DR. DECOU** is prepared, as usual, to furnish first-class orchestra for concert and other entertainments at reasonable rates, any number of pieces furnished, also violin and cornet soloists. Pupils taken on violin, and all orchestral and band instruments. Studio, Centre St.

## LODGES.

**PARTHENON LODGE**, No. 267, A. F. & A. M., G. R. C., meets first Wednesday of every month in the Masonic Hall, 300 King St., at 7:30 p.m. Visiting brethren always welcome.

**J. M. PIKE, W. M.**  
**J. W. FLEWIS, Sec'y**

**WELLINGTON LODGE**, No. 46, A. F. & A. M., G. R. C., meets on the first Monday of every month in the Masonic Hall, 300 King St., at 7:30 p.m. Visiting brethren warmly welcomed.

**GEO. MUSSON, W. M.**  
**ALEX. GREGORY, Sec'y**

## LEGAL.

**S. B. ARNOLD**—Barrister etc., Chatham, Ont. Money to loan at lowest rates on easy terms.

**HOUSTON & STONE**—Barristers, Solicitors, Conveyancers, Notaries Public, etc. Private funds to loan at lowest current rates. Office upstairs in Sheldrick Block, opposite H. M. McCallum's store. M. Houston, Fred Stone, Chatham.

**SMITH, HERBERT D.**—County Crown Attorney, Barrister, Solicitor, etc. Harrison Hall, Chatham.

**THOMAS SCULLARD**—Barrister and Solicitor, Victoria Block Chatham, Ont.

**WILSON, PIKE & CO.**—Barristers, Solicitors of the Supreme Court, Notaries Public, etc. Money to loan on Mortgages at lowest rates. Office, 100 King Street, Matthew Wilson & Co., J. M. Pike, Chatham.

## MONEY TO LOAN.

**MONEY TO LOAN**—Company and Private Funds Farm and City Property for Sale. W. F. Smith, Barrister.

## MONEY TO LOAN

**ON MORTGAGES**  
**Lowest Rate of Interest**  
Liberal Terms and privileges to suit borrowers. Apply to  
**Lewis & Richards**  
CHATHAM

## Money to Lend

On Land Mortgage, on Chattel Mortgage, on any security.  
**LOWEST RATE.** EASY TERMS.  
May Pay Off Part or All at Times to Suit Borrower.

**J. W. WHITE, Barrister.**  
Opposite Grand Opera House, Chatham.

## FOR SALE AT A BARGAIN

Part of Block C., King Street, east of Dr. Holmes' Office, 62 feet 9 inches, at present occupied by Mr. Thatcher as a Marble Establishment. On easy terms of payment. Apply to

## F. MARX

## S. F. GARDINER'S

Financial and Insurance Agency.

**FIRE INSURANCE SOLICITED.**

**\$100,000** City Lots and Two Good Farms for Sale.

**\$100,000** to lend on Mortgages of Farm and City Properties at Lowest Rates.

**\$50,000** Debentures for Sale—Interest half yearly at 4 and 5 per cent.

**\$30,000** Shares Reliance Loan and Savings Co. Stock for Sale.

**Fire Insurance Risks** taken in the Law Union and Crown Insurance Co. of London, England. Assets exceed \$50,000,000.

**15** Desirable Houses and Lots for Sale.

**50** More Houses to Rent.

Office: King Street (upstairs) opposite Reliance Loan Co. building.

## WE HANDLE THE

## National Portland Cement

THE CEMENT OF QUALITY, ONE GRADE—THE HIGHEST, ALSO

Lime, Plaster, Sower Pipe, Fire Brick, Etc., at Lowest Possible Prices.

**J. A. Oldershaw,** King St. West, Telephone 53

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## THE FAMOUS GIN LAW.

How It Was Received and Evaded By the English Public—First Blow At Traffic.

