

BABSON SCHOOL GETS MILLION

Founder's Gift Is to Aid in Developing Ideals of Service

Development of business training that will instill into students the Christian ideals of service, "emphasizing that real profits come only from helping to make the world better," is the goal of Roger W. Babson of Wellesley Hills, Mass., in giving an endowment of \$1,200,000 to the Babson Statistical Institute.

Accompanying the gift is an agreement on the part of Mr. Babson to donate the further sum of \$500,000 annually above the total of \$1,200,000 for each additional year Mr. Babson lives after Dec. 31, 1926.

In presenting this amount of money to the Babson Institute, the endowment fund of this school becomes second to the George F. Baker fund endowment the Harvard School of Business Administration.

The purpose of this gift is to experiment with the system of individual training in which Mr. and Mrs. Babson are interested with the underlying idea that habits are more important than knowledge. To quote Mr. Babson:

"In these days of experts, knowledge can easily be purchased, but the habits necessary to success and happiness can only be acquired through training."

The other purposes of the gift, as outlined in a letter written to the trustees of the Babson Institute by Mr. Babson, are:

"To train men in the fundamental habits of integrity, industry, temperance, accuracy, promptness, initiative, concentration, thrift and the other basic requisites to a truly happy and successful business life."

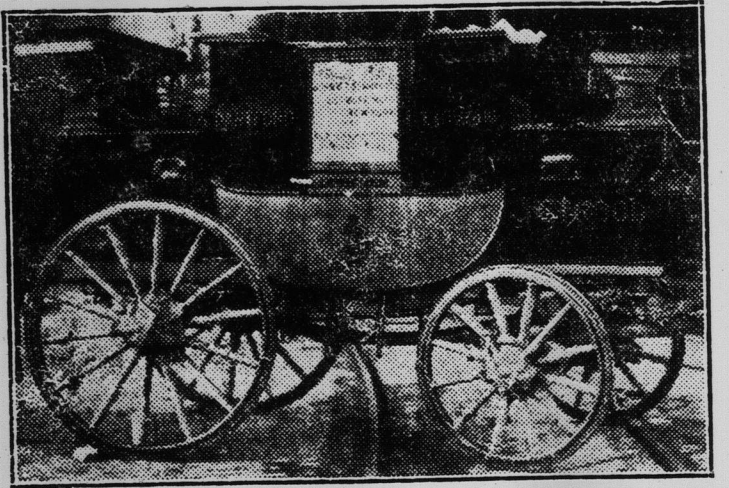
"To acquire fundamental business knowledge with special attention to the great underlying cycle movements and showing the opportunities and dangers accompanying such movements."

"To teach men where they can find information on any subject and what are the best methods of securing such information accurately and quickly when desired."

DON'T SAY IT.

A SCOTTISH PROVERB: Never be the first to say, "What's yours?"

Sam Weller's Coach Leaves England



The famous old stage-coach "Commodore," of which Charles Dickens made Sam Weller the driver, has been sold to a former Canadian—J. McE. Bowman, the millionaire hotelman of New York. The picture shows the old coach on the dock, ready for its trans-Atlantic trip.

BUILT ORGAN OUT OF CANS AND SLATS

British Miner Earns Unique Livelihood For Self and Family

LEEDS, Jan. 6.—A home-made three-manual organ which has in its "innards" such homely articles as old syrup tins and the discarded knobs from a brass bedstead has recently been making a tour of Yorkshire. It is attached to a platform coupled to the frame of a bicycle, and so can easily be propelled from place to place.

John Dayton, a Nottingham miner, made this unique instrument out of packing cases and now plays it for a living. Six years ago he was prevented from carrying on his usual employment, and he conceived the idea of the organ.

"I had never seen the inside of an organ," he said to an interviewer, "and everything in the instrument is of my own construction. I used old packing cases for the framework and sound-boards. I made every reed from old clock-springs, the keys from opal glass, the bellows of American leather."

Originally the organ had only one keyboard, but with practice came ambition. Now the instrument has three manuals and eight stops. Many of the

HATCH INSURED FOR MILLION DOLLARS

Policy on Life of Distillery Head Largest Written in Canada

TORONTO, Jan. 7.—Insurance of \$1,000,000 on the life of H. C. Hatch, president of Gooderham & Worts, Limited, arising out of the acquisition by these interests of the distillery business of Hiram Walker & Sons, Walkerville, has been underwritten by the Mutual Life Insurance Co. of Canada, the initial premium being \$30,000. This is said to be the largest life policy ever written in this country, and it brings up the insurance carried on Mr. Hatch to \$1,000,000.

If death overtook Mr. Hatch at the present juncture, loss to the underwriters would be: On behalf of Hiram Walker, Limited, \$1,000,000; on behalf of Gooderham & Worts, \$250,000; an behalf of Mr. Hatch's heirs, \$200,000, and previous insurance totalling approximately \$100,000.

Mr. Hatch has been chosen to head the new holding company of Hiram Walker, Ltd.

N. S. FRUIT PROBERS TO SAIL FROM HERE

HALIFAX, Jan. 6.—Announcement was made today by Hon. J. A. Walker, minister of natural resources and provincial development, that Professor W. A. Middleton, provincial horticulturist, and Eric Leslie, secretary of the Nova Scotia Fruit Growers' Association, would sail from Saint John today on the Metagama, on a special tour of Great Britain for the purpose of investigating the conditions under which Nova Scotia apples are marketed in the old country.

STRIKE VOTE IN SOUTH

CLEVELAND, Ohio, Jan. 6.—William G. Lee, president of the Brotherhood of Railroad Trainmen, today confirmed a report that conductors, trainmen and yardmen of railroads in southeastern territory are taking a strike vote. Mr. Lee refused to make any other statement.

