

The inclusion of services in the Canada-U.S. Free Trade Agreement (FTA) was significant. This is the first time that a trade agreement has set out binding rules and procedures to govern and liberalize trade in services. Although the services trade between the two countries has been relatively open, the main accomplishment of the FTA has been to formalize and secure access to each other's markets.

The agreement protects the current access to the U.S. market by Canadians for a broad range of commercial services. In addition, the agreement contains rules to make border crossing by service industry personnel easier. This makes it easier for new entrants to initiate market development.

Under the FTA, four categories of business travellers will find it easier to cross the Canada-U.S. border: Business Visitors, Intra-Company Transferees, Traders and Investors, and Professionals. Professionals travelling to the United States to work temporarily will be required to provide various documents at the point of entry. For more information, see the page on *Preparing to Enter the United States*.

Professionals travelling to the United States to work temporarily in the profession for which they are qualified are covered. The following is a list of professions that are covered by the FTA travel provisions:

Professional Services Included in the Business Travel Provisions of the FTA:

(meeting minimum educational requirements)

ACCOUNTANT
ARCHITECT
COMPUTER SYSTEMS ANALYST
DISASTER RELIEF INSURANCE CLAIMS ADJUSTER
ECONOMIST
ENGINEER
FORESTER
GRAPHIC DESIGNER
HOTEL MANAGER
LAND SURVEYOR
LANDSCAPE ARCHITECT
LAWYER
LIBRARIAN
MANAGEMENT CONSULTANT
MATHEMATICIAN
MEDICAL/ALLIED PROFESSIONAL
• Clinical Lab Technologist
• Dentist
• Dietician
• Medical Technologist
• Nutritionist
• Occupational Therapist
• Pharmacist
• Physician
• Physio/Physical Therapist
• Psychologist
• Recreational Therapist
• Registered Nurse
• Veterinarian
RANGE MANAGER
RESEARCH ASSISTANT
SCIENTIFIC
TECHNICIAN/TECHNOLOGIST

SCIENTIST

- Agriculturist (Agronomist)
- Animal Breeder
- Animal Scientist
- Apiculturist
- Astronomer
- Biochemist
- Biologist
- Chemist
- Dairy Scientist
- Entomologist
- Geneticist
- Geologist
- Geophysicist
- Horticulturist
- Meteorologist
- Pharmacologist
- Physicist
- Plant Breeder
- Poultry Scientist
- Soil Scientist
- Zoologist

SOCIAL WORKER

SILVICULTURIST (FORESTRY SPECIALIST)

TEACHER

- College
- Seminary
- University

URBAN PLANNER

VOCATIONAL COUNSELLOR

Services Covered by the FTA:

The FTA sets rules for bilateral services trade that will be applied to many service industries. For a list of these industries, ask for a copy of *The Canada-U.S. Free Trade Agreement and Services* by calling InfoExport at 1-800-267-8376.