The famous "gin law," passed in 1756, is interesting as the earliest severe blow at liquor drinking among civilized nations. It levied a tax of 20 shillings a gallon on spirits and a license of £50 for any one selling or dealing in them. And, being in advance of public opinion, it failed, much as other more stringent prohibition laws have failed in our own day, for the cry was at once raised that it taxed the poor man's gin and let the rich man's wine go free. Every wit, every caricaturist, had his fling at it. Ballads were hawked around telling of the approaching death of Mother Gin. The liquor shops were hung with black and celebrated uproariously. Geneva's lying in state, her funeral, her wake, and so on. The night before the law went into effect, so the contemporary journals say, there was a universal revel all over the country. Every one drank his fill and carried home as much gin besides as he could pay for.

To evade the law apothecaries sold it in vials and small packages, sometimes colored and disguised, generally under false labels, such as "Colic Water," "Makesshiff," "Ladies' Delight." There were printed directions on some of these packages—e. g., "Take two or three spoonfuls three or four times a day or on the fit taking you." Informers were very prominent and exceedingly offensive, inventing snares to catch lawbreakers for the sake of the heavy rewards and spying and sneaking around in a way particularly distasteful to the English mind. In consequence of this, "Liquor spy" was enough to raise a mob in the London streets, and the informer was lucky if he escaped with a sound thrashing and a ducking in the Thames or the nearest horse pond. Indeed such an outcry was made about the matter that the ministry became very unpopular, and the law was not enforced after two or three years and was largely modified in 1748—London Telegraph.

## Mr. Stead and Woman Suffrage.

While the cause of woman suffrage in England has received a setback because of the boisterous character of the demonstrations in the lobby of the House of Commons, it is by no means dead or even sleeping. The friends of the cause held a meeting on the afternoon on which the eleven were sent to jail for threatening language and inciting and one of the speakers was the ubiquitous W. T. Stead. Mr. Stead said he stood there in jubilant mood. The names of the eleven brave women would be emblazoned in the annals of glory. He congratulated them on entering an institution where, at any rate, men and women were equal. He felt profoundly ashamed that the women should have had so little help from men. He thought they were certain of victory, but when that victory would be won was not so certain. One thing that appealed to them was the scandalous injustice of the proceedings at the Police Court. He was rather glad that when the magistrates were going "do a bad thing they should bungie it admirably. The more miserable the Home Secretary and the Government felt the better. The women must make themselves a nuisance.

## Cheap Telephones.

On Feb. 1 the Australian Government will reduce the tolls and improve the service on the telephone system which is there a public utility conducted in connection with the post-office. For two thousand calls per year, that is an average of over five per day, including Sunday, the rentals per year will be as follows for exclusive services: In places with 10,000 population £4 (\$14.50); in places up to 100,000 £4.25; and in larger places £5. If there are two parties on the line the rate will range from £3 to £3.34, and if three are on the line the cost will be from £2.12 to £3, according to the size of the place. For calls in excess of two thousand per year the rate will vary from a farthing to a half penny per call. The charge for the use of public pay telephones will be reduced from 5 cents to 2 cents per call. Farmers' telephones with exclusive service will cost £4 per year, and on a party line with one or two others will cost £2.12.

## The African Blue Lily.

The African blue lily (Agapanthus umbellatus) ordinarily blooms in summer, but can be had in flower at almost any time. It has many long, narrow, dark green leaves, from which rises a stem two or three feet high, bearing a large cluster of very handsome blue flowers. The easiest way to handle it is to grow it in pots or tubs which are stored in a light cellar or other dry place during the winter, enough water being given to prevent the leaves from falling; then put it outdoors during the summer and let it make its growth. Unlike the amaryllis it flowers with its leaves, which adds to its beauty. It is often forced in the early spring. The flowering season is controlled entirely by the resting period. The earlier you wish it to flower the earlier you dry it off.

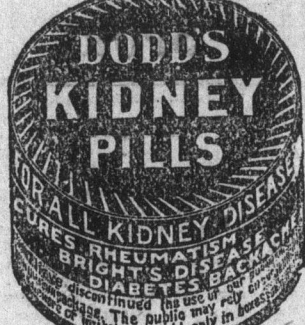
## No Handicap.