Use the Want Ad. Way

Don't Suffer
With Itching Rashes
Use Cuticura
Sample Soap, Ointment, Tablets Free. Address: Cuticura Dept., Waterville, Me. See also, Magazine.

GERMAN WILL SING IN AMERICA SOON

British United Press.

BERLIN, Jan. 6.—The Metropolitan Opera audiences will have an opportunity to hear one of the leading singers of Germany, when Michael Bohnen, basso, arrives there within a few weeks for a series of 82 engagements. Bohnen has been loaned to the Metropolitan and is now arranging to sail for New York. His most popular role is sung with Hans Sachs in Wagner's Meistersinger.

Critics recently acclaimed him as Germany's most powerful singer and both his voice and endurance are much praised. With Sachs he sang in Strauss' Rosenkavalier Saturday at Leipzig and in another opera there Sunday. Both went by airplane to Paris where they sang Monday, returning to Berlin in the same plane and singing in Tosca Wednesday.

MANITOBA TO VOTE

Appeal to Country Likely This Summer, is Winnipeg Report

WINNIPEG, Man., Jan. 6.—Manitoba will be the scene of a provincial election this year and already preparations for the campaign are under way. The date has not yet been fixed, and probably will not be announced until after the regular meeting of the legislature in February, but it is likely to be held during the month of June or July, according to present indications.

Premier John Bracken and his administration will seek the endorsement of the electorate, and the first candidate was nominated today. J. M. Black, K. C., of Morden, was nominated a Bracken supporter at a convention held at Morden this morning. He

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for any meal all the year 'round
- the whole wheat in a digestible
form - all the bran you need.



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Ben's Baked Beans
"Maritime ~ from can to contents"

will represent the constituency of Morden-Rhineland. John Kennedy, a Conservative, is the present member for Morden-Rhineland.

EIGHT MISSING

VICTORIA, B. C., Jan. 6.—Eight lives are believed to have been lost when the seine fishing boat Jessie Island No. 4 foundered on the west coast of Vancouver Island. Latest information states the vessel

was located by the Bamfield lifeboat today in Pachena Bay, a total wreck. Two whites and six Indians are said to have been on board when the vessel left Chemainus for Barkley Sound, Dec. 26.

FOUR KILLED

SUPERIOR, Wis., Jan. 6.—Four persons were killed and 17 injured when a Great Northern passenger train hit a trolley car here tonight at a grade crossing.

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Exclusively Waterman's

At lunchtime, step into the nearest Waterman dealer store and ask to see Waterman's Stenographers' Special Nib.

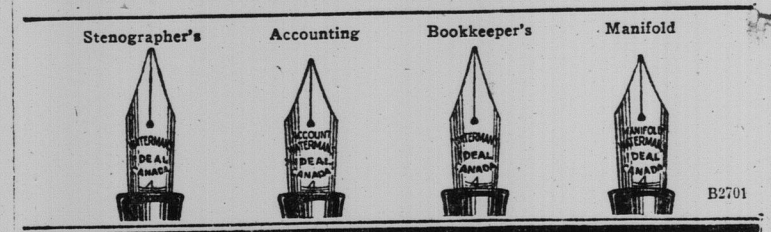
Note the long aridum-tipped point — note how smoothly it files over the paper — no limit to its speed. See how easily, how accurately any line may be shaded at any angle without slowing up.

And your notes — they are easier to read, too — every stroke clean-cut — and permanent. Remember, too, that a Waterman's Pen has a greater ink capacity than any other fountain pen of the same size.

It is this all-round efficiency in speed, clearness, legibility and absolute permanence, that makes this pen preferred by court and business stenographers.

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To give all a fair chance to get at the Factory Exit Sale of Coats for Men, Women and Children, extra sales clerks have had to be hired
Never was such excitement—never a Sale direct from manufacturer to Saint John Public—at one-third below wholesale. Forced out of their factory by incoming tenant, Stock of 1,500 Coats removed to Store at corner Charlotte Street and Princess, formerly occupied by Allan Pharmacy.

LADIES'

\$2.00

Take your pick of 200 Coats and Suits—but there are only 100 of them. Many buy to make into Kiddies' Clothes.

\$4.75

250 Ladies' Coats of \$15 to \$22.50 retail value. Some fur-trimmed—all the loveliest English Coatings of every color—fully lined and interlined. Manufacturer's Close-Out Sale \$4.75.

\$8.45

300 Ladies' Velour and other All Wool Coats—FUR TRIMMED. Made to retail around \$20. Dig in and help yourself at \$8.45.

\$12.75

Best Suedenes with choicest Mouflon Fur Collars and Cuffs.

\$14.75

The most stylish colors and nicest modelling—\$35 value if worth a cent. Only 250 Coats at \$12.75 and \$14.75.

Furred Tweeds at prices too low to be believed here. See them, that's all—150 of them.
200 Spring Coats almost given away.

MEN'S

Fifteen Dollar Warm in dignified Browns and long-lasting thickness. Manufacturer's Quitting Sale at

\$9.00

Blue Chinchillas and other nice colors in Coatings of robust weight—36 to 40 ounces to square yard. Smart and snappy, \$22.50 retail value. Buy here for

\$13.75

Lots of Blue Chinchillas of \$35 and \$40 swankiness along with every Gray, in soft and warm woolies; 36-40 ounces to yd. Buy from quitting Manufacturer at ..

\$16.50

Forty dollar best English Meltons in beautiful Blues and Grays, both regular and straight line Ulsters. Buy quick from departing Manufacturer at

\$19.50

KIDDIES'

Made from remnants of best Men's Overcoatings. Finest a boy or girl ever wore. Only 75 left. Sizes 4 to 12. Price by size

\$3.50 to \$6.50



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