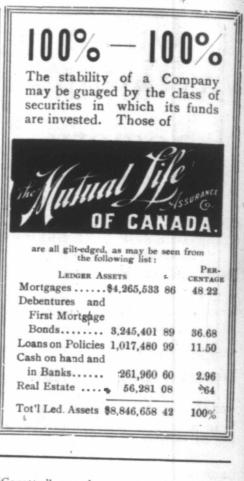


THE MONETARY TIMES

ness he might legitimately aim at? Because he is always complaining of the exactions of his superiors, the long hours, insufficient pay, the use of the time clock, the necessity of caring for his stock, and a hundred other things that prove how far he is from comprehending or trying to comprehend his employer's point of view. He never in all his thirty years has caught even a glimpse of himself from anybody's point of view but his own.

How can you gain another man's point of view? First, by posting yourself on his business; then by the use of whatever reason and imagination you possess trying to think his thoughts after him. Every ambitious worker, then, should post himself on his employer's business. Let your curiosity and your observation eat it up bit by bit. Ask questions of everyone whenever you can do so without becoming offensive. Let no process that comes to your notice as a subordinate escape your complete understanding. Never be satisfied with simply obeying orders; obey certainly, but as quickly as possible learn the full significance of the order you have obeyed. If your employer insists on a certain routine that you as a subordinate find inconvenient, comply with it, not only because that is your simple duty, but because as an ambitious man you should put yourself in his place .- Exchange.

an Ottawa special of Wednesday to the O'Brien.



"Gazette," on the construction of the Winnipeg-Superior Junction and the Quebec-La Tuque sections of the National Transcontinental Railway. The contractor for the first-named section is J. D. McArthur; the contractors for Contracts were signed to-day, says the second section are McDonald &



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The first four months of this year showed an increase of

Over 70 Per Cent.

in new business over the corresponding period of last year.

Liberal contracts to suitable representatives.

B. HAL. BROWN, General Manager.

The Metropolitan Life Insurance (INCORPORATED BY THE STATE OF NEW YORK) The Company OF the People, BY the People, FOR the People ASSETS, \$151,663,477.29 Nearly three hundred thousand Canadians of all classes are policyholders in the Metropolitan. In 1905 it here in Canada wrote as much new insurance as any two other life insurance companies—Canadian, English or American. THE DAILY AVERAGE OF THE COMPANYS BUSINESS DURING 1905. 305 per day in number of Claims Paid. English or American. The number of Policies in force is greater than that of any other Company in America, greater than all the Regular Life Insurance Companies put to-gether (less one) and can only be appreciated by com-parison. It is a greater number than the Combined Population of Greater New York, Chicago, Phila-delphia, Boston, Toronto, Montreal, Quebec, Ottawa. 6,972 per day in number of Policies Issued. \$1,502,484.00 per day in New Insurance Written. \$123,788.29 per day in Payments to Policy-holders and addition to Reserve. \$77,275.94 Per day in Increase of Assets. Full particulars regarding the plans of the Metropolitan may be obtained of any of its Agents in all the principal cities of the United States and Canada, or from the Home Office, 1 Madison Ave., New York City.

Amount of Canadian Securities deposited with the Dominion Government for the protection of Policy-holders in Canada, over \$3,0000,00.00