They tell you a story of the South-Atlantic Church, at the west end of Bermuda, which recalls the day of sailing ships, when the principal occupation of the Bermudians centered about the wrecks driven to the islands by stress of weather and the unfortunates of the sea.

At this Southampton Church the pastor, who was as skilled a wrecker as any member of his congregation, held a commanding view of the ocean from his pulpit.

One Sunday he stopped in the middle of his sermon, and without explanation, left his lofty stand, made his way down the aisle to the door, and then shouted:

"Brethren, I see a ship coming ashore—now we will have an even start"—and dashed for the beach.



## HON. A. G. BLAIR'S FUNERAL.

Ottawa, Jan. 22.—The funeral of the late Hon. A. G. Blair took place yesterday afternoon at 2:30 o'clock from his residence on O'Connor street, to Beechwood Cemetery.

It was semi-private, but there was a large attendance, including most of the Cabinet Ministers, Premier Tweedie of New Brunswick, James Robinson, ex-M.P. for Northumberland; many members of Parliament, the whole of the staff of the Department of Railways and Canals, and the staff of the Railway Commission.

## DOES YOUR HEART FLUTTER?

You know heart fluttering means you're not as well as you should be. It's an evidence of impure nerve and muscular power. To obtain cure try Ferrozone; it has a special action on the heart as seen in the case of Thos. Grover, of Cole Harbor, N. S., who says: "If I exerted myself it would bring palpitation. To carry any heavy weight or go quickly upstairs completely knocked me out. When bed struck came on I lived in fear of sudden death. Ferrozone gave me heart the very assistance it needed, and now I am quite well." For heart or nerves it's hard to excel. Ferrozone; 50c. per box at all dealers.

## Mr. Bruneau to the Bench.

Ottawa, Jan. 22.—Mr. Bruneau, M. P. of Richelieu, left yesterday afternoon for Sorel, to bid good-bye to political life.

Mr. Bruneau will be appointed to-day justice of the Superior Court of Quebec at Sorel, in place of Justice Charbonneau, who takes the place of Justice Taschereau, who becomes chief justice of the Court of Appeal.

## Largest Elevator in the World.

Port Arthur, Jan. 22.—Barnett and McQueen, elevator builders, of this place, have received the contract for the Grand Trunk Pacific for the largest grain elevator in the world. The capacity will be close to 10,000,000 bushels. It will be built of concrete steel, entirely fireproof.

## HOW'S THIS?

We offer One Hundred Dollars Reward for any case of Catarrh that cannot be cured by Hall's Catarrh Cure.

**E. J. Cheney & Co.,** Toledo, O.

We, the undersigned, have known F. J. Cheney for the last 15 years, and believe him perfectly honorable in all business transactions and financially able to carry out any obligations made by his firm.

Walding, Kinnam & Martyn, Wholesale Druggists, Toledo, O.

Hall's Catarrh Cure is sold internally, acting directly upon the blood and mucous surfaces of the system. Testimonials sent free.

Price 75 cents per bottle. Sold by all Druggists.

Take Hall's Family Pills for constipation.

## Zion to Move On.

Chicago, Jan. 22.—Zion City is to be deserted by Wilbur Glenn Voliva and all those over whom he holds sway. A new Zion City is to be founded, probably on the Pacific coast, and Dr. Dowie and his creditors will be left to fight out the question of supremacy here.

## Fast Line to Labrador.

London, Jan. 22.—(C. A. P.)—A Newfoundland correspondent of The Evening Globe says an English promoter has signed contracts for steamers for a proposed fast line between Galway or Berhaven and some point on the east coast of Labrador.

## Brantford's Sensational Case.

Brantford, Jan. 22.—Mayor Bowly yesterday got a remand until Thursday on the charge of defamatory libel preferred by A. G. Montgomery.

If you are Constipated, dull, or bilious, or have a sallow, lifeless complexion, try Laxets just once to see what they will do for you. Laxets are little toothsome candy tablets—nice to eat, nice in effect. No gripping, no pain. Just a gentle laxative effect that is pleasantly desirable. Handy for the vest pocket or purse. Laxets meet every desire. Laxets come to you in beautiful lithographed metal boxes at 5 cents and 25 cents.

Sold by C. H. Gunn & Co.

Few love to hear of the sins they love to act.

Our affections are our life. We live by them; they supply our warmth.

## DO YOU FEEL THE PINCH?

Not of poverty, but of corns, aching corns, that can be cured by Putnam's Corn Extractor? Don't suffer, use Putnam's—sold everywhere in 25c. bottles.

## MAN BUILDING.

Central Point In "Business Building" Address by Mr. Sheldon to the Toronto Canadian Club.

"The Science of Modern Business Building" is the subject upon which Mr. A. P. Sheldon, president of the Sheldon School, Chicago, addressed the Canadian Club in Toronto recently. The speaker at the outset drew a distinction between science and art, the former being, in the words of Herbert Spencer, organized knowledge, while art in the other hand is doing, or performance.

"In practicing the art of anything man applies the knowledge gained in the science of it," observed Mr. Sheldon. "All knowledge is not scientific. To be that it must be organized—obviously it must be tested truth."

"By the term 'business building' I mean so adding to a business already begun that each customer it made the first link in an endless chain to bring more."

"Business building implies the getting of business, but the getting of it in such a way that it is continuously added to by the influence of those already dealt with. There was a time when the business of trade was looked down upon and shunned as an occupation unworthy of refined intellects or gifted natures. That day is now passed by in the march of progress, and the business man is coming to be looked upon more and more as a professional man."

A profession is a science practiced, and a science as we have seen, is organized truth—classified common sense.

"The commercial unit in each business community is the business house or concern, be that an individual business, a partnership or a corporation. The unit in the business house is the individual."

Make each individual right, and the institution as a whole will be all right. System, order, is one of nature's first laws. Great men and great institutions reflect these laws, but you may have the best mechanical systems which the thinking, remembering and imagining powers of man can invent, and still they will be a failure in operation unless the man or men and women back of the system is right. If it were not for "man" there would be no business. Make the man right and his business will be right.

The work of making the man right, a practical and a big development of scientific, human culture, is the problem of problems, not alone in business, but in all walks of life.

"Each individual in business, employer or employee, should study self to the end of developing individual power to his highest possible degree. It is a bundle of wonderful possibilities, these being looked up in the positive faculties, body, mind and soul. Success of the permanent and increasing kind is not a matter of luck or chance. It is governed by natural law. The discernment and observance of the laws is a big problem. We can but touch upon it here, but here are a few thoughts which each of us as business builders should consider."

"First—Efficiency of the individual depends upon the degree of supervision his work needs."

"Second—Supervision is made necessary by reason of two classes of errors: 1st, errors of omission; 2nd, errors of commission."

"Third—Errors of both kinds are traceable to the negatives in human nature."

"Carefulness (the positive) has as its negative, carelessness. Truth as its falsehood; honesty and dishonesty; faith and doubt; ambition and indifference; energy and laziness; intelligence and ignorance; strength and weakness; health and sickness; activity and inactivity, and so goes; everything in the analysis of man is in pairs, plus and minus. His errors are all traceable to his negatives."

"Fourth—The negatives are banished as the positives are developed—just as darkness must go when the light comes."

"Fifth—The positives are developed through two processes: first, Education—drawing out—plus instruction, filling in. Together these processes constitute true education, which is a life-long process."

"Sixth—First. The result of these combined processes as applied to man's body is Second."

The result as applied to his objective mind, is ability or intellectual capacity. Third. The result as applied to his sensibility, or the emotion side of his mentality is reliability, and as applied to the will, the result is action. Endurance plus ability plus reliability, plus action equals man."

"M"—the kind of men and women needed in every business, everywhere.

"When Burbank can make the thornless cactus, the pitless plum, and the fadeless flower, it is time for the human plant to awaken to the fact that he need not go through life a slave to the influences of heredity, or environment. But these play a part in the life of each, but a knowledge of the laws of metal and physical growth, plus the conscious application of them the problem of self-development, make present environment more potent than heredity, which is but the sum of all past environment."

"The solution of business building is, in final analysis, man building. It pays to cultivate the human plant. Witness the institution which has not only a credit department, a buying department, a shipping department, a shipping department, etc., with all the regular departments, but which has also a humanity department, the object of which is to cultivate the human plant, and you will witness an institution destined to progress along the lines of natural law, in harmony with the eternal laws of progression."

## Liquor Consumption in Canada.

According to the Statistical Year Book of Canada, issued by the Department of Agriculture, Ottawa, the latest return of the consumption of spirits, beer, and wine in Canada, as against that in the United States, gives the following figures in gallons per head of population: Canada, spirits, 0.95; beer, 4.92; wine, 0.10, or a total of 5.97; United States, spirits, 1.02; beer, 18.37; wine, 0.23, or a total of 19.73.

## Are you "up to the Mark"?

Are Stomach, Liver and Bowels in the best possible condition for winter? Surely you know what will make those vital organs healthily active—and build up the whole system. It is the "Salt of Salts"—

## Abbey's Effervescent Salt

25c. and 60c. at Druggists.

## His Weapon.

In some parts of Ireland it is a custom among bank clerks to speak of one another as "officers" to the bank, but little Jim Bender, the recently imported Cockney waiter in a County Mayo hotel, was not aware of this custom.

"You see any of our officers here this morning?" asked a lordly knight of the quill of Jim a few days ago.

Jim glanced keenly at his interrogator.

"Yussir," he answered promptly: "it isn't three minutes ago since one of 'em went out with his sword be'ind 'is ear."—London Answers.

## BLUE PILLS NO LONGER USED.

When the stomach needs cleansing, the bowels increased activity, the liver additional power, don't use mercurial pills; try Dr. Hamilton's. Vegetable in composition, extremely mild, yet sure to flush out all impurities and wastes, no remedy is so well adapted for family use. Positively a cure for biliousness and sick headache, untailing in constipation and bowel trouble, exceptionally good for indigestion, no medicine is so universally needed in every home as Dr. Hamilton's Pills. Good for the young, the old, the sick and the well ones, the benefits of Dr. Hamilton's Pills are manifold. Sold everywhere in 25c. boxes.

## Her Namesake.

When Mrs. Lombard heard that the baby of her former cook had been named for her she bought a suitable rattle with many jingling bells and went to see her namesake.

"Why, Bridget," she said to the late Miss Leahy, now Mrs. O'Sullivan, "I thought you said the baby was named for me. My name is Hannah, and you are calling the baby Celestine."

"Celestine L. m'am," said Mrs. O'Sullivan hastily. "The 'L' is for Lombard, and Celestine is just a kind of a name to describe you, m'am. There ain't many Hannahs to your looks, Mrs. Lombard, any way would tell you that."—Youth's Companion.

## DOCTORS CHANGE THEIR METHOD.

Years ago they taught catarrh by internal dosing. They saw this ruined the stomach and changed to the ozonated air cure, better known as "Catharhoxone." This treatment is sure to cure. It goes to the source of the disease; it destroys the causes that maintain catarrh and even in the worst cases permanent cure is guaranteed. Failure with Catharhoxone is impossible. Antiseptic, healing and far-reaching, it's bound to cure every time. Endorsed by more than twenty thousand physicians in American alone and sold in 25c. and \$1.00 sizes by all dealers.

## A Remarkable Fortress.

In the northern part of Madagascar is the most remarkable natural fortress in the world. It is occupied by a wild tribe who call themselves the people of the rocks. The fortress is a lofty and precipitous rock of enormous size, 1,000 feet high and eight square miles in area. Its sides are so steep that it cannot be climbed without artificial means. Within it is hollow, and the only entrance is by a subterranean passage.

Group can positively be stopped in 20 minutes. No vomiting—no nothing to sicken or distress your child. A sweet, pleasant, and safe Syrup, called Dr. Shoop's Croup Cure, does the work and does it quickly. Dr. Shoop's Croup Cure is for Croup alone, remember. It does not claim to cure a dozen ailments. It's for Croup, that's all.

Sold by C. H. Gunn & Co.

## Origin of the Sidesaddle.

The use of the sidesaddle for women riders is traced to the time of Anne of Bohemia, eldest daughter of the emperor of Germany, who married Richard II. of England. Previous to this date all Englishwomen rode their horses man fashion, but on account of a deformity this German bride was forced to use a sidesaddle, and the custom became general.

## A Pile For Cannibalism.

Bronson Alcott, the Concord philosopher, once made a strong and almost unanswerable plea for cannibalism. "If you are going to eat meat at all," argued the Yankee Plato, "why not eat the best?"

Piles get quick relief from Dr. Shoop's Magic Ointment. Remember it's made alone for Piles—and it works with certainty and satisfaction. Itching, painful, protruding, or blind piles disappear like magic by its use. Try it and see! Sold by C. H. Gunn & Co.

Never go deeply into a scheme until provided with means of protection.

## ON ANTHONY TROLLOPE

BOOKS DEPEND FOR INTEREST ON THEIR FIDELITY TO LIFE.

Narrative Passages of His Own Engaging Memoir of His Life As Interesting As a Novel—Invests Fortunes of Ordinary Characters With All the Excitement of Romance.

The best introduction to Anthony Trollope is his own engaging memoir of his life and work. The narrative passages are, indeed, as interesting as a novel. For, to the writing of his own history he brought the singular gift which he possessed to a high degree, as did Miss Austen, of being able to invest the fortunes of ordinary characters, and the story of ordinary occurrences, with all the sustained excitement of romance. As we take up Trollope's books we find that they do not depend for their absorbing interest on involved plots, mystery or adventure, on spectacular passions or spectacular characters. They depend for their interest on their fidelity to life—amazing if one pauses to consider it, though we pay our tribute to the author by accepting his people as living; the depth of knowledge displayed

## ANTHONY TROLLOPE.

of the way these people act under the given circumstances, and, not least, in the easy, diverting style in which the books are written. We will return to this feature of style, but I may say in passing that in the vast range of his writing his readers have agreed that Trollope has few dull pages.

The novelist departed this life on the 6th of December, 1882, five weeks after being stricken with paralysis. He left in the hands of his son Henry the manuscript of his autobiography, with a letter directing that nothing should be added to the body of it. In compliance with this desire, the autobiography was published as he left it, supplemented only by a preface by his son.

The opening chapter is concerned with his boyhood and education. One can hardly conceive of anything more miserable, and so needlessly so. He was born in 1815, in Keppel street, Russell square, London, while his father, a Chancery barrister, was still prosperous. Anthony was the third son, and was destined, with his brothers, for Winchester School and New College, where his father had been a fellow. But shortly after his birth his father's fortunes began to decline, and within a few years had descended to the level of poverty. He had had some means, a profession and the position of a gentleman, but an unhappy temper drove away his clients and the attorneys, and finally alienated even his family, and unwise investments ate up his money. He had married in 1809 the daughter of the Rev. William Milton, vicar of Heckfield, a woman of remarkable character, to whom her son Anthony was, indubitably, indebted for his mental fertility and enormous energies.

As their fortunes declined the Trollopes left first their London house, then their country house at Harrow, and at the time Anthony's school ordeal began were living in a farmhouse called "Orley Farm." The novelist made the place the scene of one of his novels in 1862. His elder brothers had been sent to Harrow School as day boarders, and so far as we are told, took their rightful place among their fellows. But the little, neglected lad of seven, the junior boy of the school, had a different fate. He blames himself for the lack of "that juvenile manhood" which enables some boys to hold up their heads even among the distressed attendant upon a mixture of poverty and gentle standing. He certainly portrays himself as about as stupid a boy, and as lacking in proper spirit, as it was possible to be. But, reading between the lines, and putting disconnected incidents together, the discerning reader can discover causes